

ARAR PETROL ve GAZ Arama Üretim Pazarlama A.Ş.

9ncu TÜRKİYE ENERJİ ZİRVESİ

9-10 Ekim 2018

ANTALYA

ARAR PETROL ve GAZ ARAMA ÜRETİM PAZARLAMA AŞ.



Disclaimer

This document may not be copied, distributed or reproduced in whole or in part or disclosed or made available by the recipient to any other person.

This document presents publicly sourced data and the personal views of Mr Alpay and does not necessarily present the views of Arar Petrol ve Gaz AÜPAS ("ARAR").

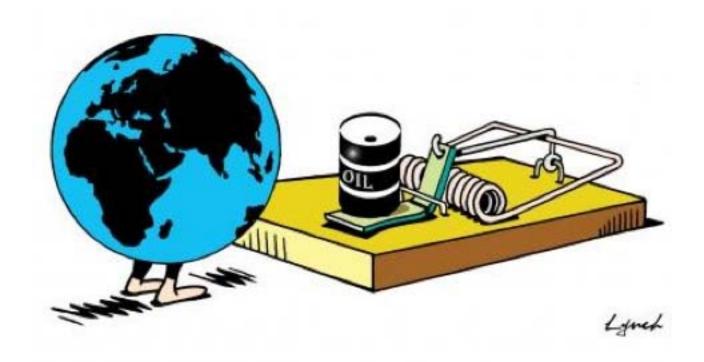
This document is not intended to form the basis of any investment decision by a prospective investor and accordingly you should not rely upon it for any purpose. Interested parties should carry out their own investigations and analysis of the proposals contained within this document and of the data referred to in this document.

The opinions and information contained in this document have not been verified by ARAR, nor has it been independently verified as to its accuracy. No representation or warranty, express or implied, is given by any member of ARAR, any of its members, directors, officers, affiliates, employees, advisers or agents (and any warranty express or implied by statute is hereby excluded) as to the accuracy or completeness of the Content of this document or any other document or information supplied at any time or any opinions or projections expressed therein, nor is any such party under any obligation to update the information in this document or correct any inaccuracies or omissions in it which may exist or become apparent.

No responsibility or liability is accepted for any loss or damage howsoever arising that you may suffer as a result of the information contained within this document and any and all responsibility and liability is expressly disclaimed by all members of ARAR and its directors, officers, employees, advisors and agents.



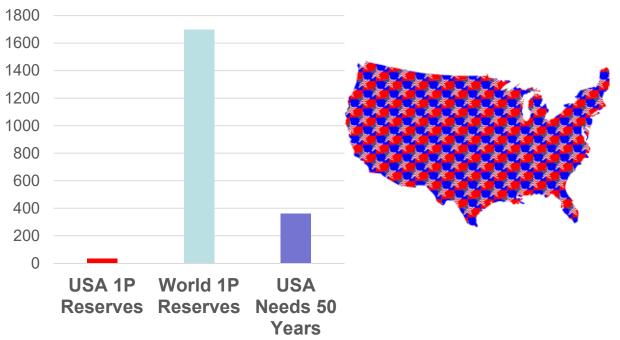
PETROL: RİSK VE DAYANILMAZ CAZİBE



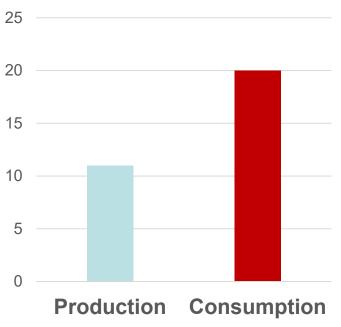


ABD ve PETROL FİYATI

1P Petrol Rezervi (in Bn bbl)



ABD Günlük Rakamlar (MMbopd)

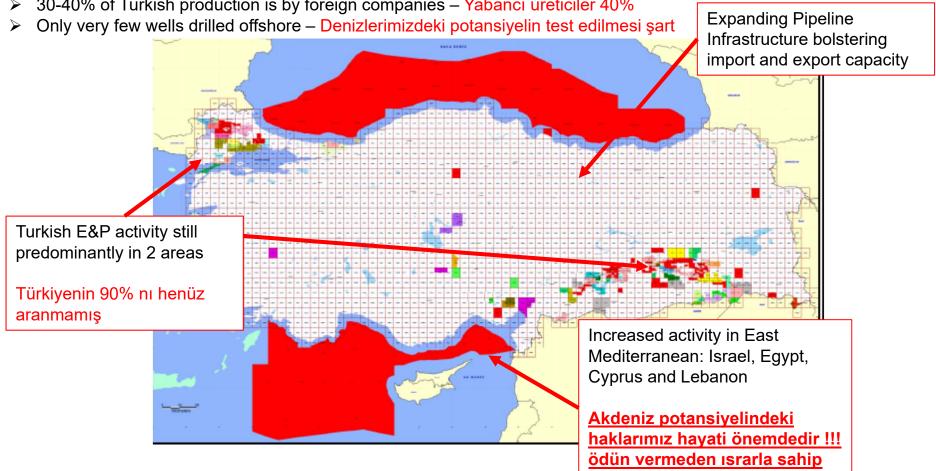


- ➤ USA 1P reserves only ~5 years USA consumption ABD P1 rezervleri kendisi için sadece 5 yıl yeterli
- ➤ Global reserves ~50 years global consumption Global rezevler ise dünya tüketimi için sadece 50 yıl yeterli



