



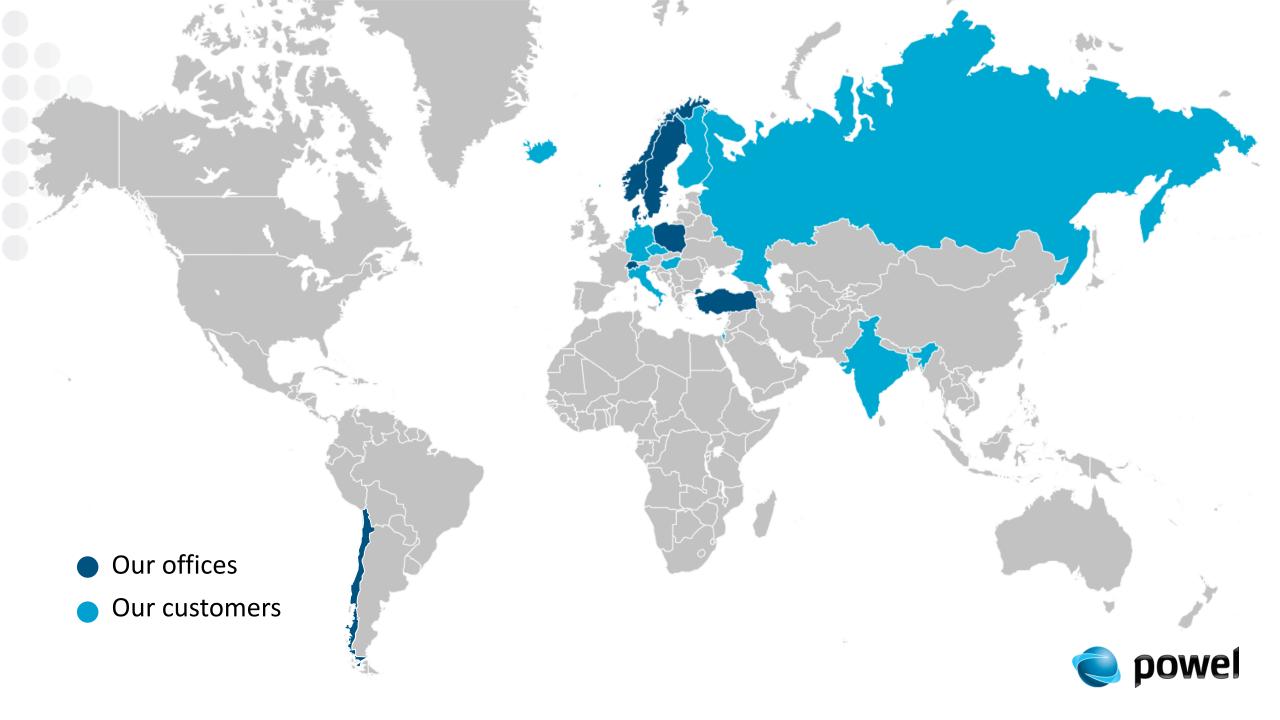
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software for
tomorrow's
energy and
environmental
needs — today

Powel facts & figures

- Spin-off from the best technical university in Norway (NTNU) and Norway's only technopark (SINTEF)
- More than 400 dedicated and high-skilled employees (>100 software developers)
- More than 1,250 energy customers, municipalities and contractors
- Strong home market in Scandinavia (>%90) and growing in selected markets outside the Nordics
- Headquarters in Trondheim, Norway: close to high-tech companies and the Norwegian University of Science and Technology (NTNU)

