#### CHENIERE ENERGY, INC.

HOW HAS US LNG IMPACTED THE GLOBAL LNG MARKET? FLAME 2017



Andrew Walker Vice-President Strategy - Cheniere Marketing May 8, 2017

## Safe Harbor Statements

#### Forward-Looking Statements

This presentation contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical or present facts or conditions, included or incorporated by reference herein are "forward-looking statements." Included among "forward-looking statements" are, among other things:

- statements regarding the ability of Cheniere Energy Partners, L.P. to pay distributions to its unitholders or Cheniere Energy Partners LP Holdings, LLC or Cheniere Energy, Inc. to pay dividends to its shareholders or participate in share or unit buybacks;
- statements regarding Cheniere Energy, Inc.'s, Cheniere Energy Partners LP Holdings, LLC's or Cheniere Energy Partners, L.P.'s expected receipt of cash distributions from their respective subsidiaries;
- statements that Cheniere Energy Partners, L.P. expects to commence or complete construction of its proposed liquefied natural gas ("LNG") terminals, liquefaction facilities, pipeline facilities or other projects, or any expansions or portions thereof, by certain dates or at all;
- statements that Cheniere Energy, Inc. expects to commence or complete construction of its proposed LNG terminals, liquefaction facilities, pipeline facilities or other projects, or any expansions or portions then
  of, by certain dates or at all;
- statements regarding future levels of domestic and international natural gas production, supply or consumption or future levels of LNG imports into or exports from North America and other countries worldwide, or purchases of natural gas, regardless of the source of such information, or the transportation or other infrastructure, or demand for and prices related to natural gas, LNG or other hydrocarbon products;
- · statements regarding any financing transactions or arrangements, or ability to enter into such transactions;
- statements relating to the construction of our proposed liquefaction facilities and natural gas liquefaction trains ("Trains") and the construction of the Corpus Christi Pipeline, including statements concerning the
  engagement of any engineering, procurement and construction ("EPC") contractor or other contractor and the anticipated terms and provisions of any agreement with any EPC or other contractor, and
  anticipated costs related thereto;
- statements regarding any agreement to be entered into or performed substantially in the future, including any revenues anticipated to be received and the anticipated timing thereof, and statements regarding
  the amounts of total LNG regasification, natural gas, liquefaction or storage capacities that are, or may become, subject to contracts;
- · statements regarding counterparties to our commercial contracts, construction contracts and other contracts;
- · statements regarding our planned development and construction of additional Trains or pipelines, including the financing of such Trains or pipelines;
- · statements that our Trains, when completed, will have certain characteristics, including amounts of liquefaction capacities;
- statements regarding our business strategy, our strengths, our business and operation plans or any other plans, forecasts, projections or objectives, including anticipated revenues, capital expenditures, maintenance and operating costs, run-rate SG&A estimates, cash flows, Consolidated Adjusted EBITDA, Run-Rate Adjusted EBITDA, Distributable Cash Flow, and Distributable Cash Flow per Share, any or all of which are subject to change;
- · statements regarding projections of revenues, expenses, earnings or losses, working capital or other financial items;
- statements regarding legislative, governmental, regulatory, administrative or other public body actions, approvals, requirements, permits, applications, filings, investigations, proceedings or decisions;
- · statements regarding our anticipated LNG and natural gas marketing activities; and
- · any other statements that relate to non-historical or future information.