TÜRKİYE - PETROL POTANSİYELİ

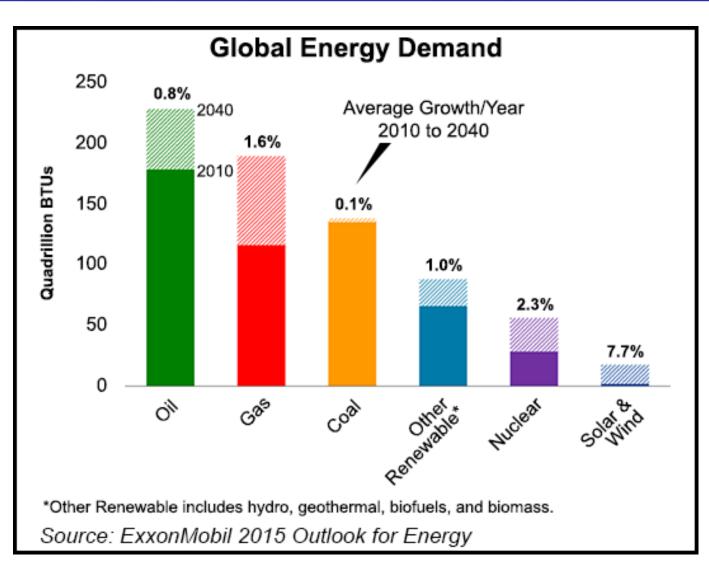
- Less than 2% of Turkish land surface has 3D seismic 3D sismik 2% den az
- Less than 8% of Turkish oil consumption is from local production, for gas this is <2% Yerli üretim 8% Petrol 2% Ngaz
- 30-40% of Turkish production is by foreign companies Yabancı üreticiler 40%



çıkmalıyız !!!



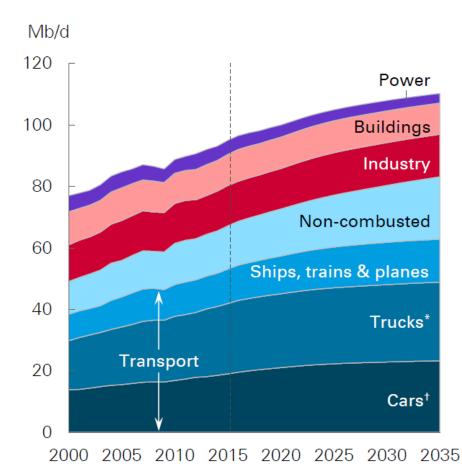
GLOBAL ENERJI TALEBI 2040 TAHMINI

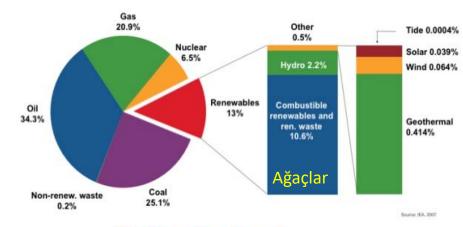




HAM PETROL vs YENİLENEBİLİR ENERJİ

Liquids demand





Global Primary Energy Demand

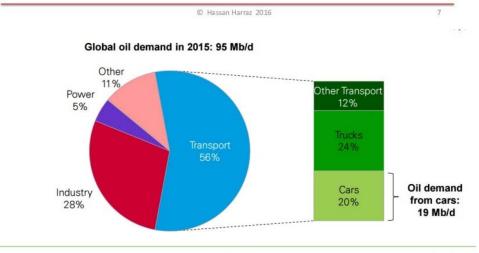


Chart 1 © BP PLC 2016



KING HUBERT's TAHMINI - 1956

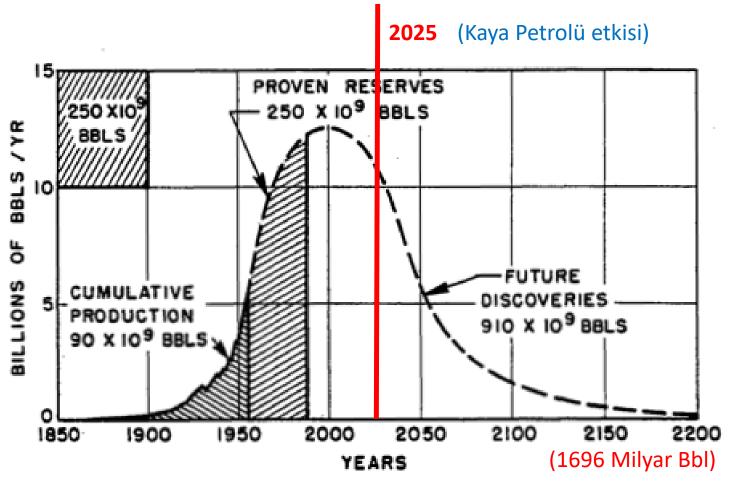
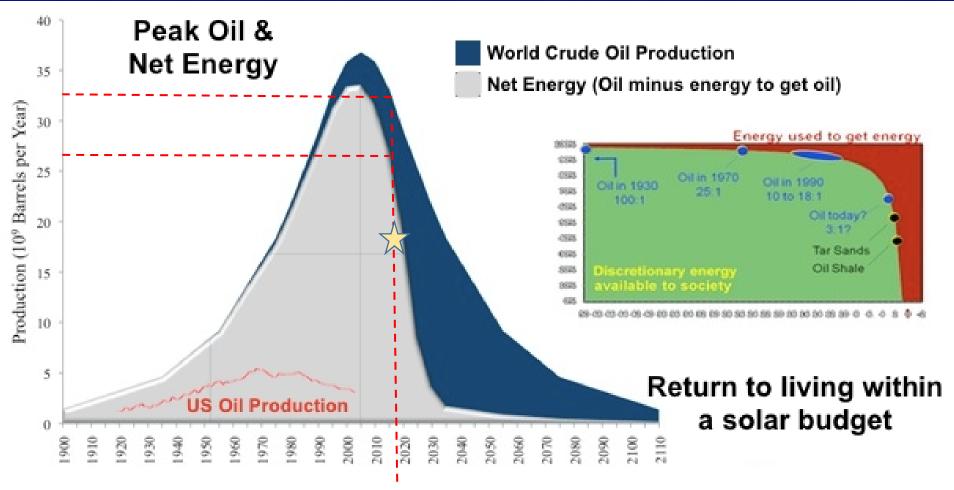