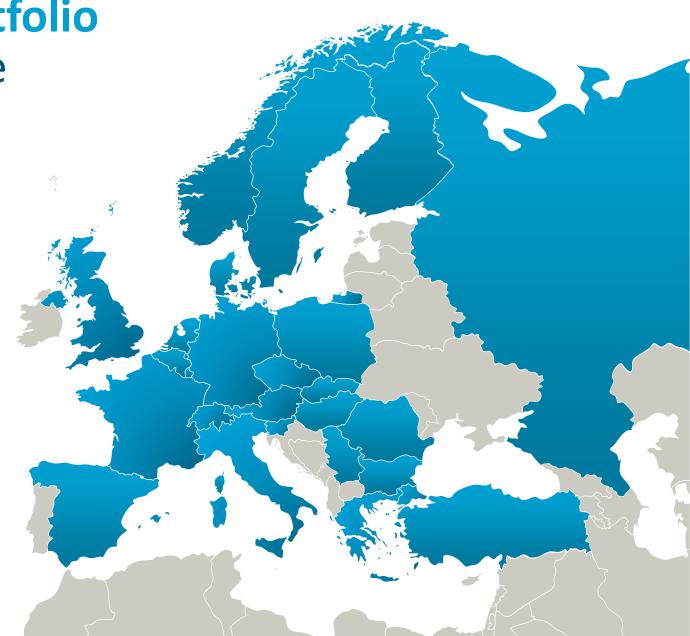






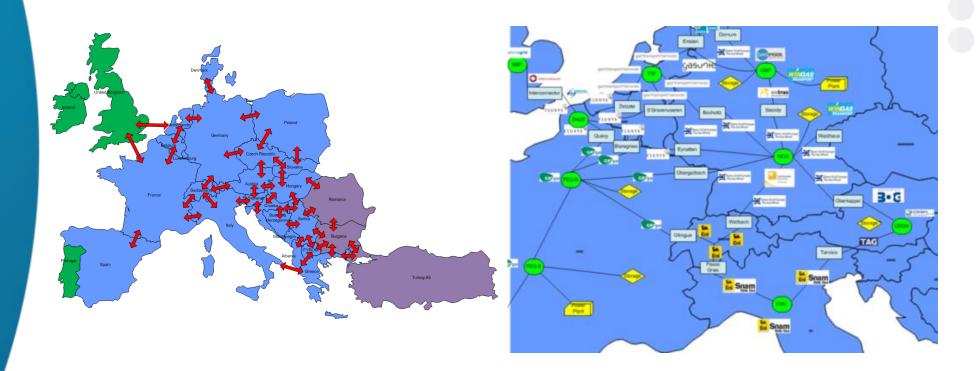
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Our core competencies

"We handle the complexity of Power and Gas markets."





Turkish Balancing Gas Market Intro

Is the upcoming Balancing Gas Market a solution for the security of supply?

What will be the effects of this market for different players?

Where will the price be set?

What is the best position as a player in this market?

Will the system maintain pipelines health even in the hardest winters?



Turkish Balancing Gas Market Simulation Working Principals - 1

- The system should have a designated TSO which will randomly create the Allocations, check market conditions, create scenarios basically simulate everything that can happen in a pipeline system.
- TSO should also act as the biggest importer to create a better understanding of the current dominant player's capabilities.
- At least 2 shippers should be in the system just to make the system work, shipper number is unlimited but as the real market conditions will give the best results there should be around 20 wholesalers and 8 Importers with the exact same contracts on the market (Obligations, Quantity, Price)
- Contracts should be created before the system is used (Import contracts, wholesale contracts, end user contracts, Storage Contracts, LNG Contracts)
- After the shippers have their contracts, they can start selecting their Entry, Exit points according to their contracts. (For ex. If a
 wholesaler has a residential contract than the shipper should select at least one exit point which is a connected to a LDC)
- All the Entry Exit points are the Real Turkish system points.
- All the point types are in the system and they will get allocated accordingly. (UDN, TP, Physical, Storage)



Turkish Balancing Gas Market SimulationWorking Principals - 2

- Volumes are allocated randomly, in which the TSO can control the seasons, the randomization factors etc.
- The system works for all 3 periods (Winter, Summer, Shoulder)
- Spot trades are possible, After Day Trades are not as in the balancing gas market code.
- Shippers have their Financial situations at hand so they can act accordingly.
- Normal Balancing Penalties are applied to the shippers.
- Capacity and transmission fees are not applied which should be feeded in the conract prices beforehand.
- Storage fees are applicable. (Injection, Withdrawal)
- Every shipper has to nominate each day played, if they have contracts with each other they should coordinate it also.
- Nomination every day is mandatory whereas bidding for the balancing gas market is not.



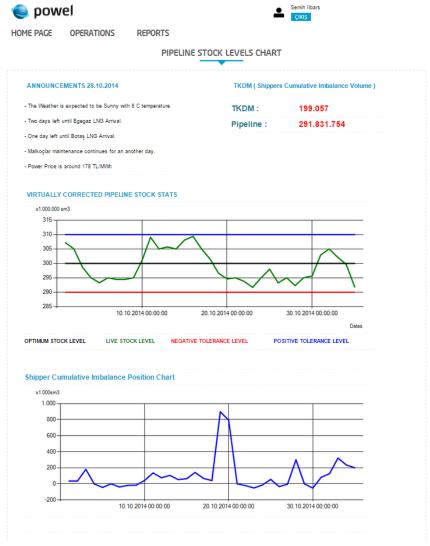
Turkish Balancing Gas Market Simulation Working Principals - 3

System works with pre-defined system stats. (Optimum, Max, Min Volumes)

TSO will determine the conditions of the system creating possible scenarios in 3 seasons.

