S&P Global Platts Energy Symposium:

Natural Gas Technical Workshop

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October 11, 2018







Notice to Attendees

Platts is committed to full compliance with all applicable antitrust laws. Accordingly this natural gas methodology forum will be conducted in strict compliance with both the letter and the spirit of all applicable antitrust laws.

Platts expects participants to comply with all antitrust laws and not to use this event to coordinate their commercial activities. Any activity that could create even the appearance of a restriction or distortion of competition must be avoided. To ensure compliance with antitrust laws, Platts and all participants shall keep strictly within the Conference agenda, as circulated.

In particular, Platts prohibits any discussions/exchanges of information about any participant's individual, current or future: (1) prices (including discounts, rebates and reductions); (2) costs; (3) profits and profit margins; (4) capacity, output and sales; (5) supply and demand forecasts; (6) market shares and sales territories; (7) investments and marketing plans; or (8) unannounced capital expansion/closure plans.

Agenda

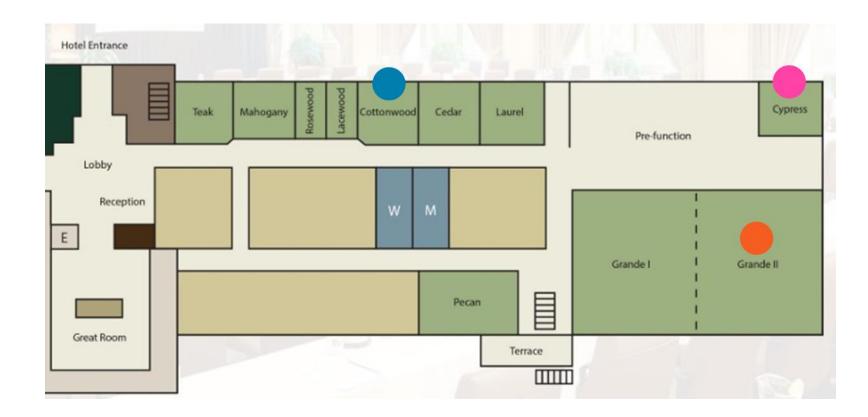
- Introduction
- FERC 552 Data Analysis and Platts Indices
- Platts ICE Natural Gas Indices
- Price Reporting Technology
- Lunch and Natural Gas Market Update
- Breakout Sessions
 - a. Methodology 101
 - b. Methodology Evolution
 - c. Platts ICE Natural Gas Indices



Introduction

- Platts objectives
- Goals of the event

How you can help



- Logistics for break out sessions
 - Stay in Grande Ballroom II
 - Go to Cottonwood meeting room
 - Go to **Cypress** meeting room



FERC 552 Data Analysis



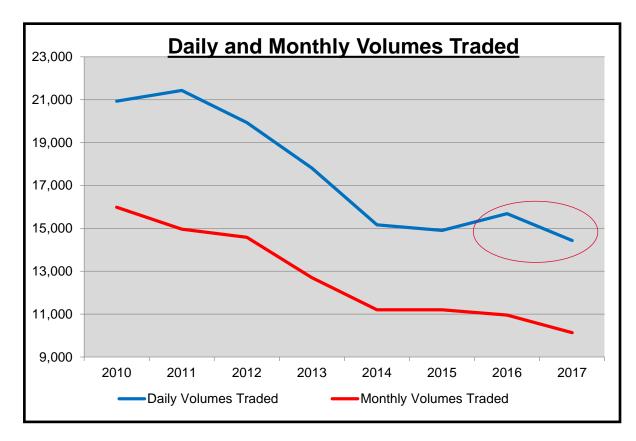
Fixed Price vs Index Trading Volumes

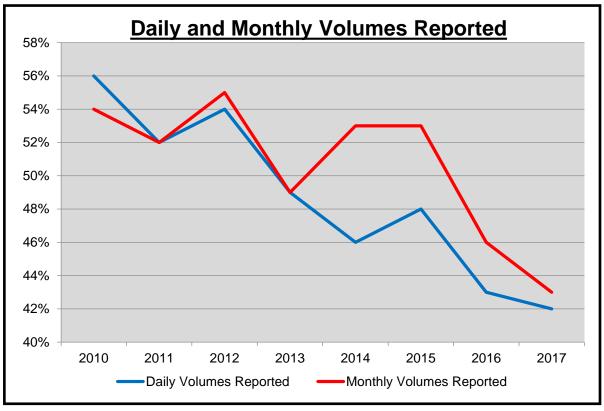
Year	Daily Index	Monthly Index	Daily Fixed	Monthly Fixed	Monthly Basis	Other
2010	23%	45%	17%	6%	7%	2%
2011	25%	44%	17%	6%	7%	1%
2012	27%	43%	16%	5%	7%	2%
2013	30%	43%	15%	4%	7%	1%
2014	31%	45%	13%	3%	6%	2%
2015	32%	45%	12%	3%	6%	2%
2016	33%	44%	12%	3%	6%	2%
2017	34%	44%	11%	3%	5%	3%

Index trading continues to represent the majority of trading activity



Natural Gas Volumes Traded and Reported

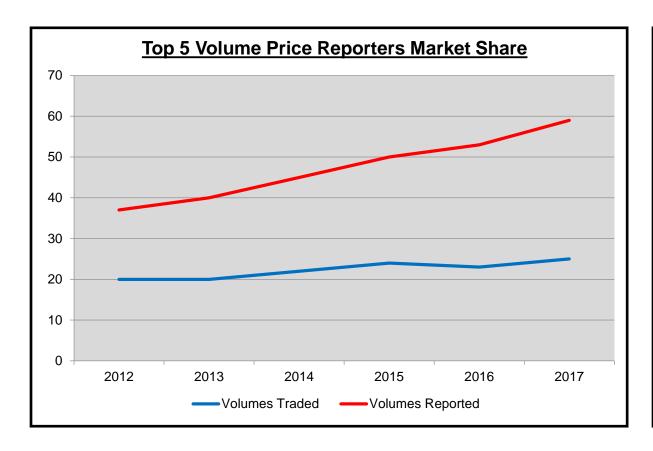


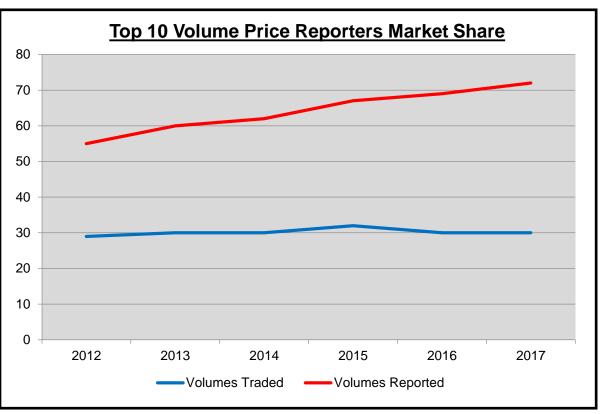


- Percentage of reported daily and monthly volumes at lows
- Decrease in traded volumes likely because some companies have not yet filed FERC 552 data for 2017



Price Reporter Market Share of Fixed Price Daily Volumes Traded and Reported

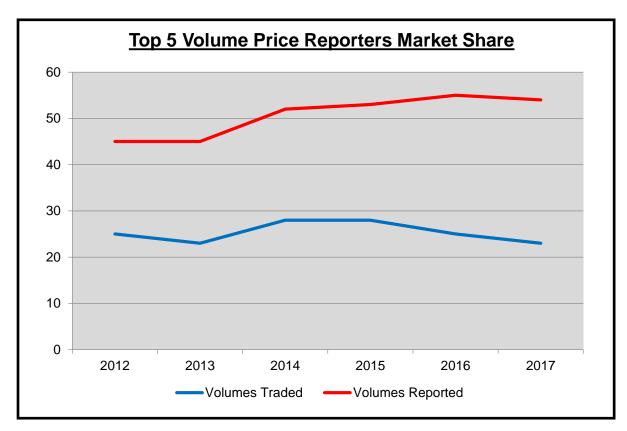


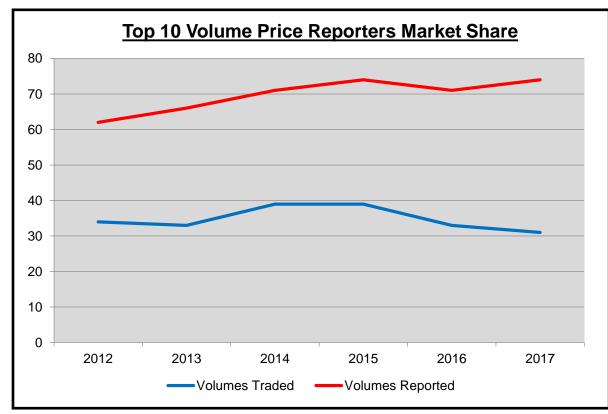


- Price reporters share of reported volumes trending higher
- Continued reliance on top players for price reporting



Price Reporter Market Share of Fixed Price and Basis Monthly Volumes Traded and Reported





Same trend as daily market



Largest Reportable Daily Volume Increase In 2017

#	Company Name	Fixed Price Next Day 2017	Fixed Price Next Day 2016	Annual Change	Price Reporter?
1	Citadel Energy Marketing LLC	179	57	122	No
2	Mieco Inc	359	256	103	No
3	Morgan Stanley Capital Group Inc	151	55	96	No
4	DTE Energy Trading Inc	287	209	78	No
5	Cheniere Energy Inc	93	47	46	Yes
6	Citigroup Energy Inc	50	7	43	Yes
7	CenterPoint Energy Inc	116	73	43	No
8	EDF Energy Services LLC	131	88	43	No
9	Tenaska Power Services Co	121	80	41	No
10	J Aron & Co	277	245	33	Yes

Majority of companies do not report prices



Largest Reportable Daily Volume Decrease In 2017

#	Company Name	Fixed Price Next Day 2017	Fixed Price Next Day 2016	Annual Change	Price Reporter?
1	Emera Energy Services Inc	67	207	(140)	Yes
2	ConocoPhillips Co	269	393	(124)	Yes
3	Freepoint Commodities LLC	43	164	(121)	No
4	BP Energy Co	1060	1155	(95)	Yes
5	Tenaska Marketing Ventures	835	919	(84)	Yes
6	Energy Transfer Partners LP	222	298	(76)	Yes
7	Cargill Inc	70	129	(59)	No
8	Kinder Morgan Texas Pipeline LLC	57	113	(57)	Yes
9	Exelon Generation Co LLC	517	561	(44)	No
10	Occidental Energy Marketing Inc	97	140	(43)	No

Majority of companies are price reporters



Largest Reportable Monthly Volume Increase In 2017

#	Company Name	Fixed Price Next Day 2017	Fixed Price Next Day 2016	Annual Change	Price Reporter?
1	Range Resources Corp	348	208	140	No
2	Cabot Oil & Gas Corp	312	196	116	No
3	Vitol Inc	233	124	109	No
4	Citadel Energy Marketing LLC	118	18	100	No
5	Direct Energy Marketing Inc	183	92	91	No
6	Mieco Inc	106	58	48	No
7	CIMA Energy LTD	236	194	42	No
8	Twin Eagle Resource Management	106	68	37	No
9	Mercuria Energy America Inc	177	140	37	No
10	UGI Energy Services LLC	111	75	36	No

None of the companies report prices



Largest Reportable Monthly Volume Decrease In 2017

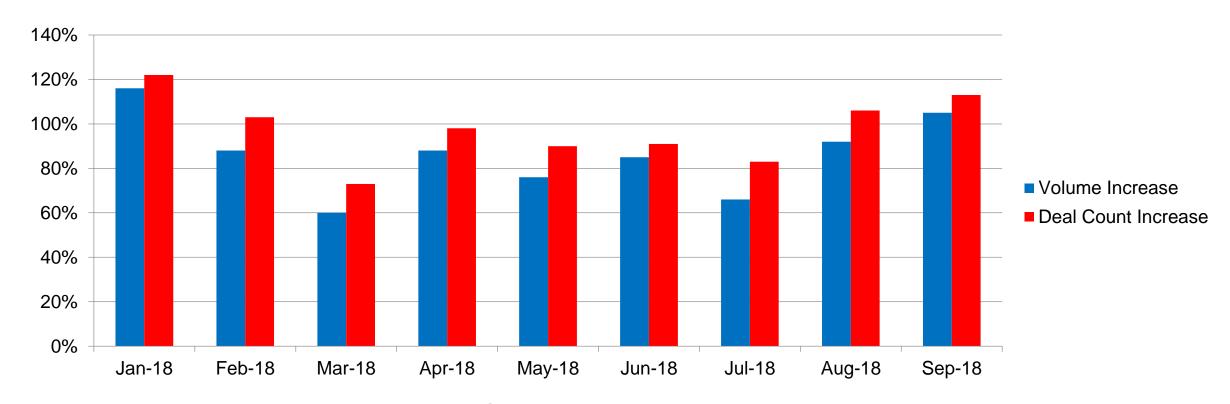
#	Company Name	Fixed Price Next Day 2017	Fixed Price Next Day 2016	Annual Change	Price Reporter?
1	J Aron & Co	315	545	(231)	Yes
2	Shell Energy North America	187	346	(158)	Yes
3	BNP Paribas Energy Trading GP	166	252	(86)	Yes
4	Macquarie Energy LLC	519	602	(83)	Yes
5	ConocoPhillips Co	202	283	(81)	Yes
6	Constellation NewEnergy Gas	1	68	(66)	No
7	BP Energy Co	736	801	(65)	Yes
8	Mitsui & Co.	79	141	(62)	No
9	Pacific Summit Energy LLC	130	189	(59)	No
10	Occidental Energy Marketing Inc	56	104	(48)	No