Figure 20 - Ultimate world crude-oil production based upon initial reserves of 1250 billion barrels.



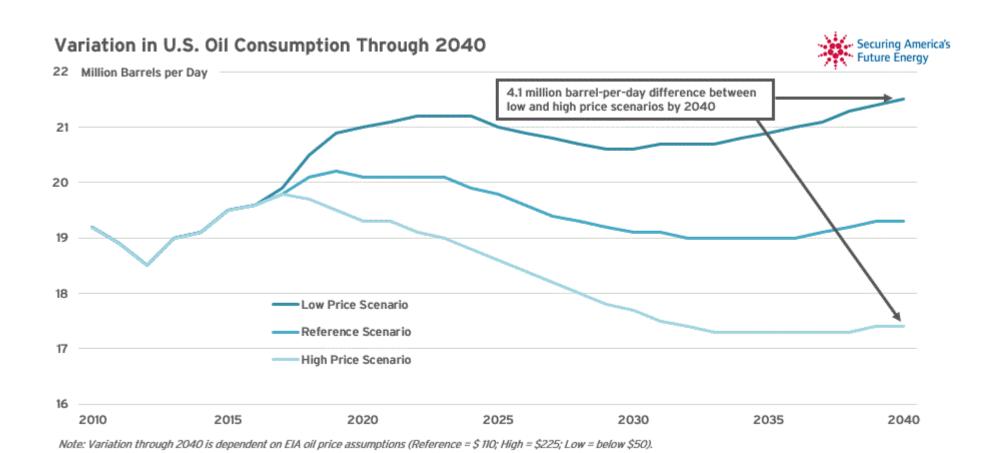
PETROL İÇİN GEREKLİ PETROL





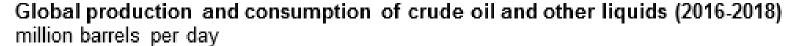
Source: SAFE Analysis Based on EIA IEO

PETROL FİYAT TAHMİNLERİ 50 - 225 \$/Bbl

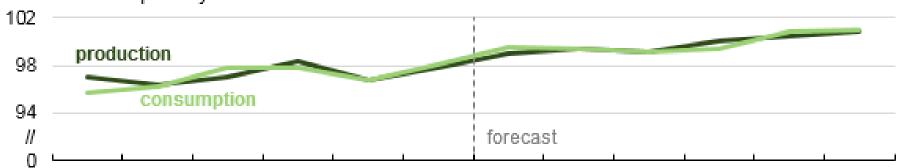




FİYAT İSTİKRARINDA FARZ - TALEP DENGESİ HASSASİYETİ

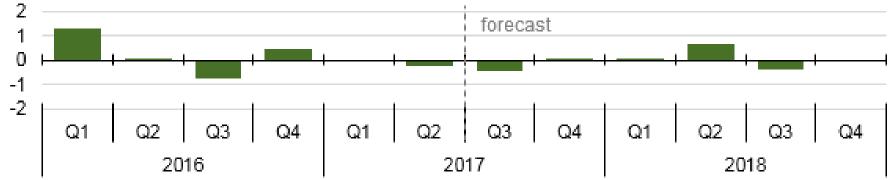






Implied stock change (2016-2018)