Price will be set when the system is outside the tolerance levels. However as the system works randomly it may never leave the balance zone, then the TSO can manipulate the allocations.

Balance Zones can be adjusted by the TSO



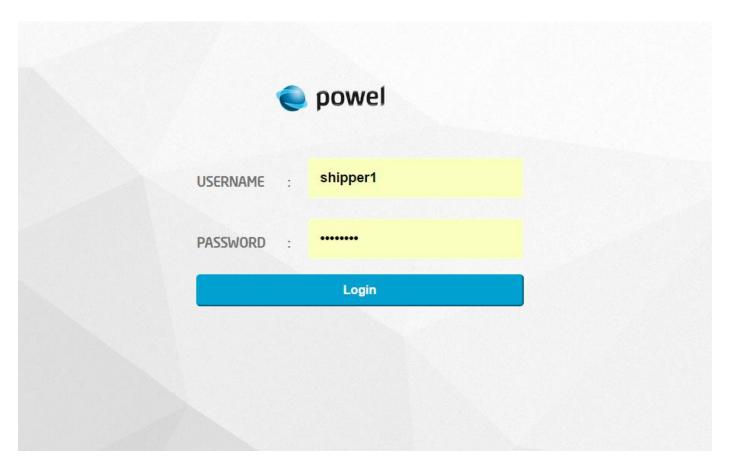


Turkish Balancing Gas Market Simulation Login

After the shippers and the TSO get their Login details they can login to the system.

Since the system is on the web it is highly available for any device with a proper internet connection.

System has high security measures, everything is logged.





Turkish Balancing Gas Market Simulation

Shippers Perspective



Turkish Balancing Gas Market Simulation Entry – Exit Point Selection

The points should be selected with the details on the pre-defined contracts.

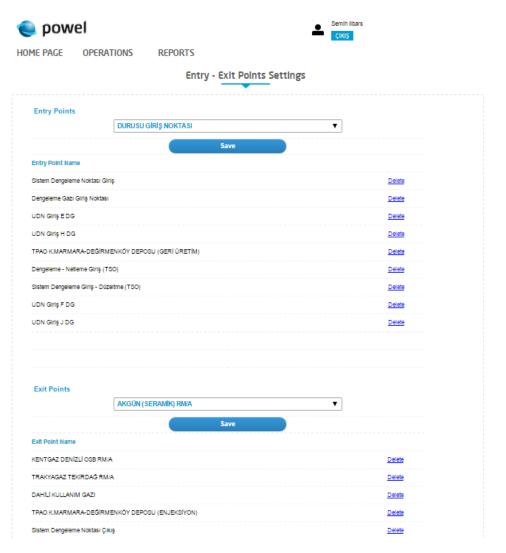
There are standart points in both entry and exit which should be automatically selected for you just to make the system work.

They are used for netting and balancing.

System Balancing Point Entry, Exit

Balancing – Netting Entry, Exit

System Balancing Entry, Exit TSO Correction





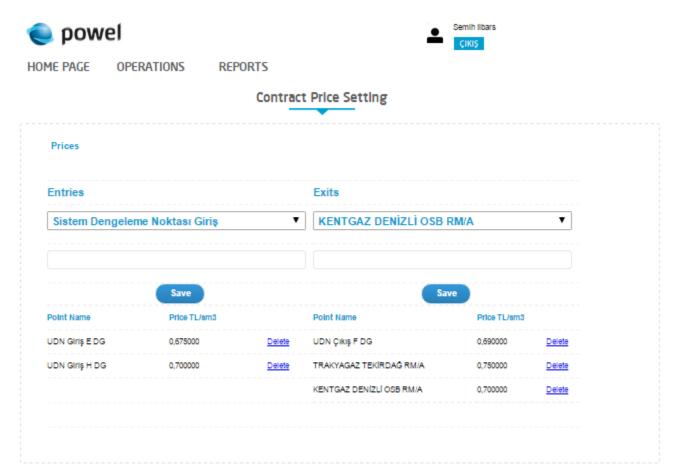
Turkish Balancing Gas Market Simulation Entry – Exit Contracts Prices

The system will save a price value for every transaction in the nomination process.