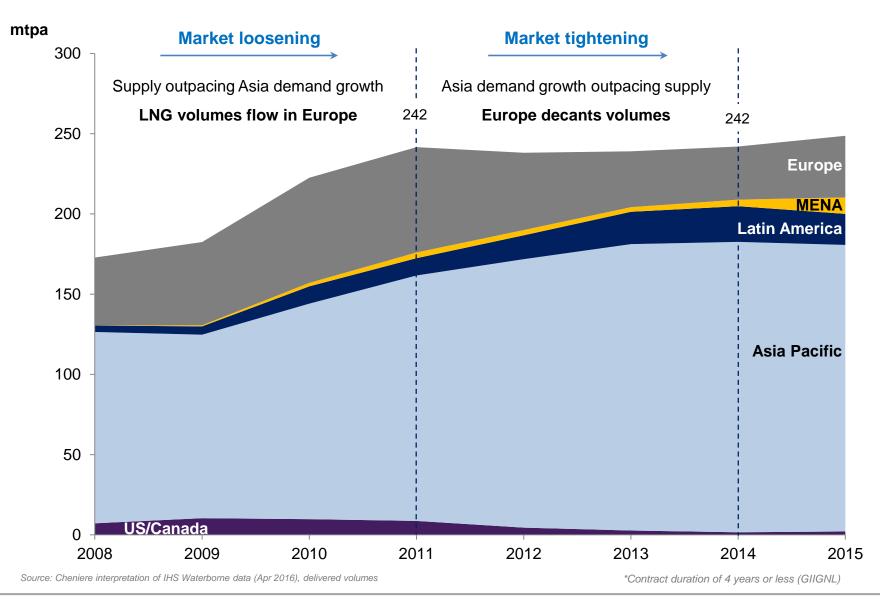
These forward-looking statements are often identified by the use of terms and phrases such as "achieve," "anticipate," "believe," "contemplate," "develop," "estimate," "example," "expect," "forecast," "goals," "opportunities," "plan," "potential," "project," "propose," "subject to," "strategy," "target," and similar terms and phrases, or by use of future tense. Although we believe that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in "Risk Factors" in the Cheniere Energy, Inc., Cheniere Energy Partners, L.P. and Cheniere Energy Partners LP Holdings, LLC Annual Reports on Form 10-K filed with the SEC on February 24, 2017, which are incorporated by reference into this presentation. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these "Risk Factors." These forward-looking statements are made as of the date of this presentation, and other than as required by law, we undertake no obligation to update or revise any forward-looking statement or provide reasons why actual results may differ, whether as a result of new information, future events or otherwise.

#### Reconciliation to U.S. GAAP Financial Information

The following presentation includes certain "non-GAAP financial measures" as defined in Regulation G under the Securities Exchange Act of 1934, as amended. Schedules are included in the appendix hereto that reconcile the non-GAAP financial measures included in the following presentation to the most directly comparable financial measures calculated and presented in accordance with U.S. GAAP.