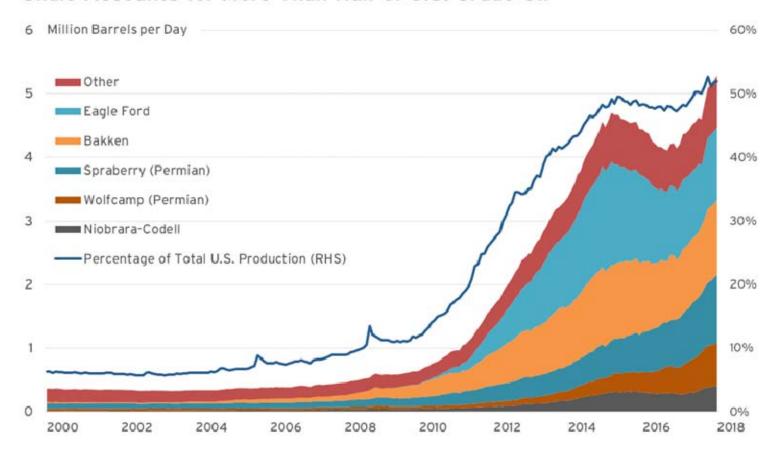




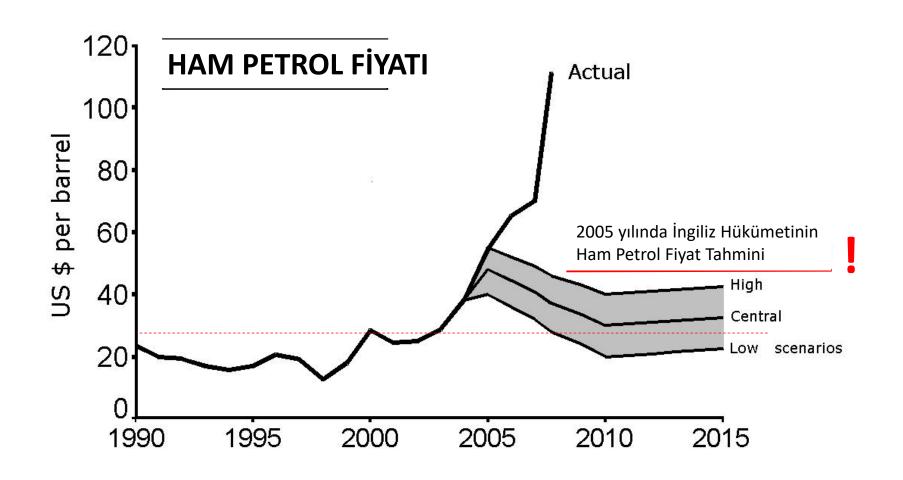
ABD KAYA PETROLÜNÜN FİYATA ETKİSİ

- Kaya petrolü Amerikan yerli üretiminin %50 sini karşılıyor
- Kuyularda İlk 3 yıl dan sonra depletion başlıyor. Sürdürülebilir değil.
- Üretimde devamlılığı sağlayabilmek için 1600 kuleye ihtiyaç var

Shale Accounts for More Than Half of U.S. Crude Oil

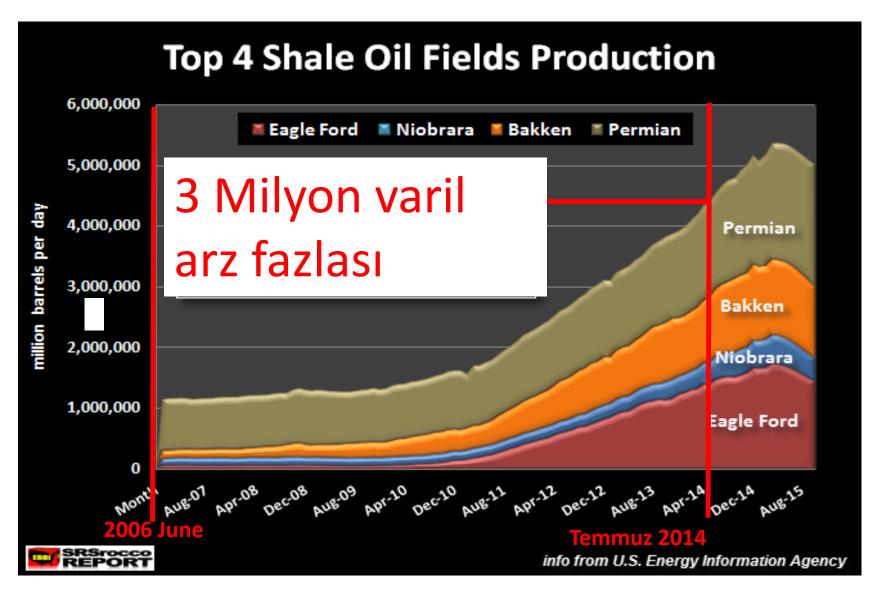


INGILTERE'NIN FIYAT TAHMINI — SFA 2016 SUNUMUNDAN



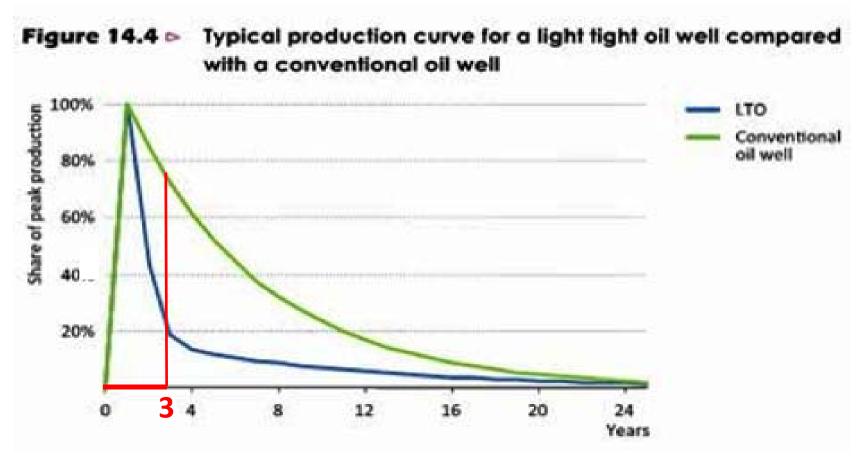


KAYA PETROLÜNÜN FİYATLARA ETKİSİ – SFA 2016 SUNUMUNDAN





KAYA PETROLÜNÜN FİYATLARA ETKİSİ – SFA 2016 SUNUMUNDAN



Temmuz 2014 — Temmuz 2017 (2017 den itibaren fiyat artışları kaçınılmazdır)