Contract prices saved here will appear on the nominations screen as a default.

If an another deal is done or an extra gas is sold for a different price the new price can be changed from the nomination screen.

Extra can be charged for over DCQ nominations if agreed upon.





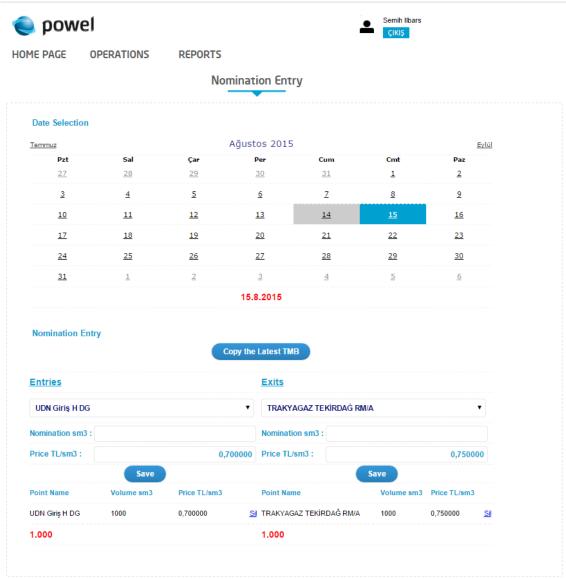
Turkish Balancing Gas Market Simulation Nomination Entry Powel **Sombles**

Volumes should be nominated considering the system conditions.

System conditions will be announced on the system or Emailed directly.

System conditions can include;

- -Weather forecasts and unexpected weather condition changes
- -LNG boil-off, problems, storms.
- -Maintenance works
- -Shortages
- -Force Majeures





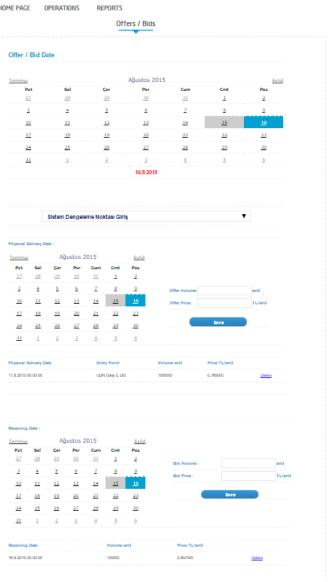
Turkish Balancing Gas Market Simulation Offer / Bid Entry REPORTS OFFERS / BIGS OFFERS / BIGS

Offers are entered on D-1 for D like the nominations process.

Allocations will be clear on D+1 and the TSO sees the system balance

If the balancing gas market is available for D the shipper has to Nominate for D+2 for the offer given on D-1.

The system will correct itself with a Two Day Lag.



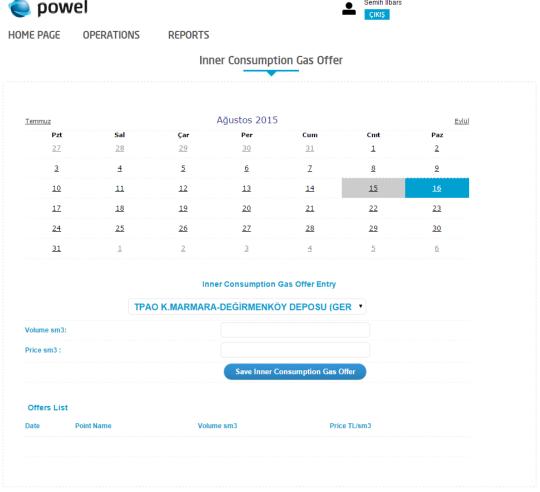


Turkish Balancing Gas Market Simulation Inner Gas Consumption

TSO will approve the Inner Consumption Offers on the TSO Approval Page.

This will show that the Importers can also supply the Inner Consumption Gas if requested daily as it Should be.