• Price reporters have largest decrease in reported monthly volumes



Platts Indices Update

Platts Gas Daily Indices vs 2017



- Inclusion of non-price reporter ICE trades has increased deal counts by 98%
- 2017 average daily deal count = 2,461
- 2018 average daily deal count = 4,867



Platts 2018 daily data through September 30

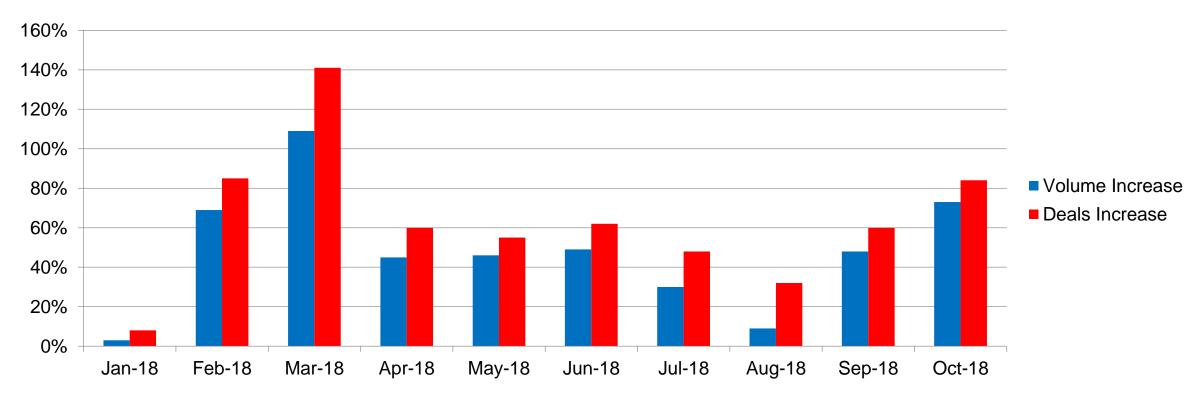
Composition of Platts Gas Daily Indices - 2018

Average Daily Deal Count	# of Locations	% ICE PR	% ICE non-PR	% PR non-ICE
Greater than 100	12	38%	60%	2%
50 - 99	25	40%	56%	4%
25 - 49	23	38%	56%	6%
11 - 24	22	41%	51%	8%
1 - 10	22	25%	30%	45%

- Almost 95% of all daily trades done on ICE
- Most liquid locations trade more on ICE



Platts Monthly Indices vs 2017



- Inclusion of non-price reporter ICE trades has increased deal counts by 63%
- 2017 average monthly deal count = 1,566
- 2018 average monthly deal count = 2,549



Composition of Platts Monthly Indices - 2018

Average Daily Deal Count	# of Locations	% ICE PR	% ICE non-PR	% PR non-ICE
Greater than 100	2	28%	47%	24%
50 - 99	14	42%	40%	18%
25 - 49	23	45%	34%	21%
11 - 24	19	42%	28%	30%
1 - 10	23	25%	26%	49%

- 22% of all trades not done on ICE
- Price reporting matters!



Composition of Platts Indices - 2018

Daily Indices:

Month	ICE PR	ICE non-PR	PR non- ICE
Jan	38%	55%	7%
Feb	39%	55%	6%
Mar	40%	54%	6%
Apr	40%	53%	7%
May	42%	53%	6%
Jun	40%	54%	6%
Jul	40%	53%	7%
Aug	40%	54%	6%
Sep	39%	55%	6%

Monthly Indices:

Month	ICE PR	ICE non-PR	PR non- ICE
Jan	44%	34%	22%
Feb	39%	36%	25%
Mar	66%	21%	13%
Apr	44%	37%	19%
May	37%	37%	26%
Jun	35%	34%	31%
Jul	63%	22%	15%
Aug	36%	35%	29%
Sep	34%	39%	27%
Oct	37%	41%	22%



Platts Approach to Increase Price Reporting

Partnerships

 Platts-ICE gas agreement allows for use of all ICE trades in Platts indices

Technology

- Platts is determining interest in Blockchain technology for trade verification and price, compliance, and regulatory reporting
- Platts is considering the creation of a website for submitting price data
- ICE eConfirm platform for price reporting based on customer interest

Regulatory

- Platts has issued public comments on suggested changes to the FERC Policy Statement:
- Separation of daily and monthly reporting
- Expansion of safe harbor provision
- Standardization of annual auditor review
- Reviews to be provided to FERC upon request
- Limit FERC audits to non-data providers

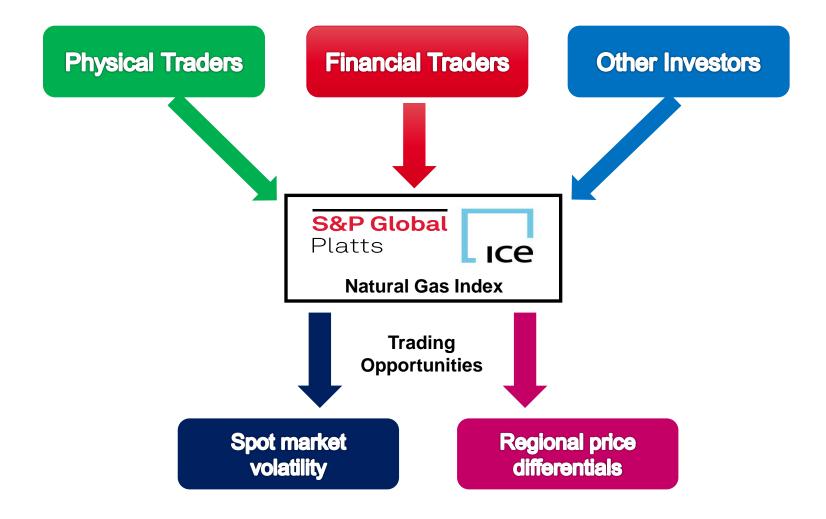


Platts – ICE Natural Gas Indices





What is the idea?



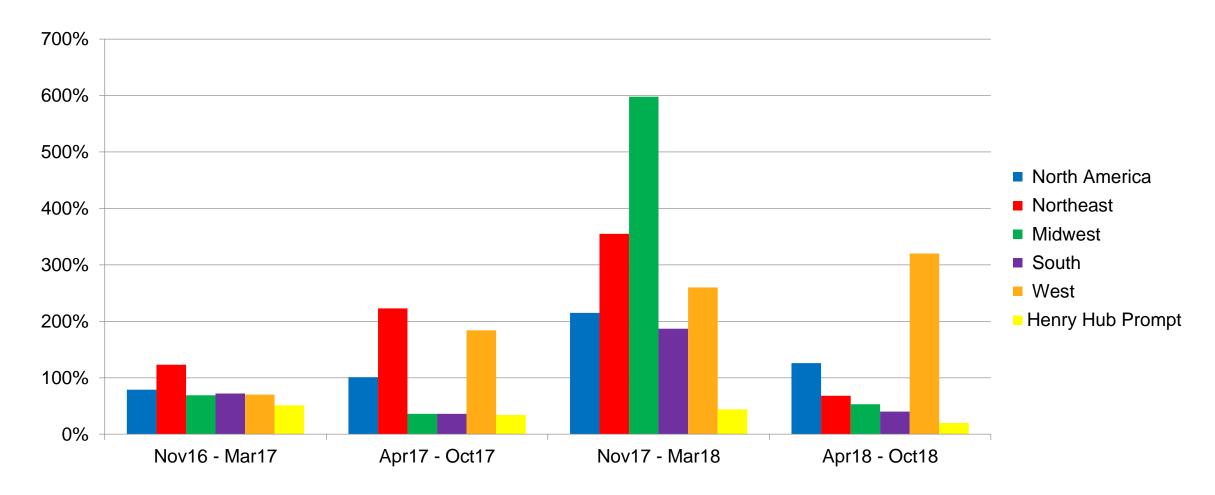


What is the idea?

- Indices represent a basket of selected daily gas locations in North America
- Prices are published at end of day and represent Platts final daily indices
- Platts Analytics pipeline flow data is used to determine locations, location weightings and regional weightings
- Platts to publish a North America index as well as a separate set of regional indices in the Northeast, South, Midwest, and West regions based on 20 locations in the US and Canada



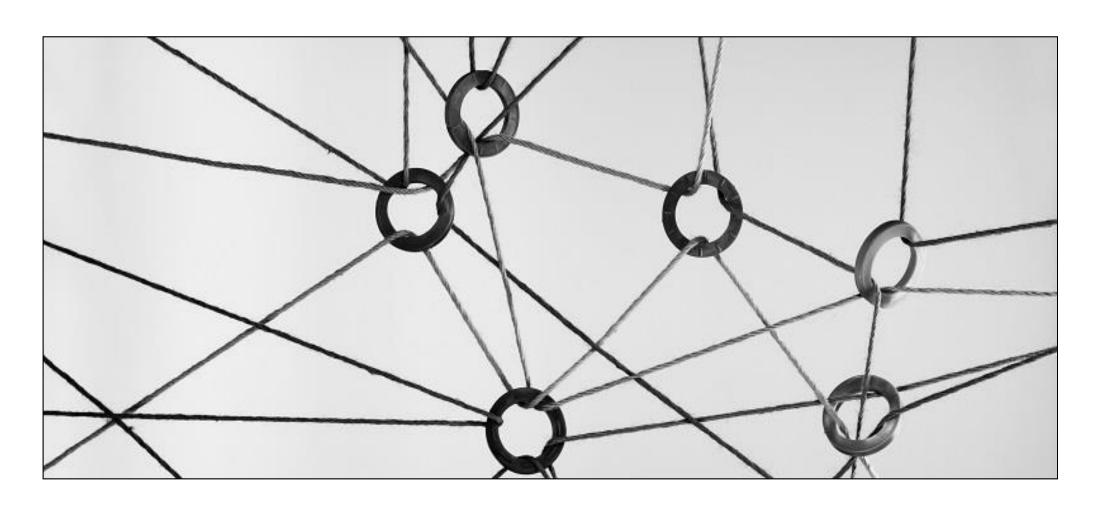
Volatility By Season Since November 1, 2016







Platts North American Natural Gas Blockchain: An Evolution in Price Reporting



Platts TradeVision: An Evolution in Price Reporting

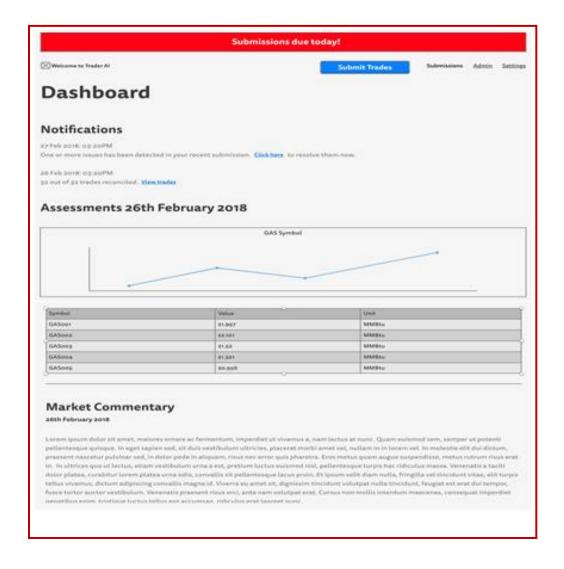
Concept:

A simple medium for price reporting and trade verification that provides analytical value and maintains opportunity for expansion into settlement and scheduling longer-term through the integration of blockchain technology.