DEĞERLERDİRME — SFA 2016 SUNUMUNDAN

TARİH Arz fazlasi Varil/Gün

2014 HAZİRAN3,0M2016 OCAK1,8M2017 OCAK1.0M2017 TEMMUZ0.5 M

IEA Talep Varil/Gün

2016 92.5M 2040 103.5M

TALEP ARTIŞI 0.5M

IPTAL EDİLEN ARAMA YATIRIMLARI USD

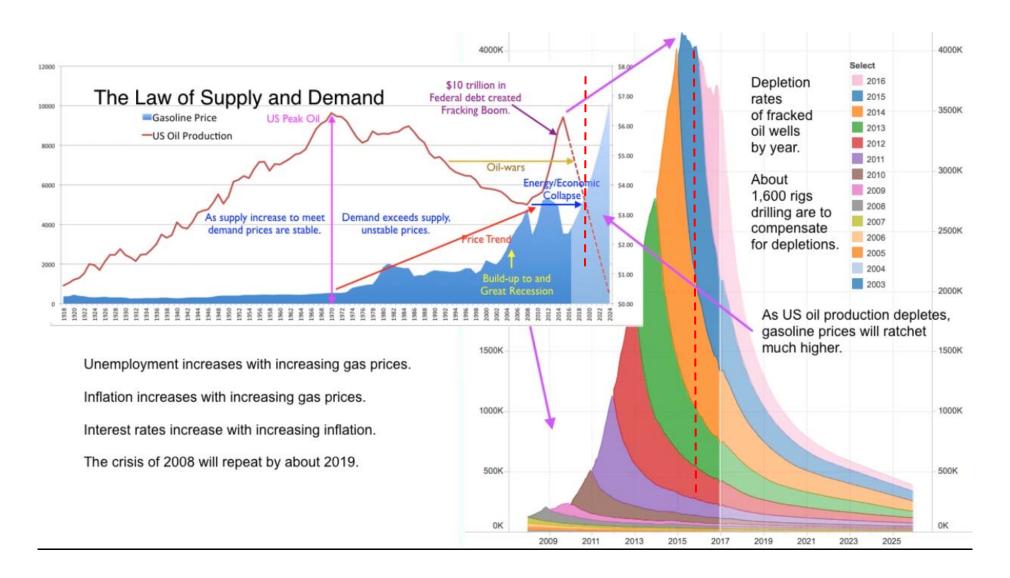
2015 KASIM 380 MİLYAR

2016 ARALIK 1 TRILYON !!!

KAYA PETROLÜ – "BİR GÖRÜNDÜ BİR YOK OLDU SERAP MİSALİ"

2016 yılı Türkiye Enerji Zirvesinde Kaya Petrolü etkisinin kısa süreli olacağını sunmuştuk Ref: Slide 13-14

- 2017 ABD de kule sayısı 1600 den 500 kuleye düştü

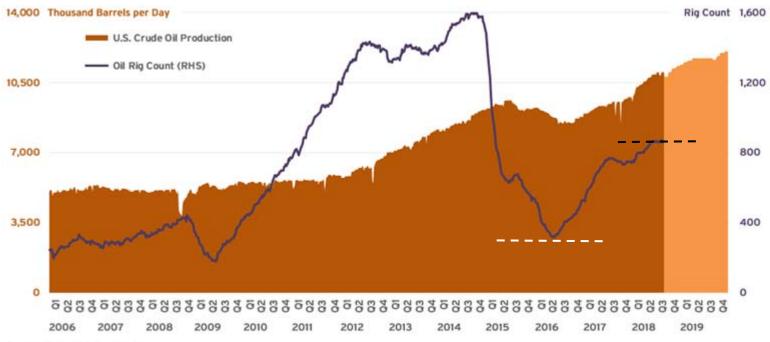




ABD HAM PETROL ÜRETİMİ

- KAYA PETROLÜ ÜRETİMİNİ KORUYABİLMEK İÇİN 1600 KULE GEREKİYOR

U.S. Crude Oil Production Reaches 11 Mbd Historic High



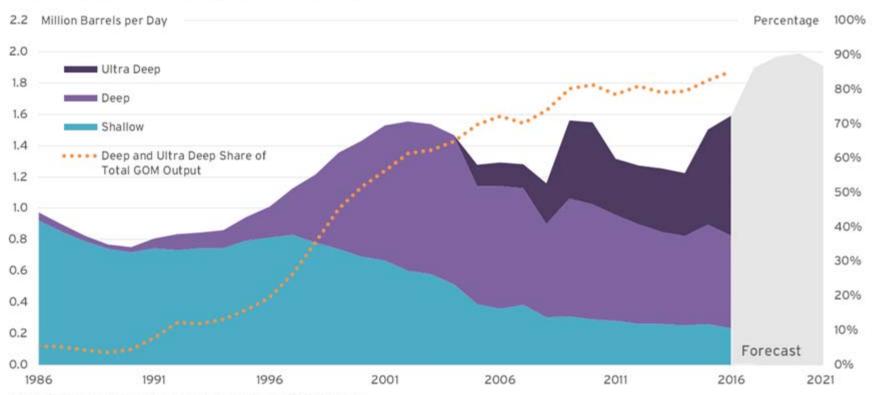
Source: EIA and Baker Hughes



DERIN DENIZ SONDAJLARI

Derin deniz sondajları yatırımları 2018 yılı itibarıyla artıyorsa 7 kardeşlerin elbette vardır bir bildikleri !!!