In todays market TSO can only supply its Inner Consumption Gas from Botaş due to a Network Code temporary article



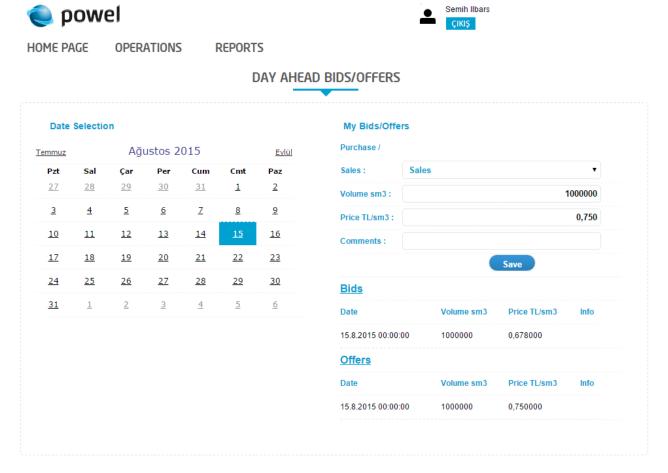


Turkish Balancing Gas Market Simulation Day Ahead Mechanism powel

Day Ahead offers and bids can be viewed by any player in the market.

The system does not match the offers and bids.

Every player can participate.



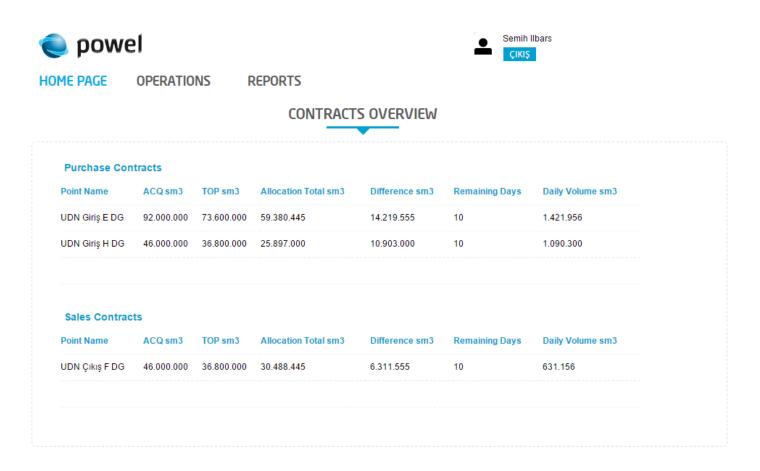


Turkish Balancing Gas Market SimulationContractual Overview

Shippers contracts can be easily overviewed

Every shipper should fulfill its contractual Obligations.

Contract obligations will have a strict effect On the Financial Status of the shippers.

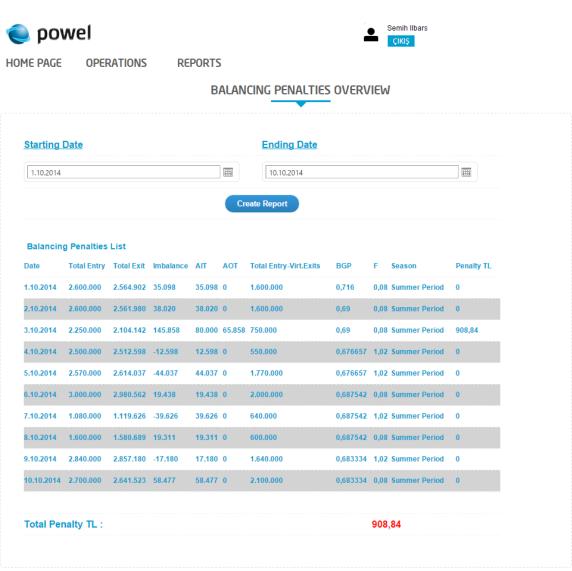




Turkish Balancing Gas Market Simulation Penalties Powel Powel

System calculates penalties in Accordance with the Network Code

Shippers can not use the system as A storage even for a short time due to penalties





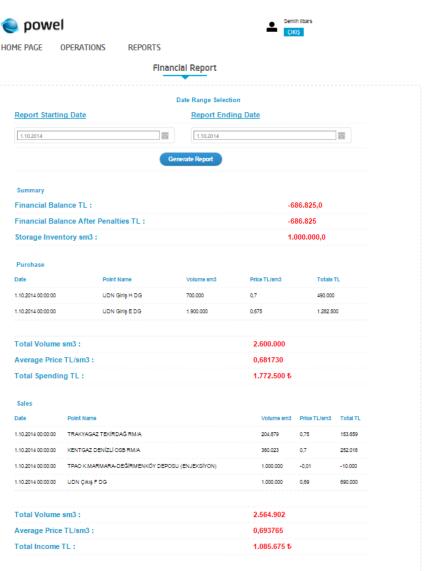
Turkish Balancing Gas Market Simulation Financial Status Overview

Shippers can view their Financial Statuses easily.