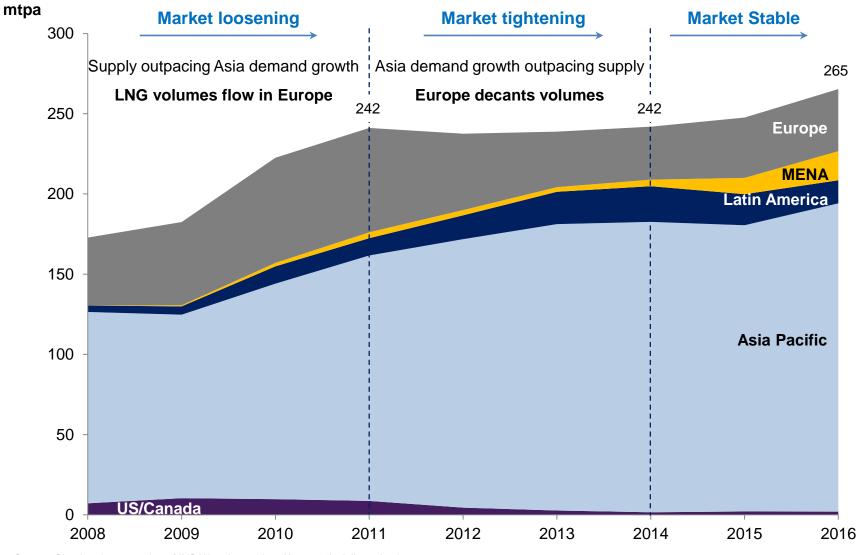


## Europe's Balancing Role in the LNG market (2016)





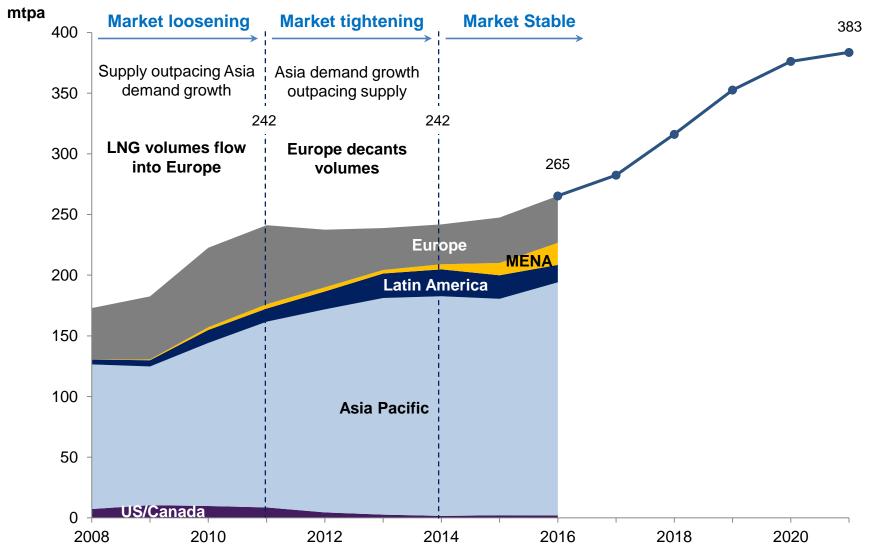
## Europe's Balancing Role in the LNG market (2017 update)



Source: Cheniere interpretation of IHS Waterborne data (Apr 2016), delivered volumes



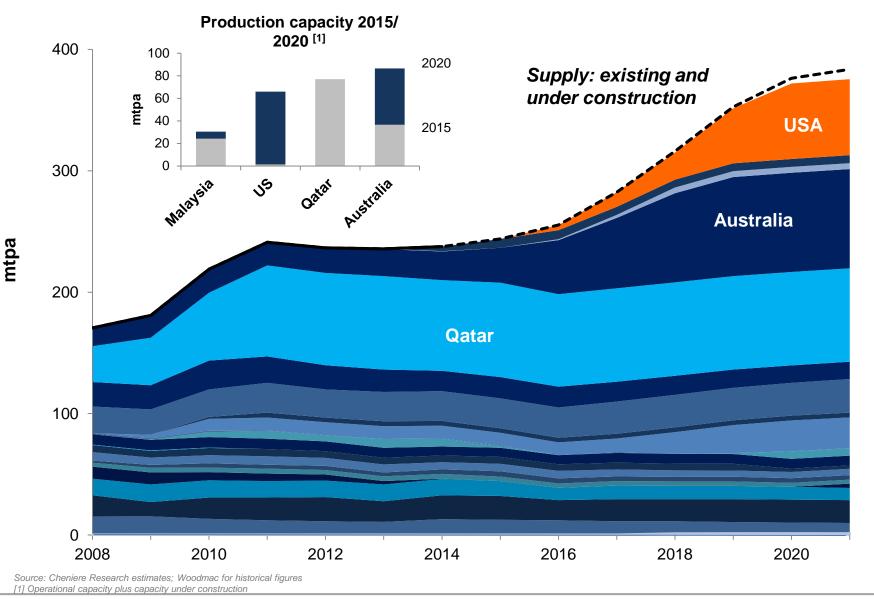
## Trade outlook to 2021



Source: Cheniere interpretation of IHS Waterborne data (Apr 2016), delivered volumes, Cheniere research, trade outlook (2017)