Gulf of Mexico Production by Water Depth



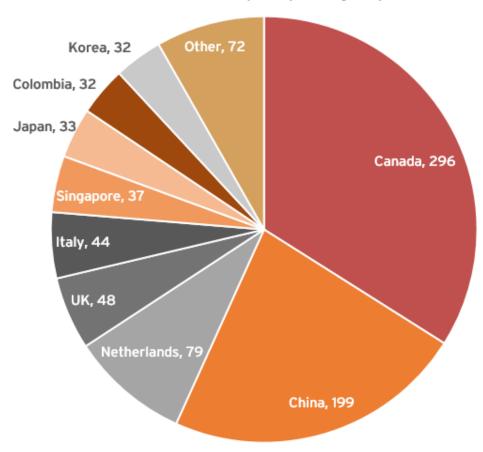
Source: SAFE analysis based on data from BSSE, BOEM and EIA



ABD HAM PETROL İHRACATI

U.S. Crude Exports by Destination, 2017

Thousand Barrels per Day, through May



Source: SAFE analysis based on data from EIA.



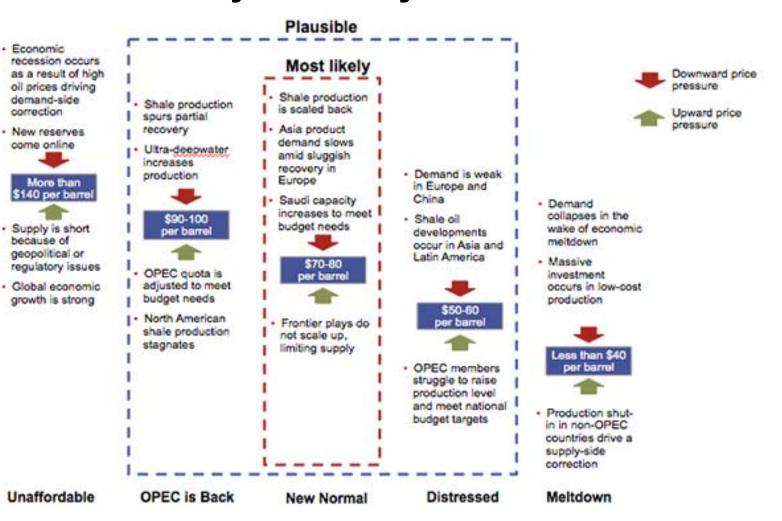
HAM PETROL FİYAT SENARYOLARI

ATKearney

Economic

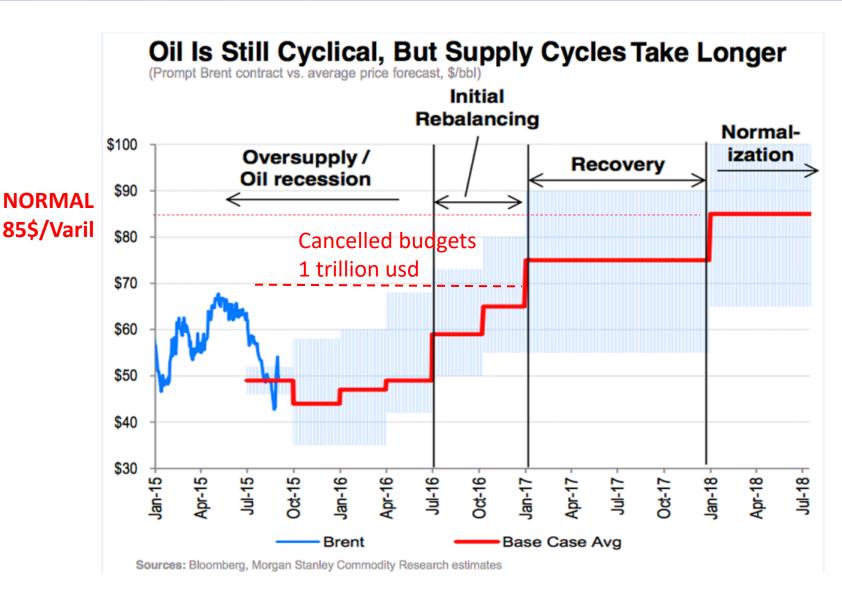
correction

Ham Petrol Fiyat Senaryoları





MAKUL FİYAT

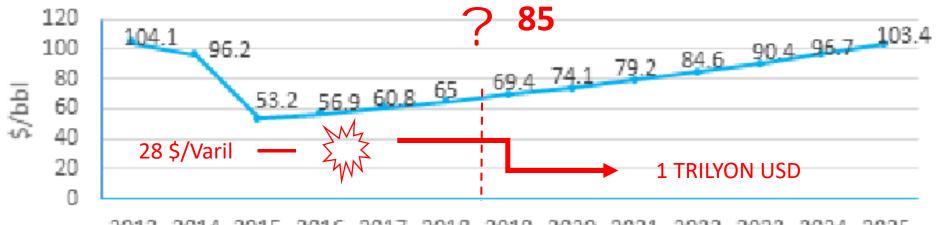




DÜNYA BANKASI TAHMİNLERİ

World Bank: Crude Oil, \$/barrel

average.spot price (Brent, WTI, Dubai)