Balance can be seen with Penalties and Without Penalties

If storage is used then the Inventory will have an effect on the Financial Balance since its bought but not sold

Storage Withdrawals will also contain tariff fees

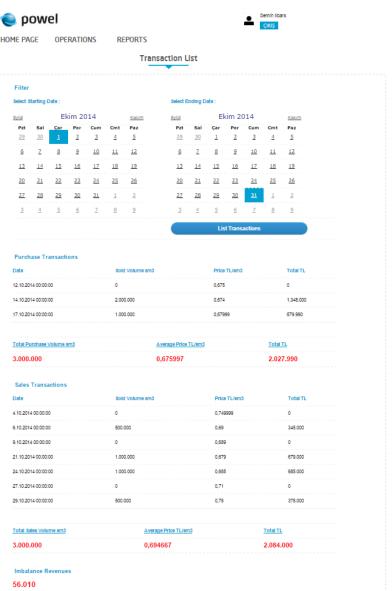




Turkish Balancing Gas Market Simulation Balancing Transactions List Powel Properties Reports • 1000

Balancing transactions will be notified to the shippers so that the shippers can nominate on their offers.

Imbalance revenues can be seen in the system.





Turkish Balancing Gas Market Simulation Shippers Allocation List

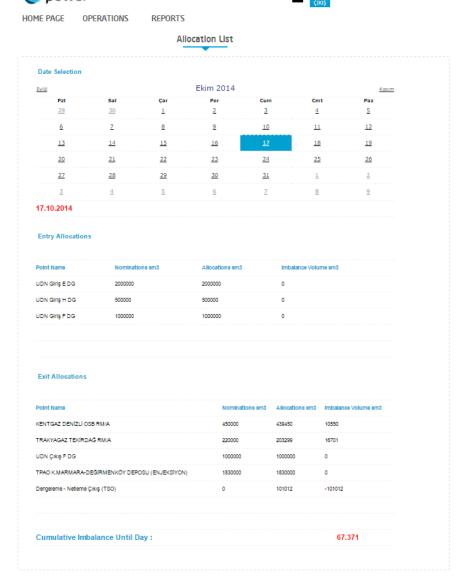
Every point will be allocated accordingly by the system

Transfer Points : Allocation = Nomination * Related Import Allocation Percentage

National Balancing Points : Allocation = Nomination

LDC Exit Points : Allocation = Nomination * Seasonal Randomness

OIZ : Allocation = Nomination * Deviation Percentage



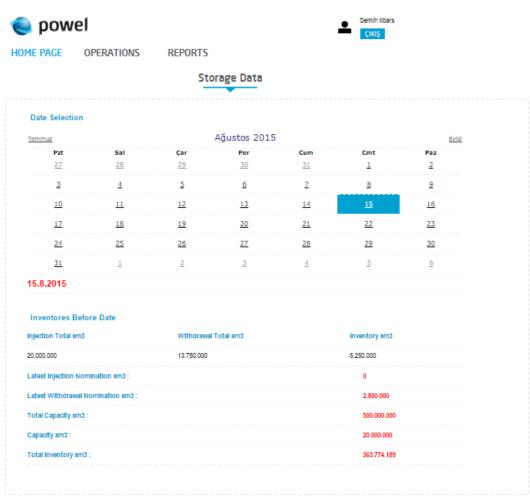


Turkish Balancing Gas Market Simulation Storage Usage

Storage can be used for balancing purposes but with a cost of its own.

Storage Capacity owners will always be at advantage

However Botaş Priority and Pro-Rata mechanisms are applied to the Storage Capacity owners while injecting or withdrawing