## Rapid Growth in Supply to 2020



CHENIERE

## U.S. LNG Exports Driving Change in the Industry



- Destination-free, flexible volumes
- Growing liquidity
- FOB and DES hub formation
- New markets facilitated by abundant, competitively priced gas

A more responsive, more competitive more diverse and more resilient LNG trade system



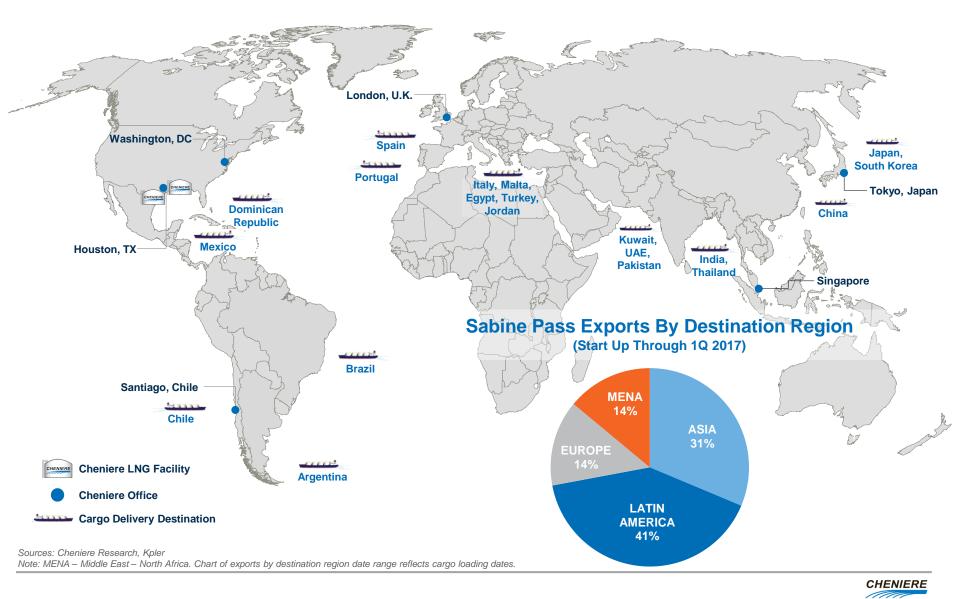
# Sabine Pass Liquefaction Project

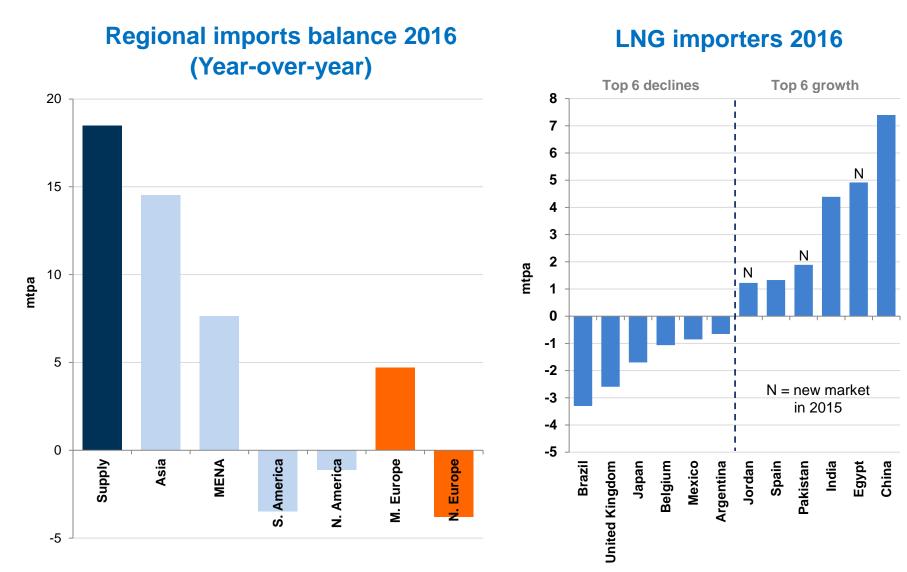