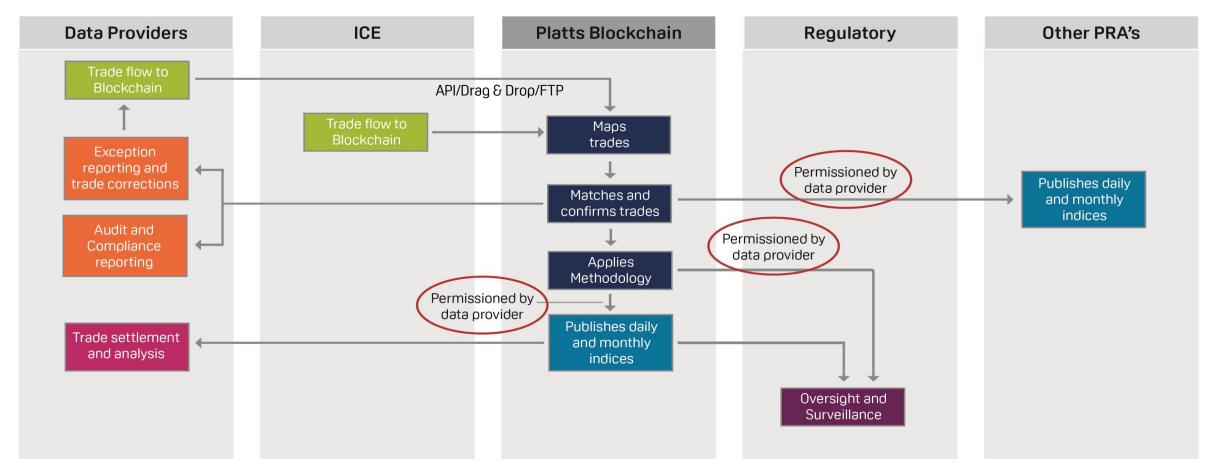
Timeline:

Beta Launch Q1 2019

Public Launch Q2 2019



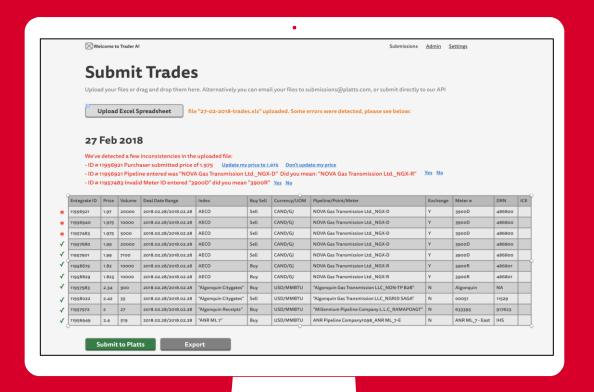
Platts TradeVision: Removes Price Reporting Bottlenecks



- While all trade components are reported to the TradeVision blockchain, participants decide what fields regulators, PRAs and other parties can actually see
- This permissioning allows Platts TradeVision to reconcile, map and report unmatched transactions all while maintaining participants' privacy and confidentiality agreements

Benefits for Users

- Simplified price reporting, regulatory and compliance processes
- Trade Confirmation
- Reduction in middle- and back-office overhead
- Opportunity to participate in ground floor of paradigm shift across energy accounting and back office operations





A Post-VPM World: Mexico Pricing Dynamics

Houston Natural Gas Methodology Workshop

Ryan Ouwerkerk Manager, Americas Natural Gas Pricing 10/11/2018

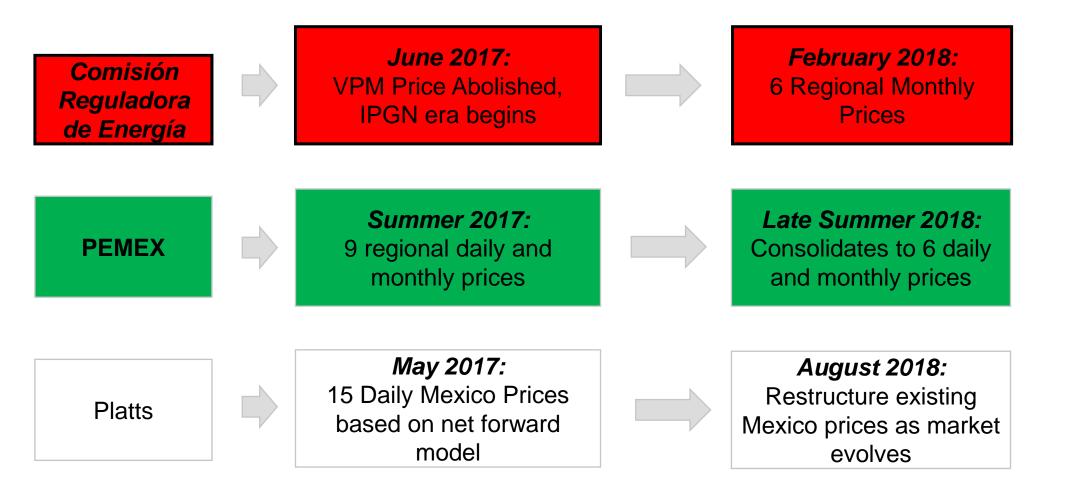


A Crash Course: Mexico Energy Reform



Source: S&P Global Platts Analytics

Mexico Pricing Developments: A Post VPM Environment





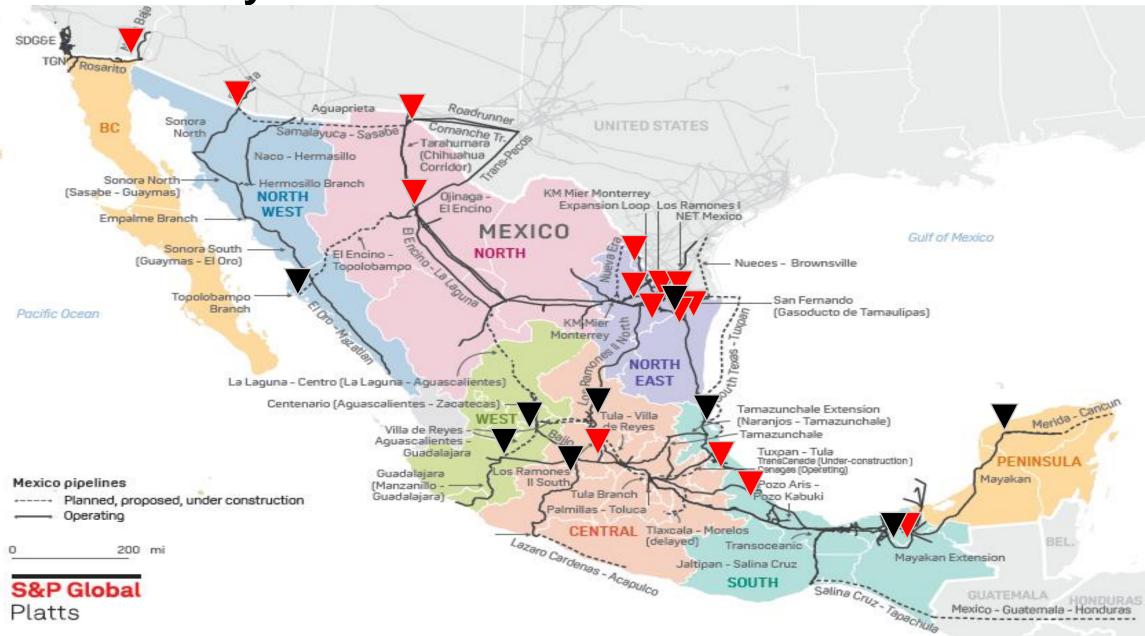
Platts Mexico: The development of the net forward model



- Multiple evolutions in Mexican gas pricing have occurred in last year
- Platts began publishing net forward prices in May 2017 at 15 locations
- Platts Mexico daily are net forward prices from Platts South and WTX benchmarks
- Modeled prices are first step in a pricing evolution
- Goal is to have support of market participants in index development through submissions



Mexico Daily Prices Evolve as the Market Does



North American Natural Gas Market Update

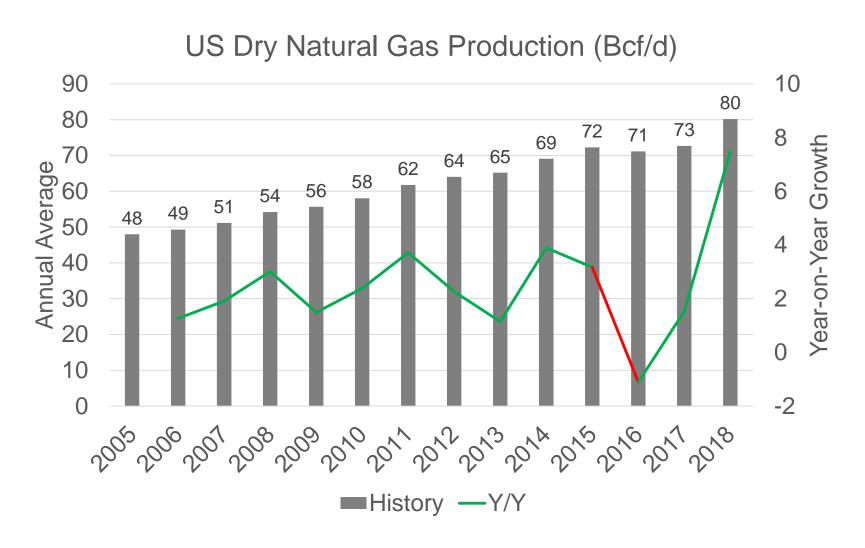
S&P Global Platts Natural Gas Technical Workshop Houston Energy Forum October 2018

John Hilfiker North American Gas & Power Energy Analyst Platts Analytics

October 11, 2018



Platts Analytics is forecasting the largest Y/Y production gain to date



+7 Bcf/d y-o-y!!

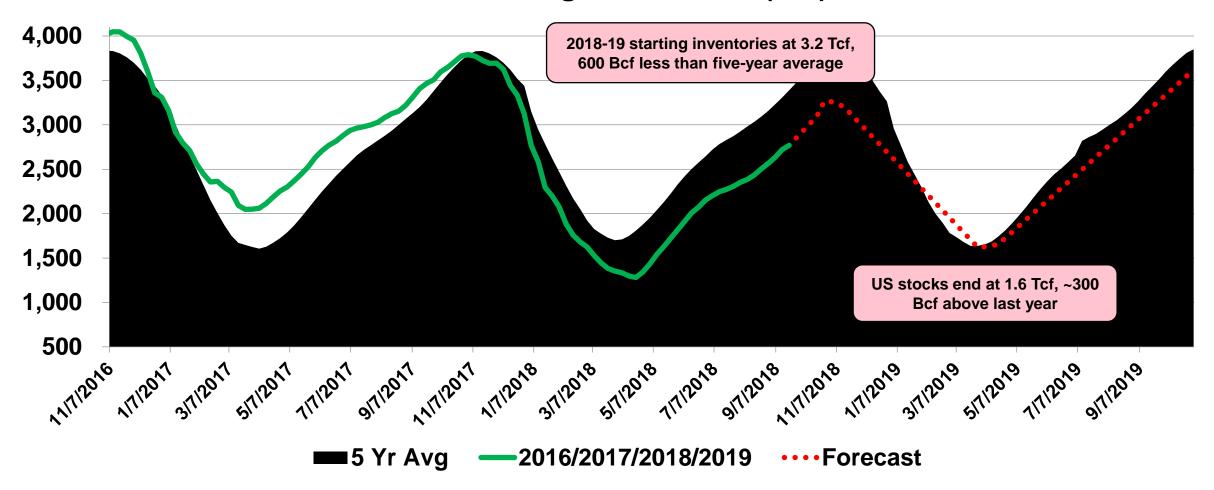
Largest y-o-y increase previously: 3.8 Bcf/d in 2013-14

Northeast, Permian, Haynesville growth expectations tempering bulls, easing storage concerns exiting coming winter

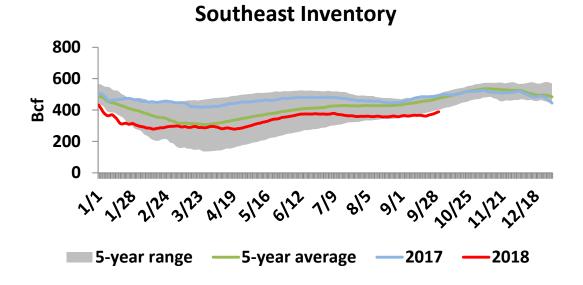
"Last mile" problem is key infrastructure story to watch; will lead to tighter market around Henry Hub in coming years

October forecast at 3.26 Tcf, but end of winter drawdown small due to production

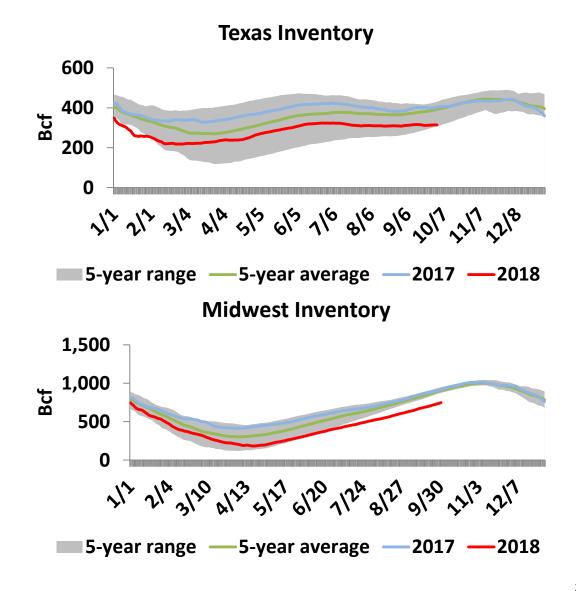
US Storage Inventories (Bcf)