Turkish Balancing Gas Market Simulation

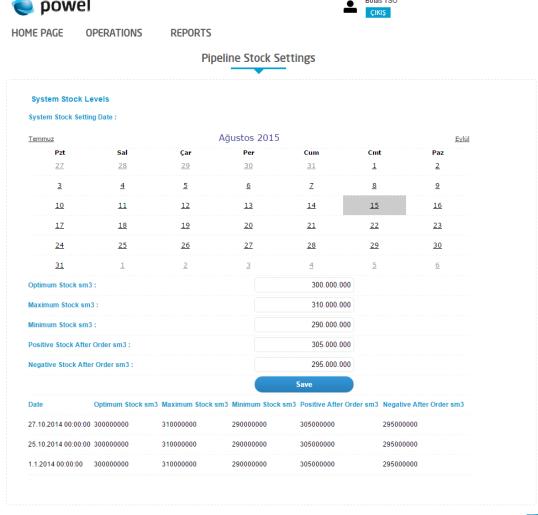
TSO Perspective



Turkish Balancing Gas Market Simulation Pipeline Stock Settings ● powel ■

TSO can change the system settings if needed as in the Balancing Code

Seasonal setting changes can increase the stability of the Pipeline





Turkish Balancing Gas Market SimulationSystem Condition

TSO should create the conditions for the System so the shippers can act accordingly



Botas TS

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HOME PAGE

OPERATIONS

REPORTS

All scenarios can be tested

- Shortages
- LNG Problems
- Boil-Off
- Pipeline constraints
- Hard winters
- Unexpected weather realisations
- Power Market Effects

ANNOUNCEMENTS 28.10.2014

- The Weather is expected to be Sunny with 8 C temperature
- Two days left until Egegaz LNG Arrival.
- One day left until Botaş LNG Arrival.
- Malkoçlar maintenance continues for an another day.
- Power Price is around 178 TL/MWh

TKDM (Shippers Cumulative Imbalance Volume)

TKDM:

PIPELINE STOCK LEVELS CHART

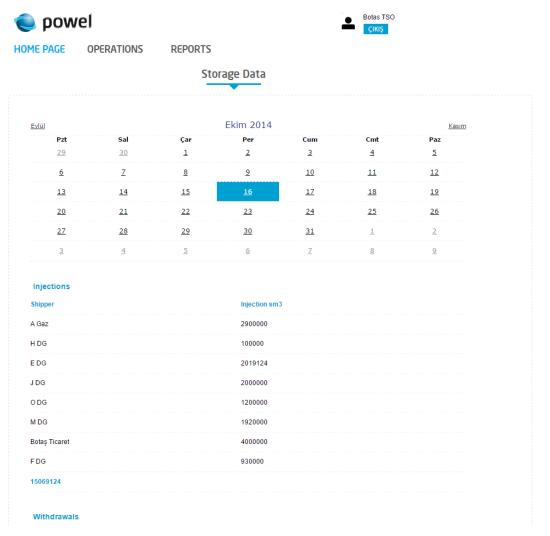
Pipeline : 291.831.754



Turkish Balancing Gas Market Simulation TSO as the Storage Operator

TSO is also acting as the Storage Operator

TSO can manage pro-rata and technical constraints

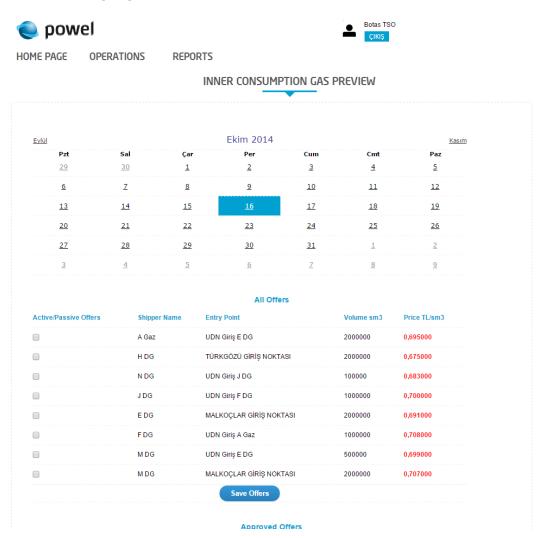




Turkish Balancing Gas Market Simulation Inner Consumption Offer Approval

TSO can eliminate offers because of the Entry Point or many other conditions.

Can also decide to get the Gas another day





Turkish Balancing Gas Market Simulation

Allocation Assign

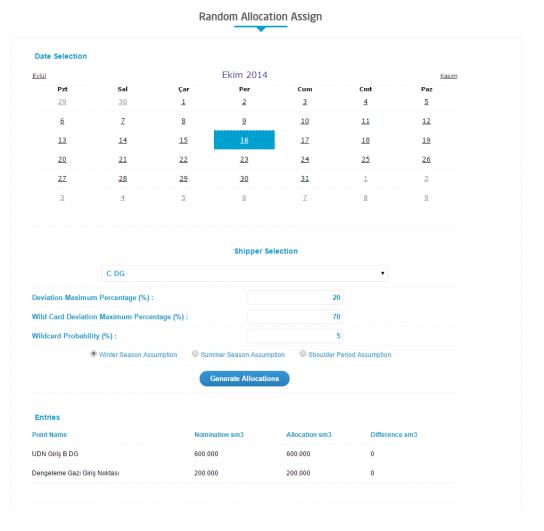
Allocations will be assigned by three parameters And three seasons