#### Sabine Pass Cargo Destinations

#### Since February 2016, More than 100 Cargoes (~350 TBtu) Delivered to 20 Countries

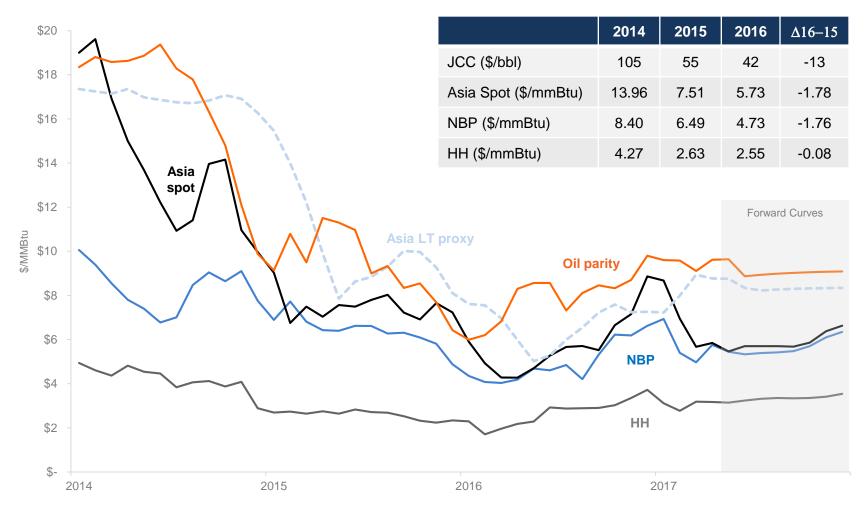




Source: GIIGNL data, delivered volumes



#### Gas and LNG prices: Actuals and Current Forward Curves

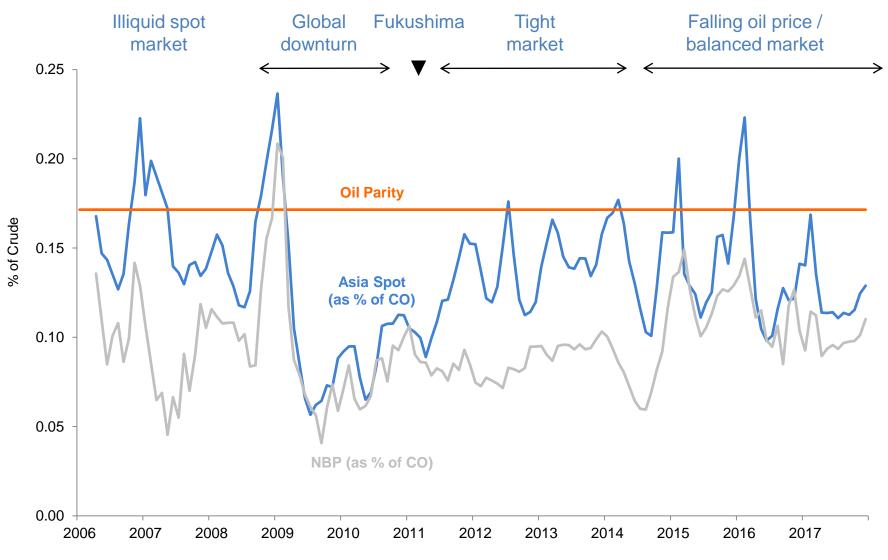


Source: ICIS Heren, EIA, ICE, NYMEX, Tullet Prebon, Bloomberg (April 2017)

Note: Asia long-term proxy = 14.85% JCC(-3) + 0.50; Oil parity = JCC = Japanese average crude price; JCC actuals to Jan 2017 and based on Brent thereafter. Curves represent forward prices as of 04/27/2017