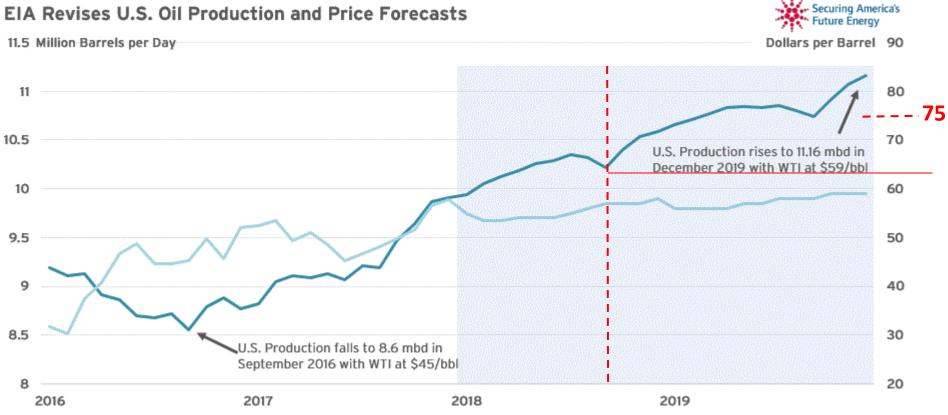
2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025

Nominal US Dollar



10 EKİM 2018 : WTI FİYATI 75\$/Bbl

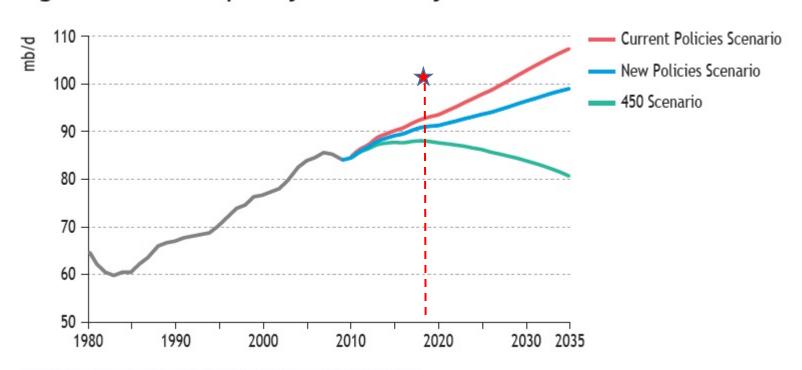
EIA Revises U.S. Oil Production and Price Forecasts



Source: EIA

GLOBAL HAM PETROL İHTİYACI SENARYOLARI

Figure 3.1 • World primary oil demand by scenario



Note: Oil does not include biofuels derived from biomass.

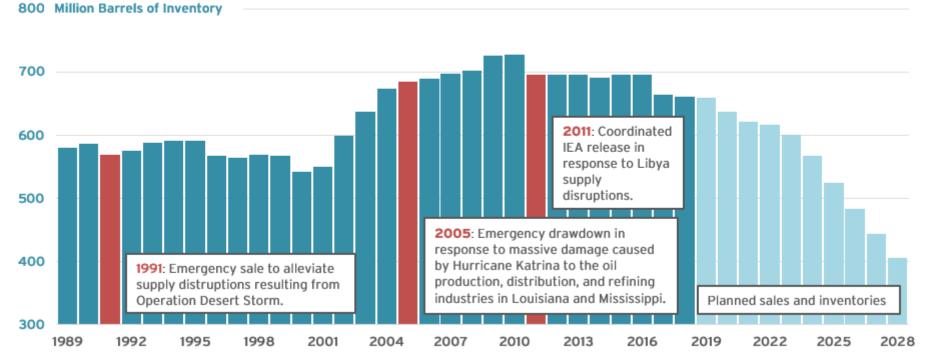


ABD STRATEJİK REZERVLERİ - PETROL FİYATI

Don't Tap That - Anticipated Withdrawals Make the U.S. Less Energy Secure



SPR Emergency Sales and Anticipated Inventory, 1989 to 2028

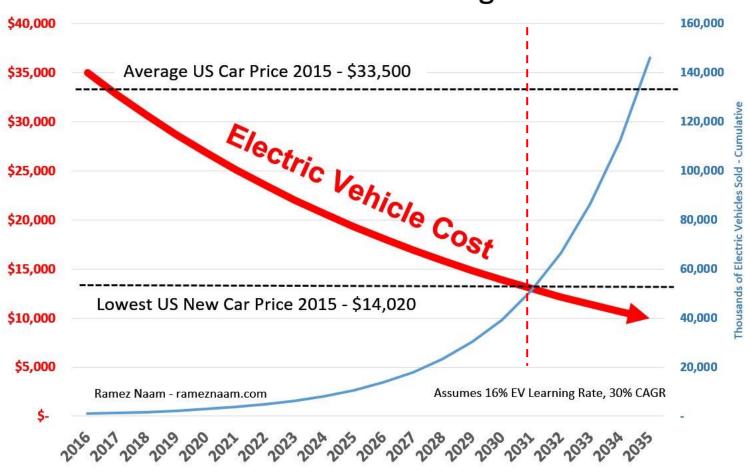


Source: EIA and Bloomberg, LP.