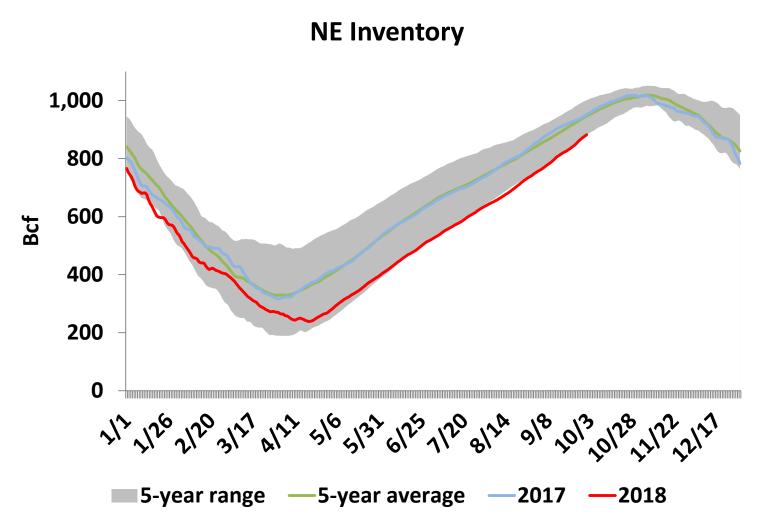
Storage deficit housed in Southeast/Texas; Midwest also unlikely to hit 5-year average



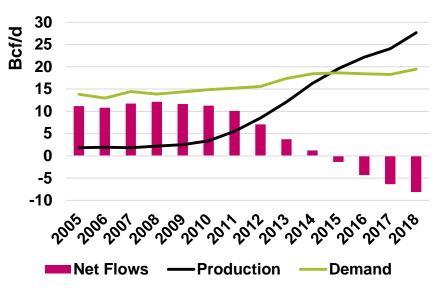
Flexible salt storage in Southeast/Texas poised to drop below 5-year lows entering winter, bullish for winter price volatility at Henry Hub. Midwest also set to fall short of 5-year low.



Northeast, however, set to hit 5-year average... again

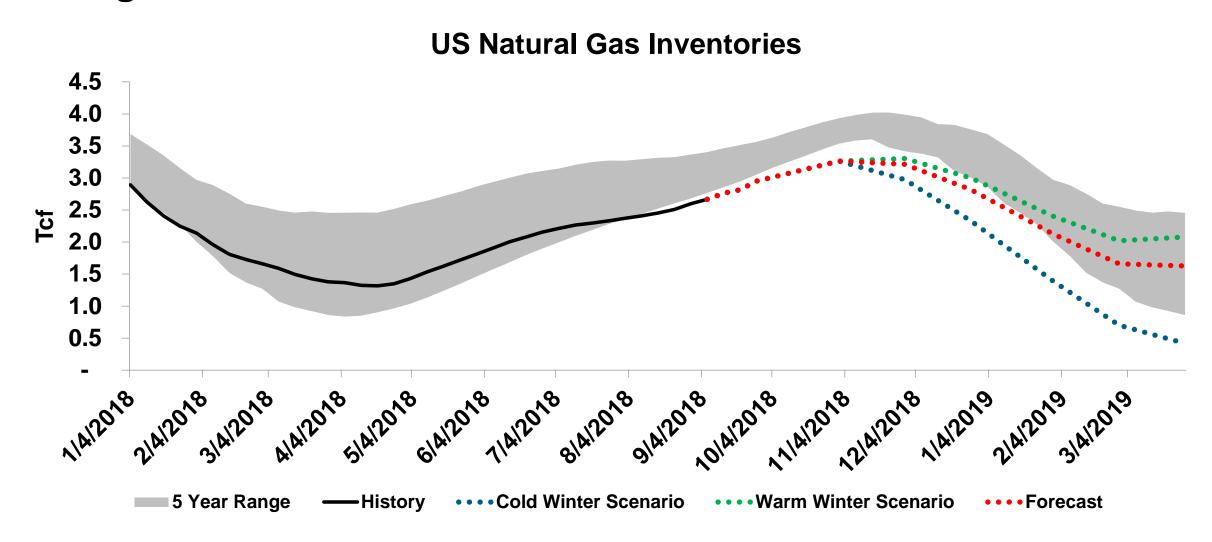


NE Production vs Demand



Despite NE production outpacing regional demand, storage continues to maintain value in NE because new production volumes are contracted out of Northeast to downstream markets in SE/MW

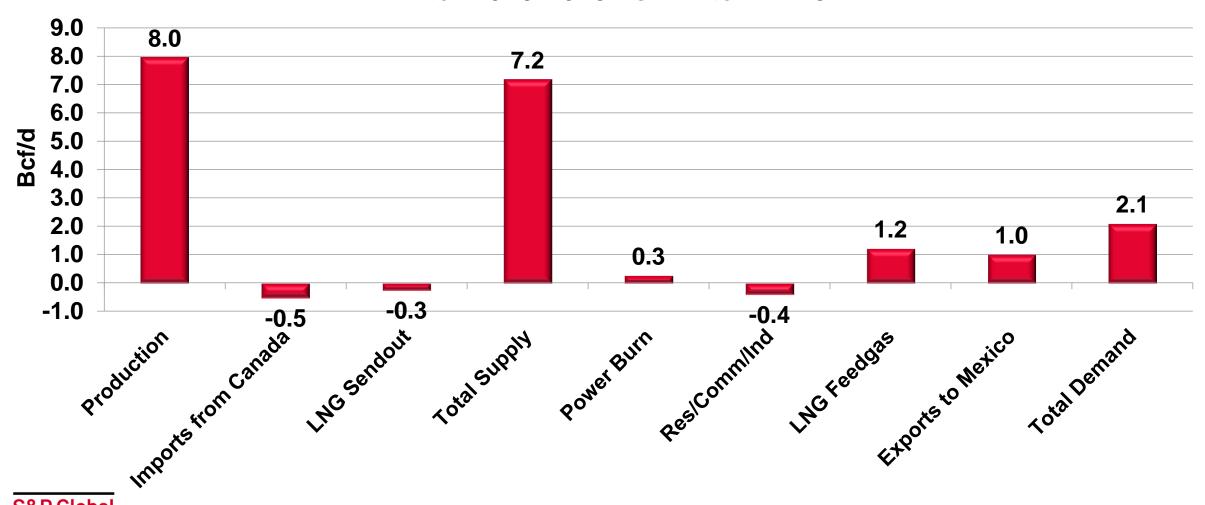
Cold winter similar to winter 13-14 would leave just 400 Bcf in storage