#### Spot Prices vs. Crude Oil 2006 to 2017

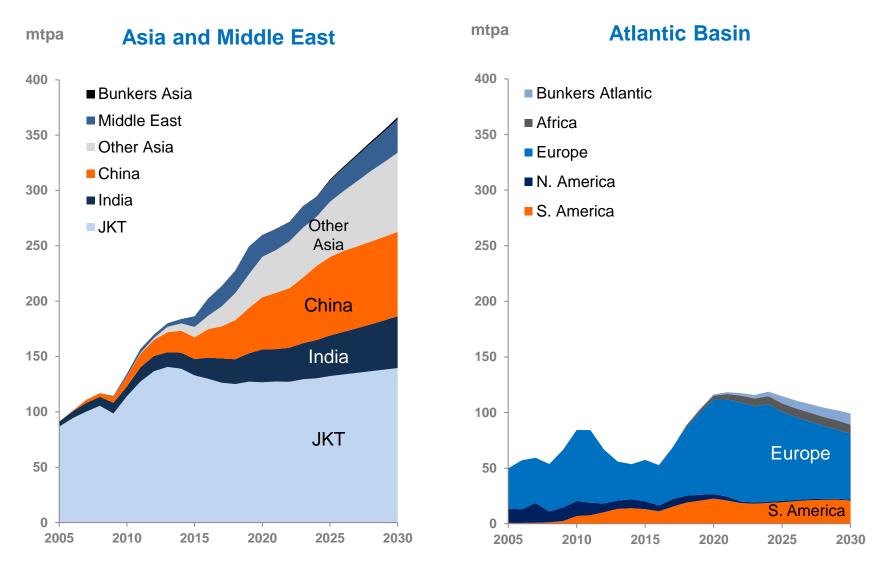


Source: ICIS Heren, ICE Tullet Prebon, Bloomberg (May2017)

Note: Oil price reflects Japanese average crude price (JCC ) actuals to Jan 2017 and based on Brent thereafter. Curves represent forward prices as of 05/02/2017



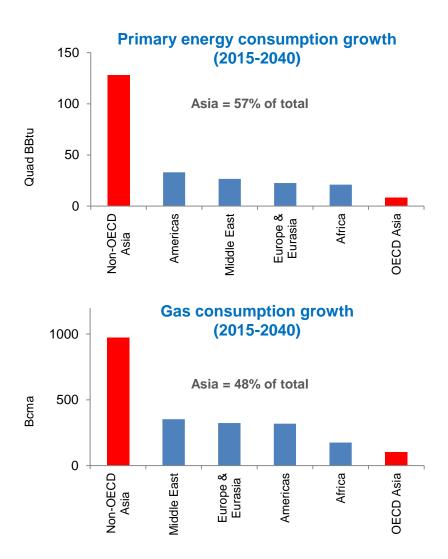
## LNG Import Outlook by Region



Source: Cheniere Research, Cheniere interpretation of Wood Mackenzie data (Q4 2016)



#### Market Context



Source: EIA International Energy Outlook 2016

- Energy demand growth focussed in non-OECD Asia
- Market place fragmenting and diversifying – growing uncertainty
- Growing range of LNG market types;
  - Traditional
  - Supplemental
  - Growth
  - Flex
  - Displacement
  - Bunkers
- FSRUs have reduced barriers to entry; 14 out of 24 new markets since 2005
- New business models and commercial constructs
- Role of gas in the Energy Transition?