ELEKTRIKLI ARABA MALIYETLERI

Cost of 200 mile range EV

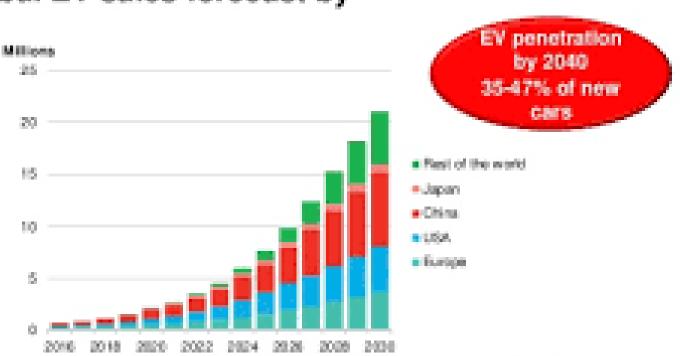




2040 YILINDA ELEKTRİKLİ ARAÇLAR

YENİ TRAFİĞE ÇIKAN ARAÇLARIN %35 – 47 si EV

BNEF global EV sales forecast by region



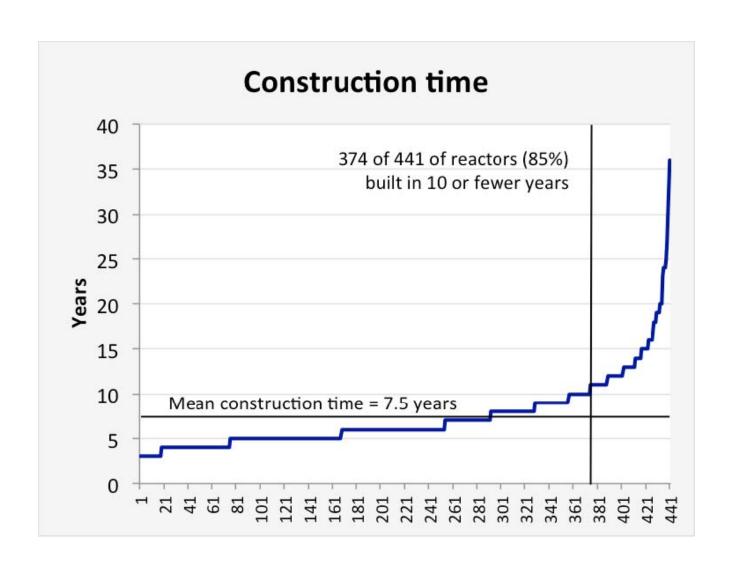
Ante: Furniss uses <u>Casatre and electricity prins</u> Non-2015 2017 Annual Deep Outlink Los Of Peter assessing supplies 2015 or 2015 or Justice Deep Peters.

Source Standard Sta

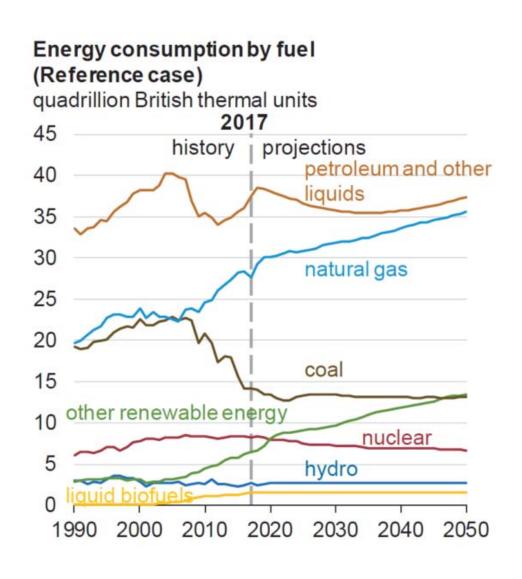
Chesistensich Bloomberg Pierry Energy Finance



NÜKLEER ENERJİ SANTRALİ ORTALAMA İNŞA SÜRESİ



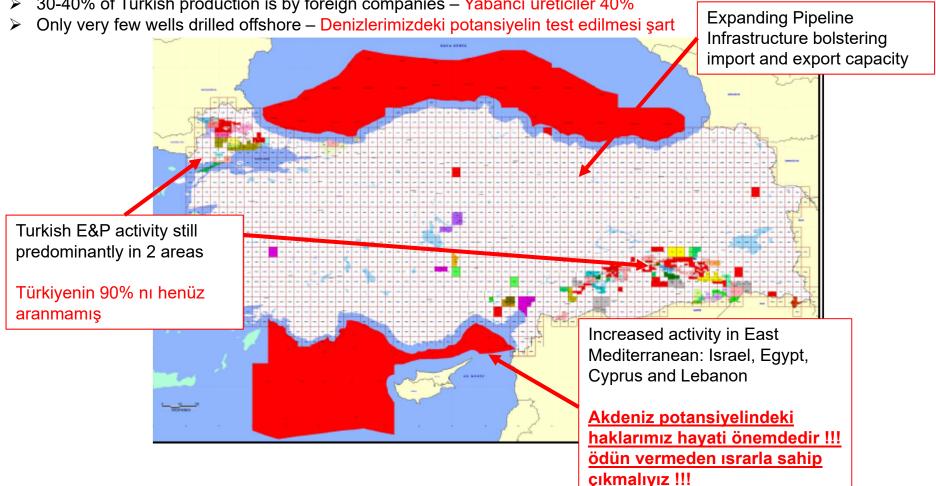
PETROL VE GAZ ENERJININ PATRONLARI





NETICE: İŞİMİZE BAKALIM!!! TÜRKİYE - PETROL POTANSİYELİ

- Less than 2% of Turkish land surface has 3D seismic 3D sismik 2% den az
- Less than 8% of Turkish oil consumption is from local production, for gas this is <2% Yerli üretim 8% Petrol 2% Ngaz
- 30-40% of Turkish production is by foreign companies Yabancı üreticiler 40%





TEŞEKKÜRLER

<u>iletişim</u>

S. FATİH ALPAY YK. BŞK. ARAR PETROL AŞ.

TEL: 0312- 236 1914

E-POSTA: sfalpay@arar.com.tr