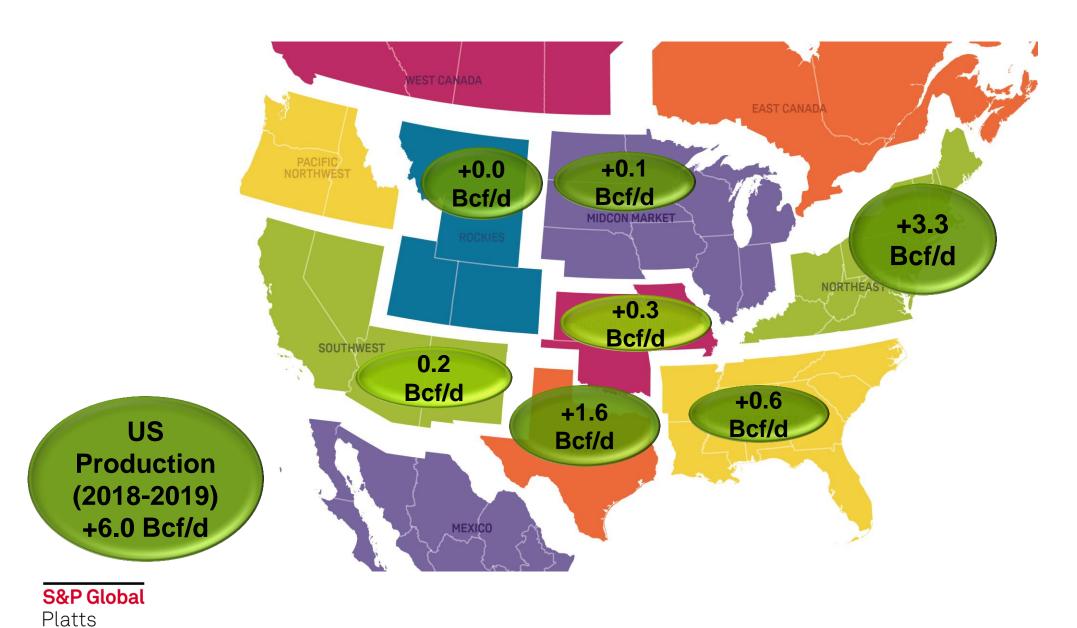


Winter 18-19 to be dominated by production; US inventories exit at 1.6 Tcf

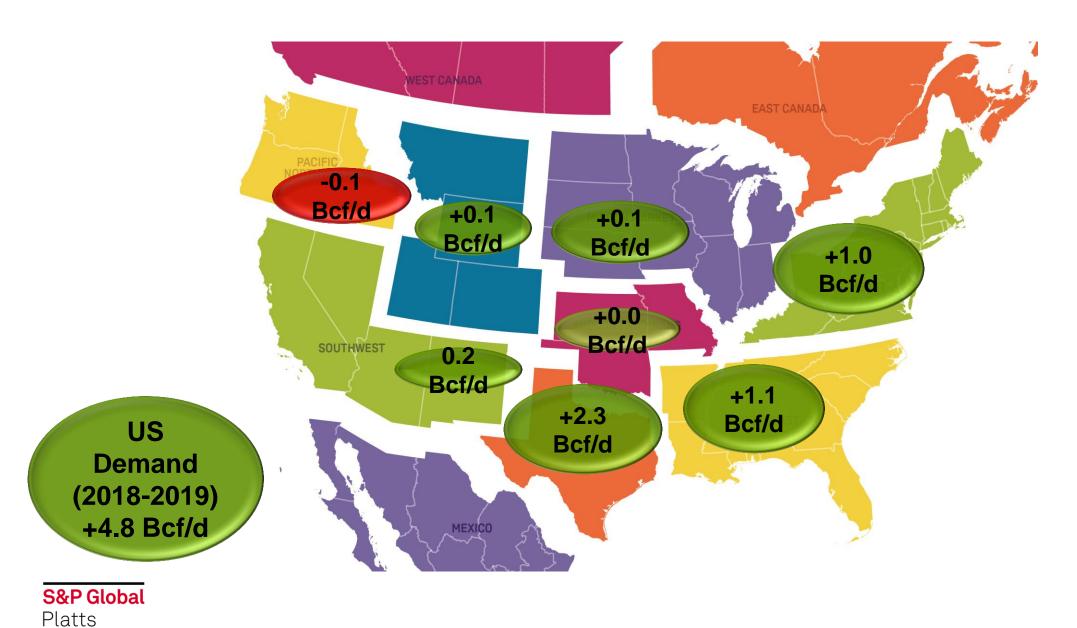




Northeast, Texas drive production growth in 2019

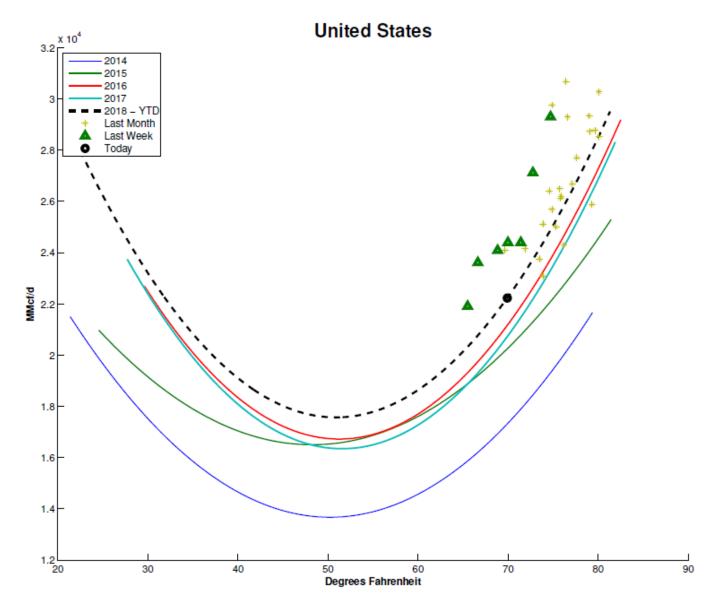


Southeast, Texas drive demand growth in 2019



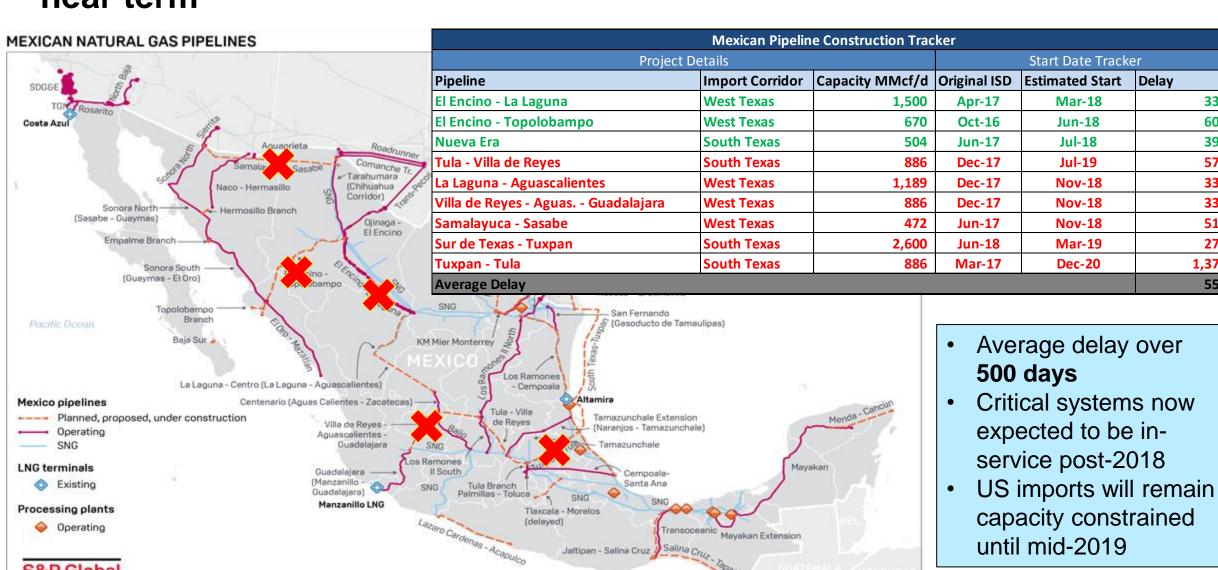
Wave of coal retirements lifting US gas burns well above 2017's

level





Infrastructure delays in Mexico remain constraint to US exports in near term



Jaltipan - Salina Cruz

200 mi

S&P Global

Platts

until mid-2019

Mexico - Guatemala - Honduras

608

395

577

335

335

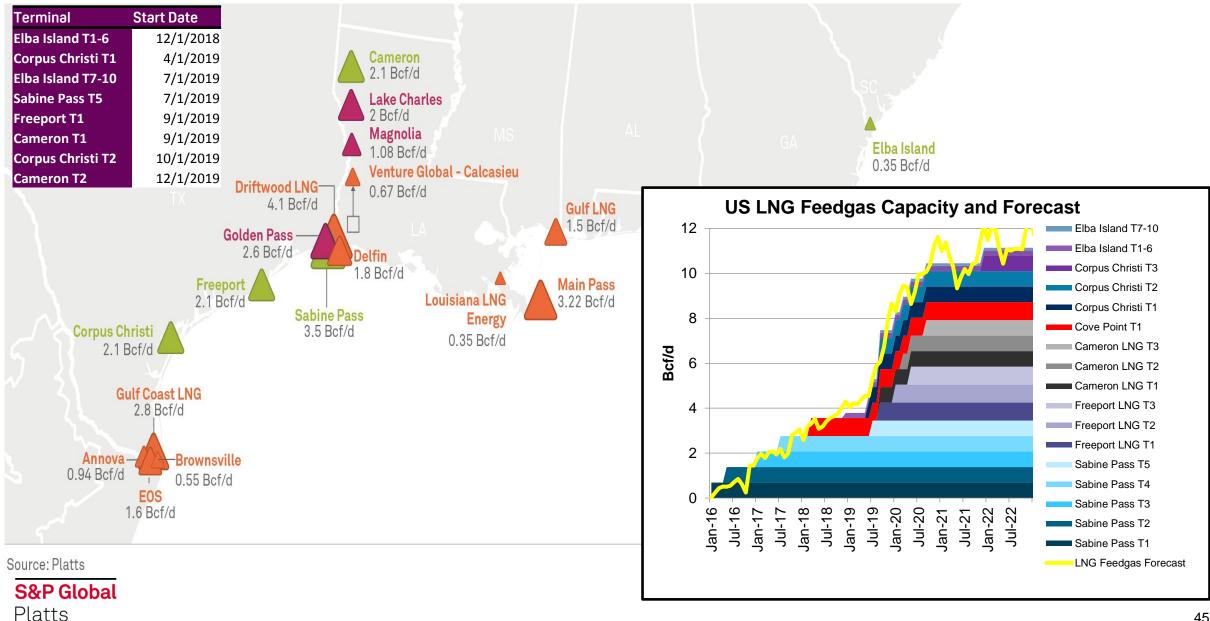
518

273

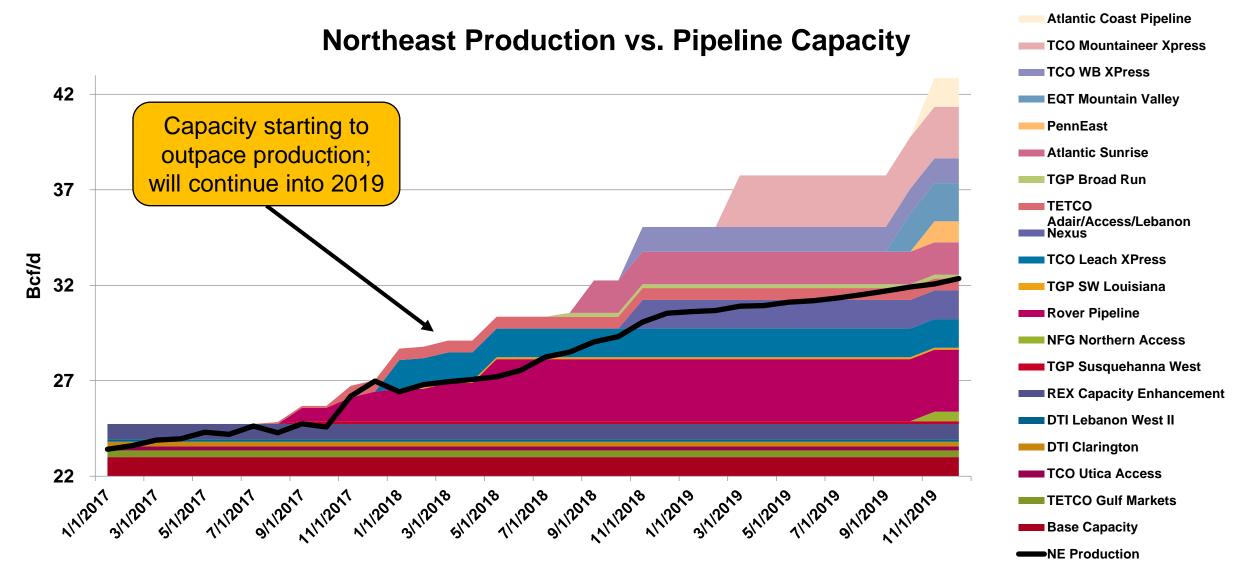
552

1,371

3.9 Bcf/d of new capacity in 2019; 1.8 Bcf/d of more feedgas Y/Y

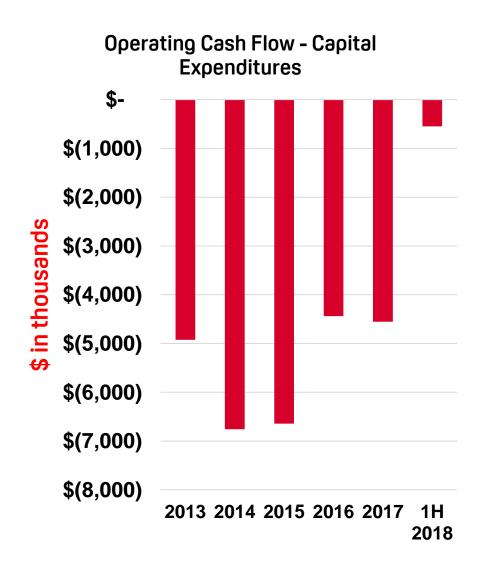


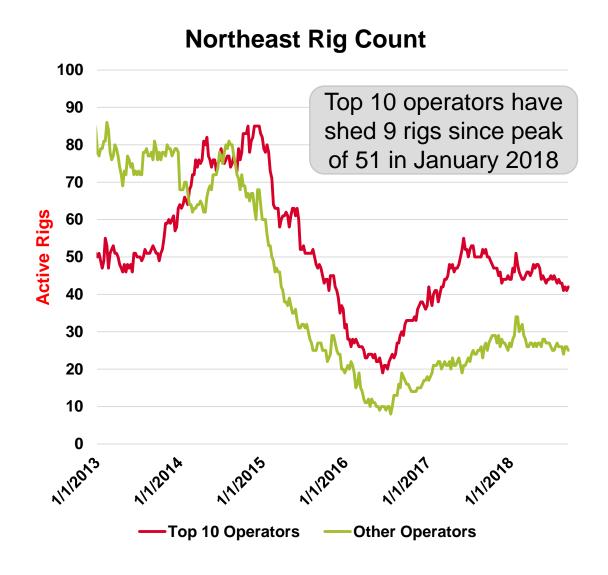
Northeast producing area debottlenecking





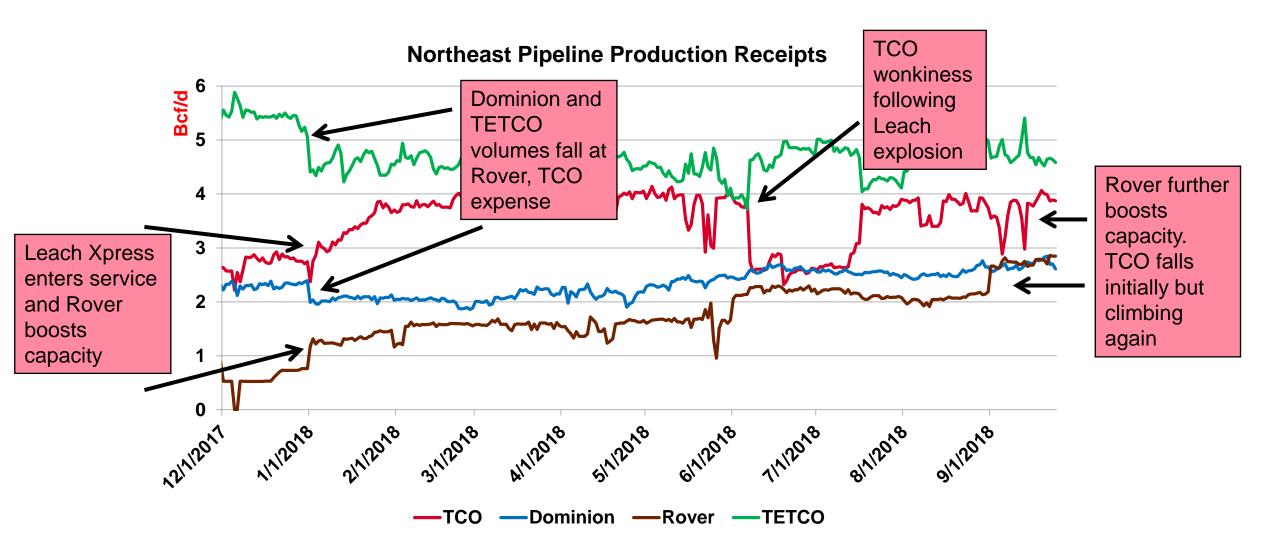
Producers easing off of the gas pedal







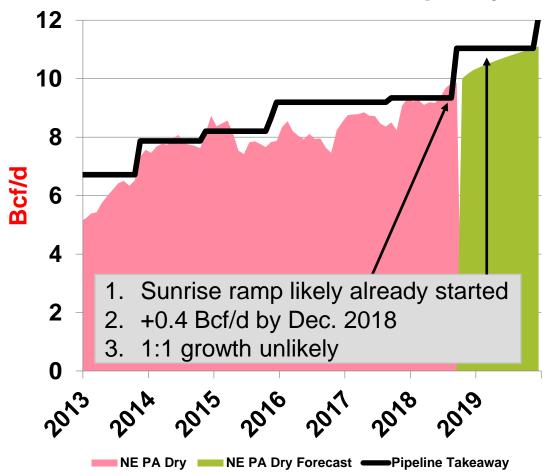
Producers electing to "reroute" volumes to fill new pipelines



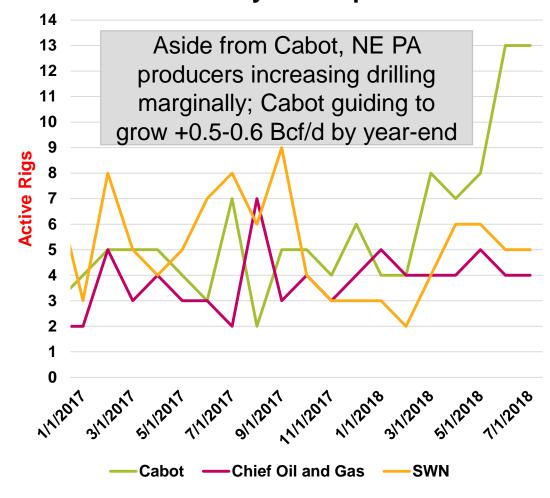


Will same trend hold with Atlantic Sunrise?