Deviation Maximum Percentage

Wild Card Max. Deviation Percentage

Wildcard Probability

Summer, Winter, Shoulder Periods Seasonal effects will only affect the probability of positive imbalance or negative imbalance



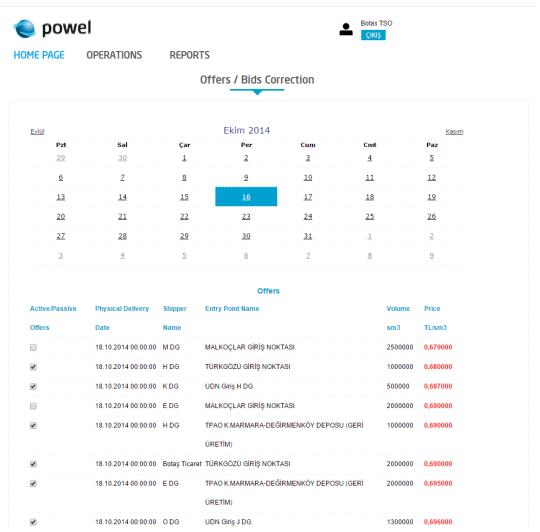


Turkish Balancing Gas Market SimulationOffers & Bids & Price Formation - 1

Entered offers/bids of the selected gas day will be evaluated in this page

Offers can be selected as passive if it shouldnt participate in the price formation mechanism

Offers will be ordered starting from the Cheapest for the system if its a sales offer coming from a shipper





Turkish Balancing Gas Market SimulationOffers & Bids & Price Formation - 2

Offers can be cancelled by Entry Points for Eg. İf Malkoçlar has a shortage than no shipper should have serious offers from that entry point

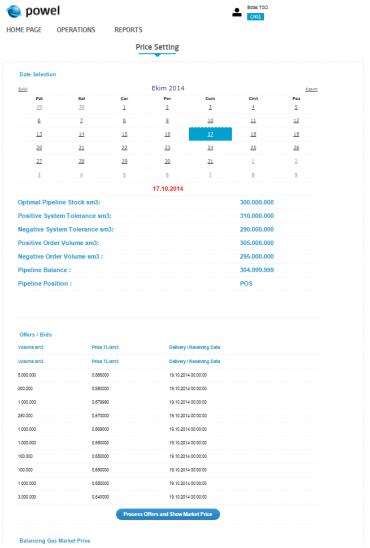
They can also be cancelled by the Delivery Date in order to maintain the systems balance faster even if the other offers are more expensive

				ÜRETİM)					
•	18.10	.2014 00:00:00	Botaş Ticaret	DURUSU GİRİŞ NO	KTASI		50	00000	0,820000
•	18.10	.2014 00:00:00	Botaş Ticaret	EGEGAZ ALÍAĞA LNG TERMİNALİ			5000000		
Active/Passive	Offers	Physical D	elivery Date	Shipper Name	e Exit Poir	nt Name	Volume sm3	Pric	e TL/sm3
MALKOCLAR GÍRÍS NOKTASI				•		Cancel	Offer By Entry P	oint	
				•		Cance	I Offer By Exit P	oint	
						Cancel (Offer By Delivery	Date	
							Save Offers		
Date	Volu	me sm3			Price TL/sn	n3			



Turkish Balancing Gas Market SimulationOffers & Bids & Price Formation - 3

System will generate a price and process all the transactions like Netting in between the positive and negative shippers if the system is out of designated Tolerances





Turkish Balancing Gas Market SimulationOutcomes

- Price formations in balancing the market.
- Price formations on different scenarios.
- Systems ability to maintain the physical health of the pipeline.
- Two day lagged balancing systems pros and cons.
- Possible effects of Botaş as the largest importer and the TSO.
- Inner Consumption gas supplying ability of Private Importers.
- Systems working ability with day ahead market.
- Financial ups and downs concerning Importers and Wholesalers.
- Storage capacity advantages on Balancing Market.
- Effects of losing After Day Market for shippers.



Thank you



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