600 LNG 400 26% Percentage 34% Russia 33% of EU28+6 bcma Piped 200 Other Piped Indigenous Production 0 2010 2015 2035

Europe (EU 28 + 6) supply

#### **Determining factors**

- Overall Demand
  - Economic Growth
  - Coal / Carbon price
  - Oil price
- LNG
  - Global supply / demand balance
- Russian piped
  - Near-term: market share vs SMRC
  - Longer-term: LRMC
- Other piped
  - Norway
  - Algeria
  - Southern Corridor (expansion)
- Indigenous production
  - Groningen Cap
  - North Sea decline rate

Source: Cheniere interpretation of Wood Mackenzie data (H2 2016)



## Slowdown in FIDs

mtpa Australia → US Qatar Hiatus  $\rightarrow$  $\rightarrow$ 50 45 40 35 30 25 20 15 10 5 0 2004 2005 2006 2008 2009 2010 2012 2013 2014 2015 2016 2007 2011 Other Aus Qatar

#### **FIDs per annum**

#### Target FID in 2017

- Pacific NW LNG
- Coral FLNG
- Fortuna LNG
- Corpus Christi T3
- PNG LNG T3
- Sakhalin II T3

# Announced that FID postponed

- Browse LNG
- Abadi LNG
- Mozambique LNG
- Douglas Channel
- Jordan Cove
- LNG Canada

Source: Cheniere interpretation of Wood Mackenzie data (Q1 2017)



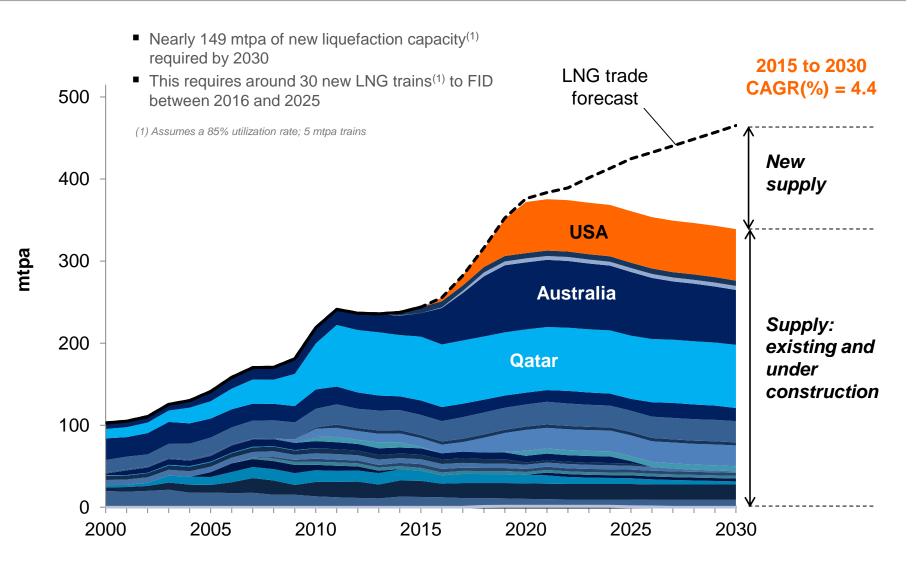
## Midscale Project Overview - FEED Initiated



- Began Midscale project evaluation in early 2016
- Reviewed 18 proposals from potential contractors
- KBR/Siemens/Chart Consortium approved to continue with full FEED and EPC proposal to be completed September 2017
- Initial capital cost estimates are competitive with Corpus Train 3; full lifecycle cost analysis is in process
- Midscale Project encompasses up to 7 LNG trains that could leverage existing sites and infrastructure
- Modular design would provide 1.4 mtpa of expected LNG production capacity per train, for a total potential expected capacity of 9.8 mtpa if all 7 trains were built, with an expected footprint comparable to 2 large liquefaction trains



#### More FIDs Needed to Meet Future LNG Demand



Source: Cheniere Research estimates; Woodmac for historical figures



New market realities ...

Fragmenting / Evolving market place Globalising / Commoditising industry – with regional nature Supplier challenge: how to lower cost, innovate & create new markets

... will require new commercial solutions ...

... but will also have to be financeable

New contract structures: price index, term, flexibility



## Thank You