NE PA Production vs Capacity

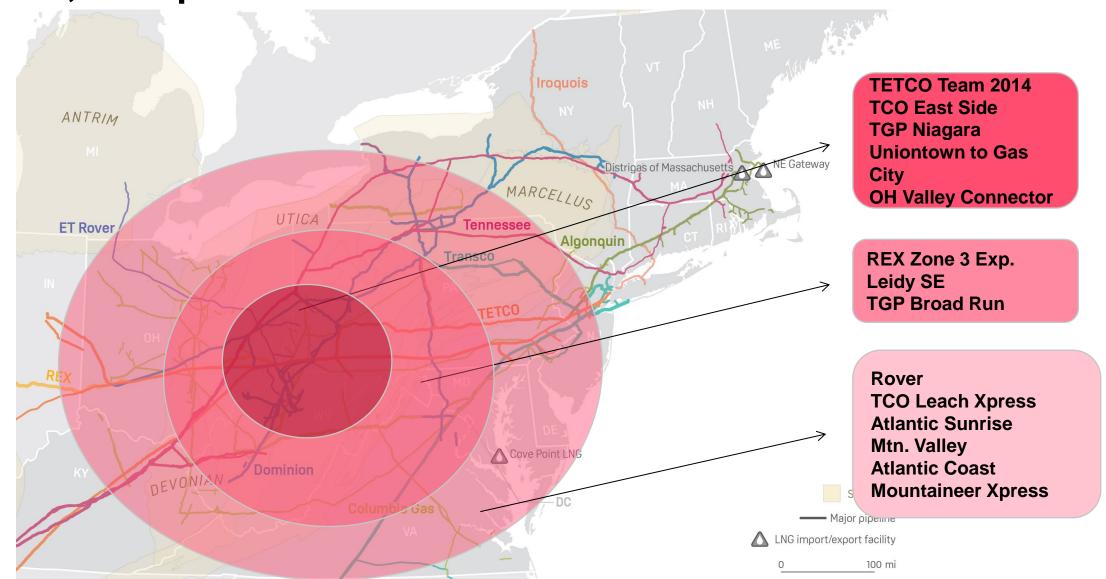


Wells Drilled by NE PA producers



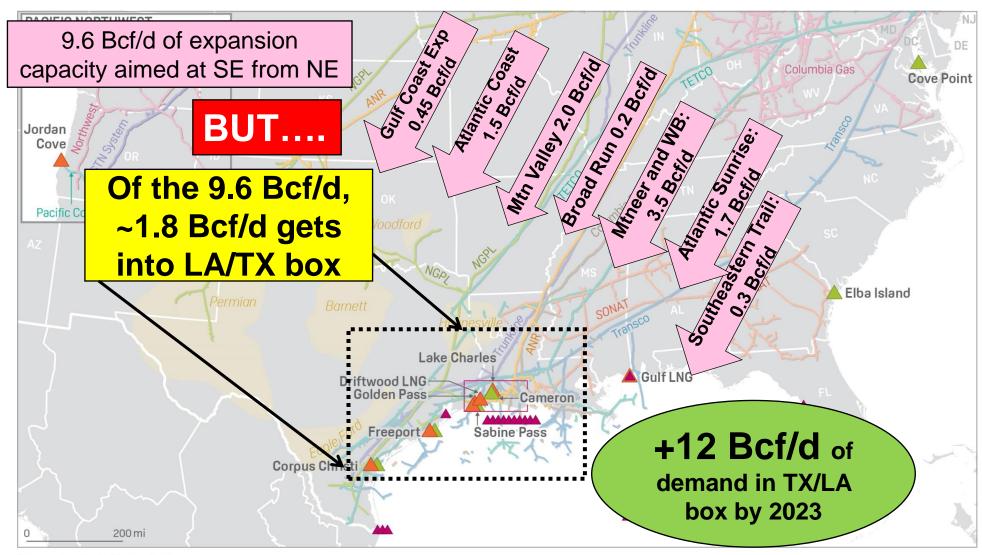


Northeast buildout expanding beyond Dom South, M2; constraints loom at Z5, TCO pool



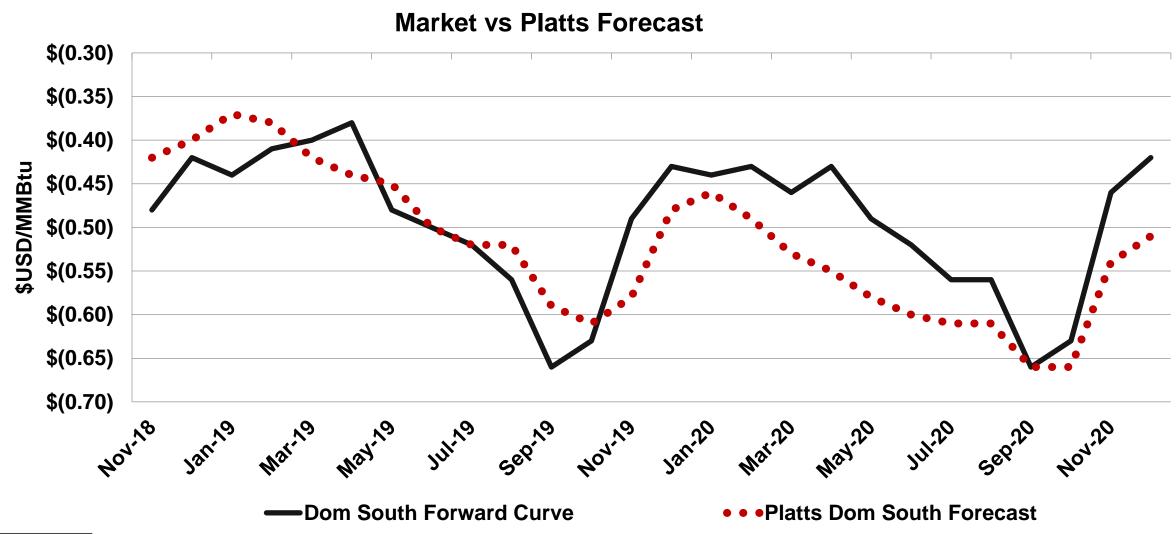
Source: S&P Global Platts Analytics

Despite buildout, few expansions linking supply & demand create "Last Mile Problem"

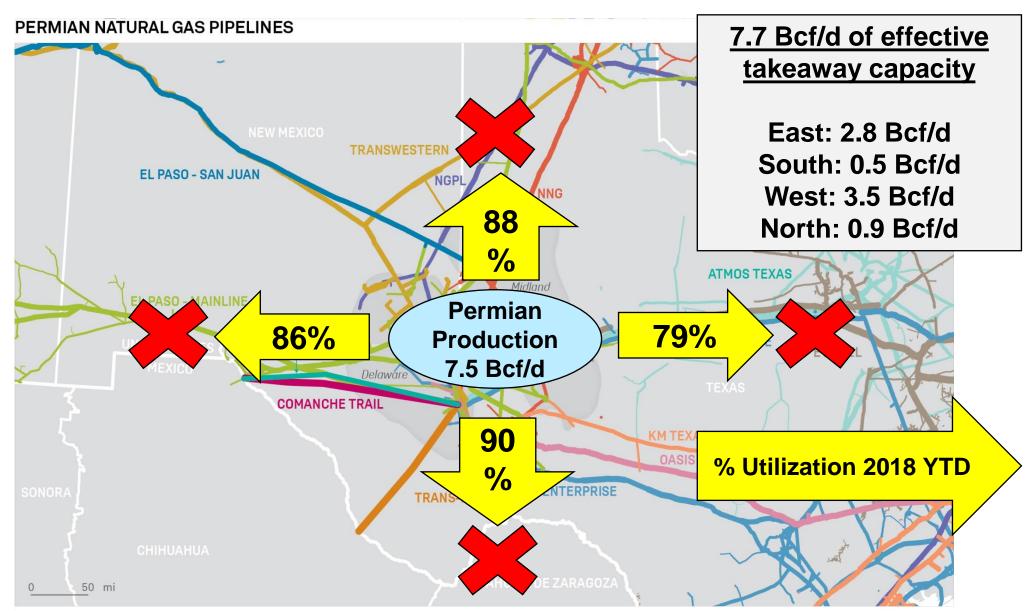




Dominion South Price Forecast

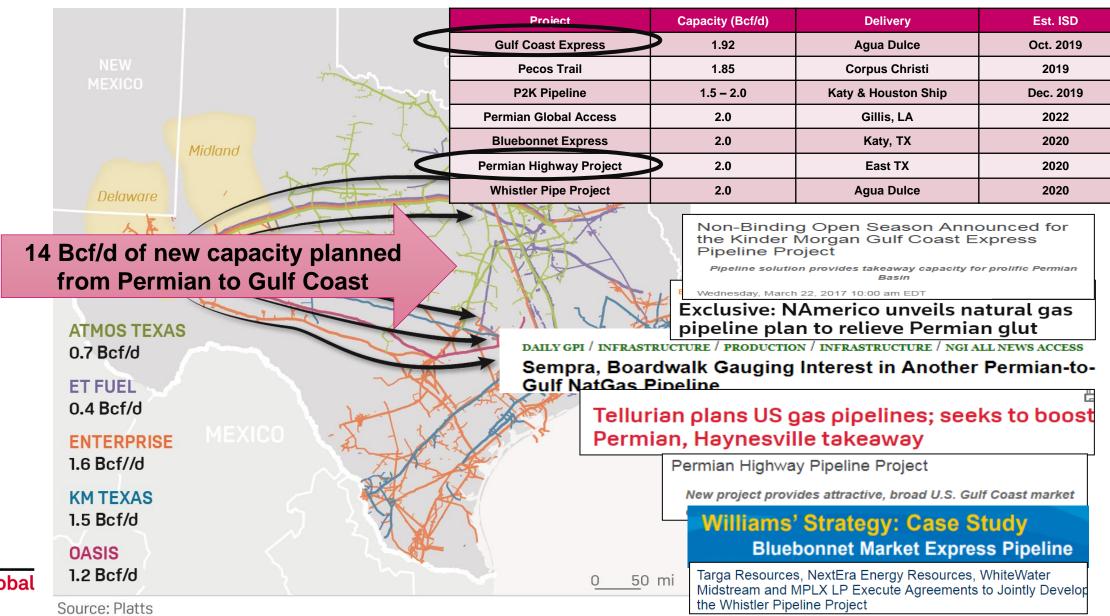


Permian nearing pipeline constraints



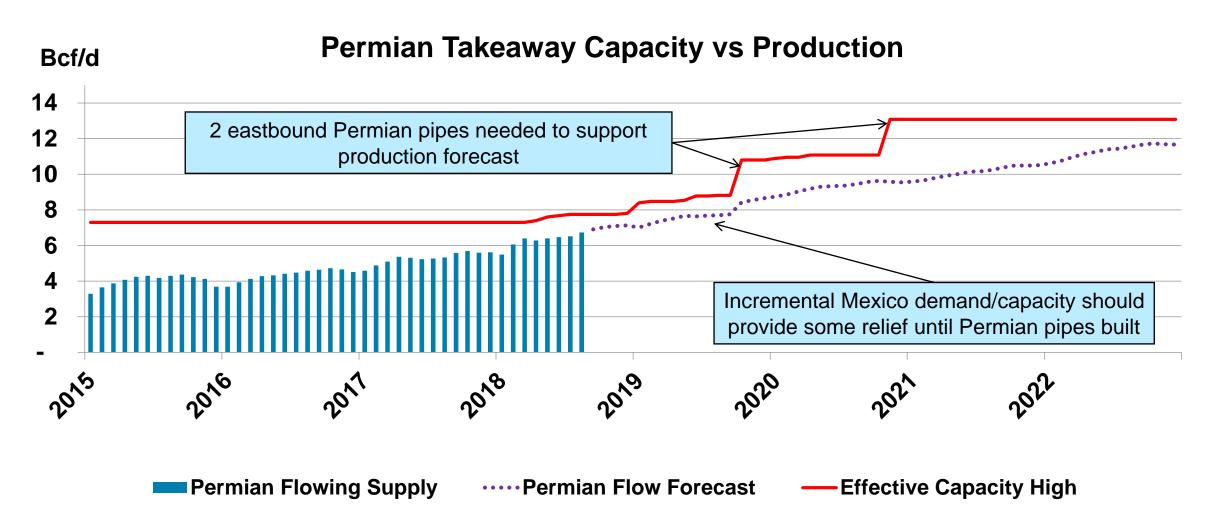


Numerous Permian pipes in the cue



S&P Global Platts

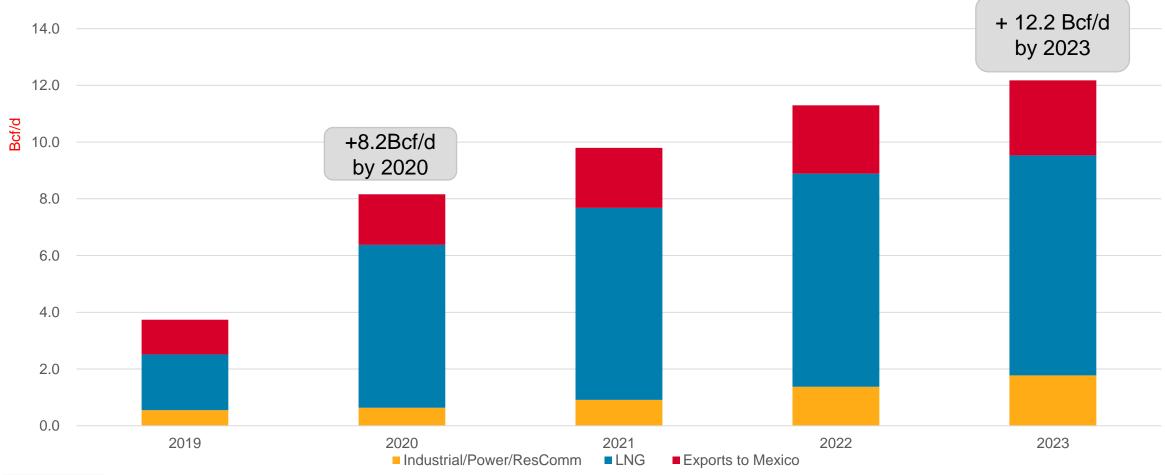
Incremental outlets to Mexico still provide the greatest risk for how low Waha will go





Southeast/Texas demand growth coming from more than just LNG

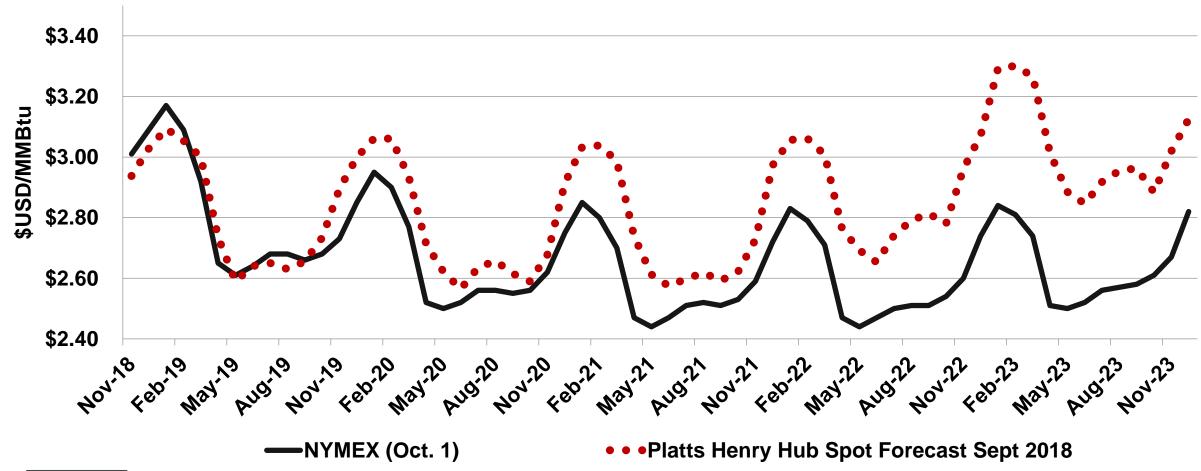
Southeast/Texas incremental demand growth compared to 2018





Market finally starting to price in tight storage situation this winter





Innovative market insights

Driven by analytics, powered by fundamentals



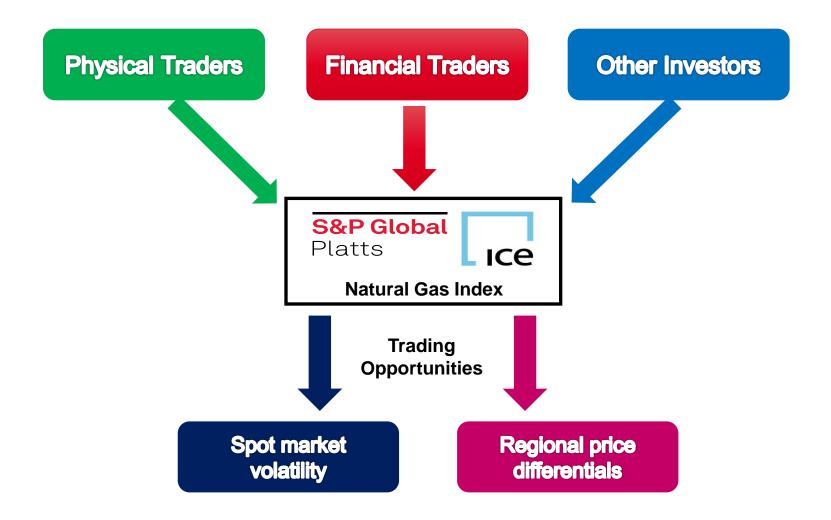
Breakout Sessions

Platts – ICE Natural Gas Indices





What is the idea?





What is the idea?

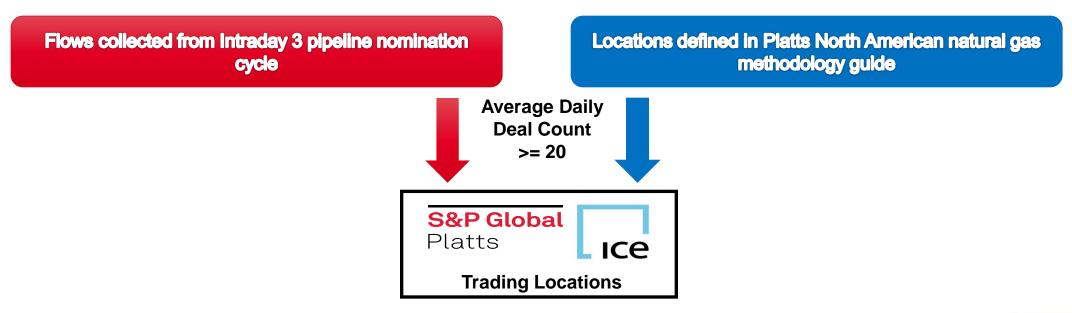
- A new suite of financially settled Platts ICE natural gas indices that increase market transparency and better reflect the value of daily physical natural gas prices than the current Henry Hub benchmark
- Platts to publish a North America index as well as a separate set of regional indices in the Northeast, South, Midwest, and West regions based on 20 locations in the US and Canada
- Locations, location weightings, and region weightings are based on interstate pipeline
 nominations from the previous winter or summer season that represent natural gas flows in the
 US and Canada and are announced in April at the end of winter and in November at the end of
 summer

Prices are published at end of day and represent Platts final daily indices



Methodology: Trading Locations

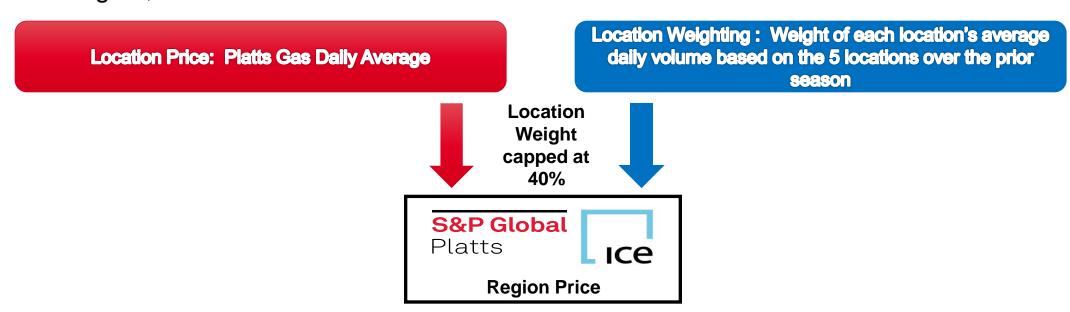
 Locations are determined by selecting the five locations in each of the four regions with the highest average daily flows that also meet a fixed price next day deal count threshold for the previous winter or summer season





Methodology: Region Prices

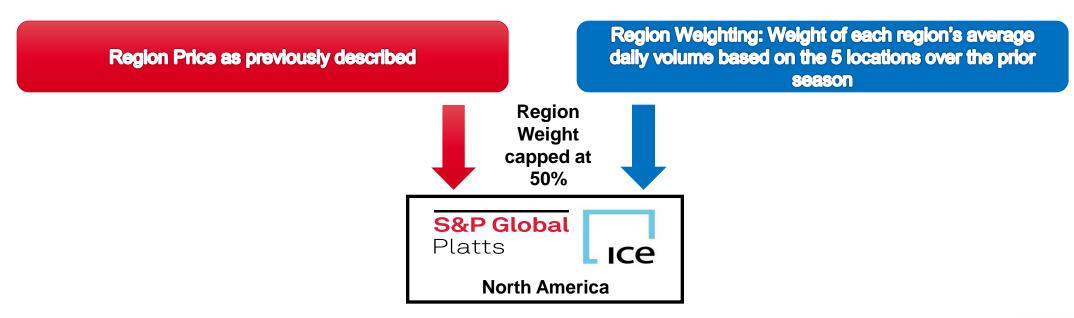
- Region prices represent weighting of 5 locations in each of the 4 regions based on prior winter or summer season nominations
- Region price = Sum of the (Location Price x Location Weighting) for each of the 5 locations in each region, where:





Methodology: North America Price

- North America price represents weighting of 4 regions based on prior winter or summer season nominations
- North America price = Sum of the (Region Price x Region Weighting) for each of the 4 regions, where:





Historical Locations and Weightings

Winter 2017: Nov 16 - Mar 17

Location	Region	Location Weighting
Texas Eastern, M-2, receipts	Northeast	29.48%
Columbia Gas, Appalachia	Northeast	22.54%
Texas Eastern, M-3	Northeast	19.16%
Tennessee, zone 4-300 leg	Northeast	16.01%
Transco, Leidy Line receipts	Northeast	12.81%
Transco, zone 4	South	26.20%
El Paso, Permian Basin	South	19.88%
Southern Natural, La.	South	19.33%
Waha	South	18.88%
Texas Gas, zone 1	South	15.71%
REX, Zone 3 delivered	Midwest	25.45%
Alliance, into interstates	Midwest	19.51%
Dawn, Ontario	Midwest	18.84%
Northern, Ventura	Midwest	18.51%
Chicago city-gates	Midwest	17.69%
TCPL Alberta, AECO-C	West	40.00%
Socal, citygate	West	20.25%
PG&E, city-gate	West	14.81%
SoCal Gas	West	14.53%
PG&E, Malin	West	10.40%

Region	Location Weighting	
Northeast	39.58%	
South	18.31%	
Midwest	12.91%	
West	29.21%	

Summer 2017: Apr 17 - Oct 17

Location	Region	Location Weighting	
Texas Eastern, M-2, receipts	Northeast	29.80%	
Columbia Gas, Appalachia	Northeast	21.98%	
Tennessee, zone 4-300 leg	Northeast	17.27%	
Texas Eastern, M-3	Northeast	16.14%	
Transco, Leidy Line receipts	Northeast	14.81%	
Transco, zone 4	South	25.07%	
El Paso, Permian Basin	South	20.74%	
Waha	South	19.71%	
Texas Gas, zone 1	South	17.61%	
Southern Natural, La.	South	16.87%	
Dawn, Ontario	Midwest	30.67%	
REX, Zone 3 delivered	Midwest	28.29%	
Alliance, into interstates	Midwest	13.87%	
Northern, Ventura	Midwest	13.81%	
Chicago city-gates	Midwest	13.35%	
TCPL Alberta, AECO-C	West	40.00%	
Socal, citygate	West	17.56%	
SoCal Gas	West	16.98%	
PG&E, Malin	West	12.96%	
PG&E, city-gate	West	12.50%	

Region	Location Weighting
Northeast	37.60%
South	17.62%
Midwest	17.51%
West	27.27%





Historical Locations and Weightings

Winter 2018: Nov 17 - Mar 18

Location	Region	Location Weighting
Texas Eastern, M-2, receipts	Northeast	29.50%
Columbia Gas, Appalachia	Northeast	20.52%
Texas Eastern, M-3	Northeast	19.91%
Tennessee, zone 4-300 leg	Northeast	16.31%
Transco, Leidy Line receipts	Northeast	13.75%
Transco, zone 4	South	28.13%
El Paso, Permian Basin	South	21.92%
Waha	South	20.15%
Texas Gas, zone 1	South	16.26%
Southern Natural, La.	South	13.55%
REX, Zone 3 delivered	Midwest	29.77%
Dawn, Ontario	Midwest	21.16%
Alliance, into interstates	Midwest	16.74%
Northern, Ventura	Midwest	16.63%
Chicago city-gates	Midwest	15.71%
TCPL Alberta, AECO-C	West	40.00%
Socal, citygate	West	19.19%
SoCal Gas	West	17.06%
PG&E, city-gate	West	14.23%
PG&E, Malin	West	9.52%

Region	Location Weighting
Northeast	39.48%
South	17.74%
Midwest	14.83%
West	27.95%

Summer 2018: Apr 18 - Oct 18

Location	Region	Location Weighting
Texas Eastern, M-2, receipts	Northeast	31.09%
Columbia Gas, Appalachia	Northeast	20.87%
Tennessee, zone 4-300 leg	Northeast	17.22%
Texas Eastern, M-3	Northeast	15.64%
Transco, Leidy Line receipts	Northeast	15.18%
Transco, zone 4	South	25.49%
Waha	South	22.78%
El Paso, Permian Basin	South	20.98%
Texas Gas, zone 1	South	15.65%
Transco, zone 3	South	15.09%
REX, Zone 3 delivered	Midwest	34.27%
Dawn, Ontario	Midwest	24.81%
NGPL, Midcontinent	Midwest	13.96%
Alliance, into interstates	Midwest	13.91%
MichCon city-gate	Midwest	13.05%
TCPL Alberta, AECO-C	West	40.00%
Socal, citygate	West	17.94%
SoCal Gas	West	17.46%
PG&E, Malin	West	12.82%
PG&E, city-gate	West	11.78%

Region	Location Weighting
Northeast	37.33%
South	19.10%
Midwest	17.35%
West	26.22%





Winter 2019 Locations and Weightings

Winter 2019: Nov 18 - Mar 19

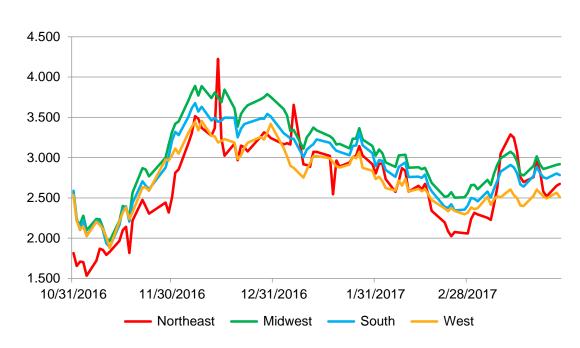
Location	Region	Location Weighting
Texas Eastern, M-2, receipts	Northeast	30.76%
Columbia Gas, Appalachia	Northeast	23.09%
Texas Eastern, M-3	Northeast	19.01%
Tennessee, zone 4-300 leg	Northeast	15.11%
Transco, Leidy Line receipts	Northeast	12.02%
Transco, zone 4	South	25.38%
Waha	South	20.32%
El Paso, Permian Basin	South	20.30%
Transco, zone 3	South	18.33%
Texas Gas, zone 1	South	15.68%
REX, Zone 3 delivered	Midwest	32.57%
Chicago city-gates	Midwest	19.05%
Dawn, Ontario	Midwest	16.71%
Northern, Ventura	Midwest	16.56%
Alliance, into interstates	Midwest	15.11%
TCPL Alberta, AECO-C	West	40.00%
Socal, citygate	West	18.30%
SoCal Gas	West	15.63%
PG&E, city-gate	West	15.40%
Cheyenne Hub	West	10.66%

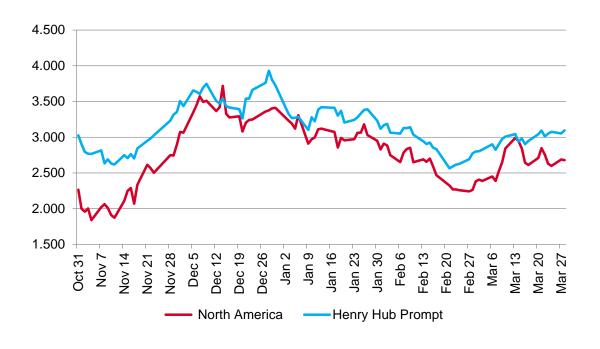
Region	Location Weighting	
Northeast	41.06%	
South	20.38%	
Midwest	14.10%	
West	24.47%	





Indices History for Nov 16 – Mar 17





Monthly Prices:

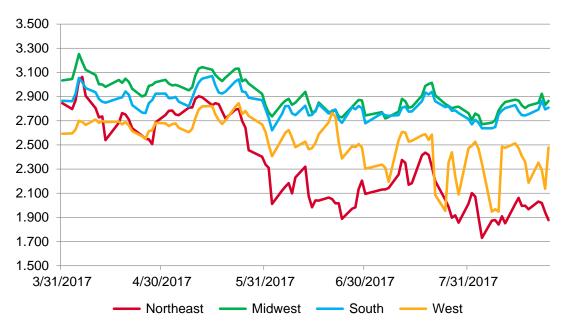
Month	North America	Northeast	South	Midwest	West	Henry Hub Prompt
Nov 16	2.208	1.983	2.347	2.418	2.334	2.846
Dec 16	3.315	3.211	3.454	3.667	3.214	3.554
Jan 17	3.091	3.048	3.193	3.327	2.980	3.344
Feb 17	2.611	2.537	2.703	2.825	2.560	2.925
Mar 17	2.635	2.638	2.707	2.851	2.490	2.974

North America	Northeast	South	Midwest	West	Henry Hub Prompt
79%	123%	72%	69%	70%	51%



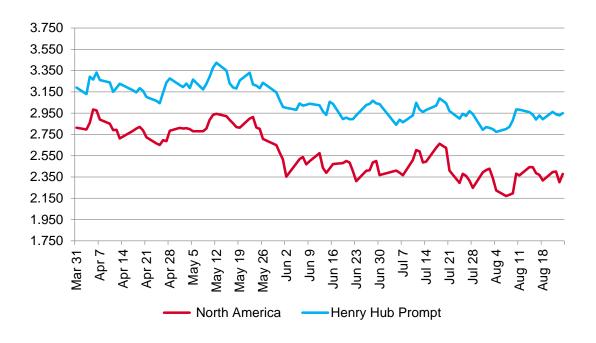


Indices History for Apr 17 – Oct 17





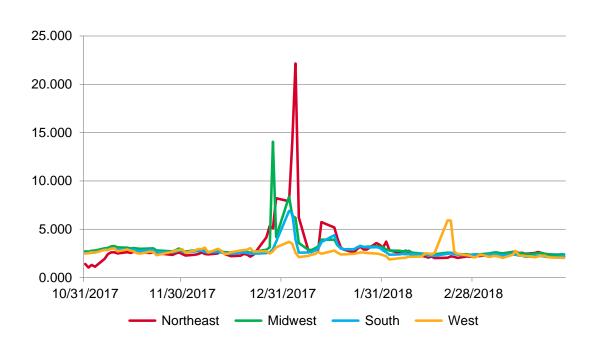
Month	North America	Northeast	South	Midwest	West	Henry Hub Prompt
Apr 17	2.794	2.739	2.891	3.038	2.649	3.185
May 17	2.828	2.754	2.940	3.042	2.720	3.245
Jun 17	2.465	2.102	2.770	2.817	2.543	2.995
Jul 17	2.462	2.175	2.807	2.843	2.390	2.968
Aug 17	2.351	1.921	2.751	2.800	2.398	2.894
Sep 17	2.174	1.591	2.792	2.882	2.125	3.008
Oct 17	2.044	1.304	2.669	2.765	2.195	2.918

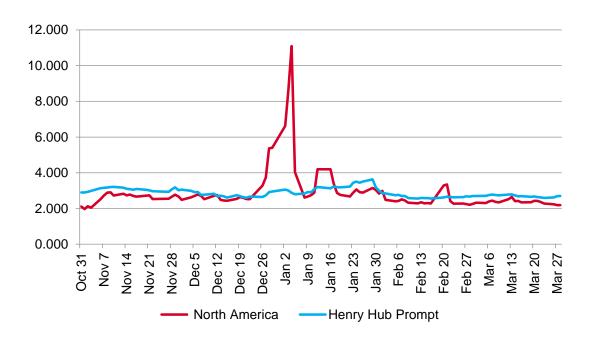


North America	Northeast	South	Midwest	West	Henry Hub Prompt
101%	223%	36%	36%	184%	34%



Indices History for Nov 17 – Mar 18





Monthly Prices:

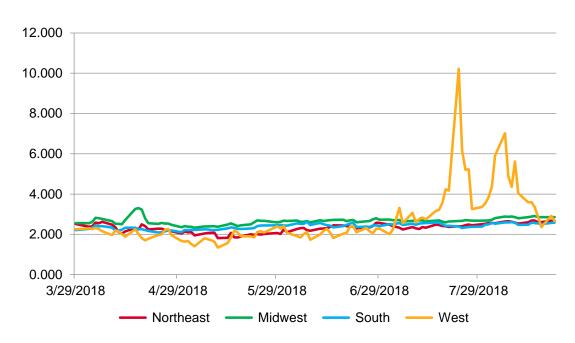
Month	North	Northeast	South	Midwest	West	Henry Hub
	America					Prompt
Nov 17	2.585	2.265	2.785	2.969	2.705	3.065
Dec 17	2.826	2.776	2.617	3.309	2.773	2.780
Jan 18	4.035	5.347	3.528	3.807	2.623	3.159
Feb 18	2.514	2.416	2.420	2.609	2.660	2.733
Mar 18	2.355	2.433	2.286	2.495	2.213	2.692

North America	Northeast	South	Midwest	West	Henry Hub Prompt
215%	355%	187%	598%	260%	44%



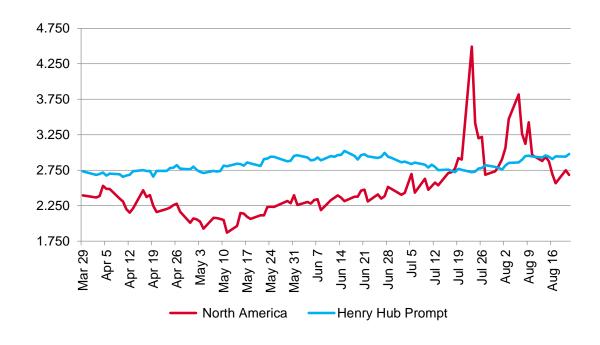


Indices History for Apr 18 – Oct 18



Monthly Prices:

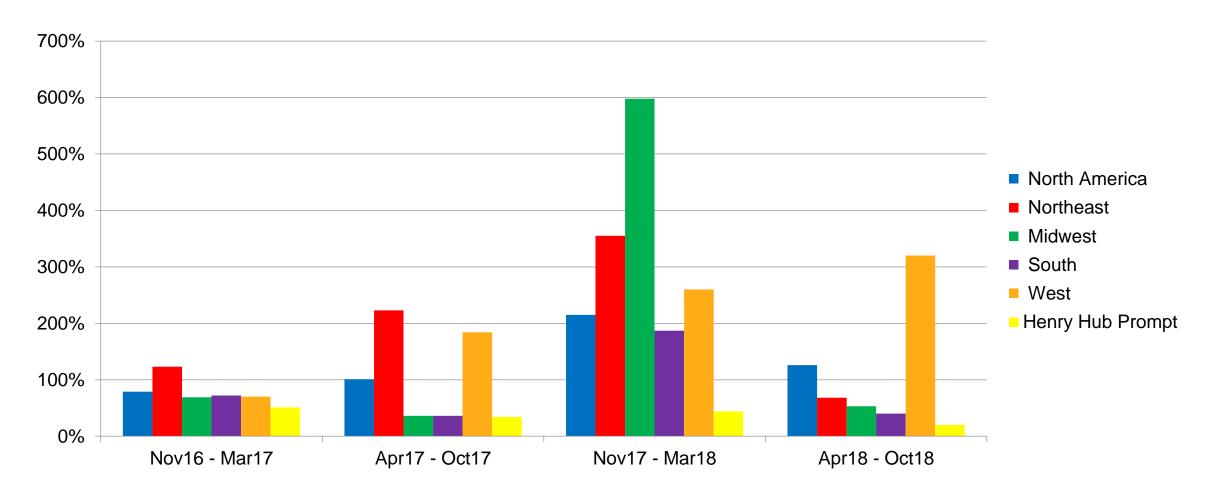
Month	North America	Northeast	South	Midwest	West	Henry Hub Prompt
Apr 18	2.317	2.334	2.253	2.705	2.081	2.723
May 18	2.098	1.999	2.293	2.479	1.844	2.821
Jun 18	2.358	2.330	2.469	2.678	2.106	2.944
Jul 18	2.808	2.404	2.465	2.676	3.721	2.796
Aug 18	2.860	2.620	2.476	2.816	3.511	2.902
Sep 18	2.442	2.483	2.390	2.708	2.245	2.829



North America	Northeast	South	Midwest	West	Henry Hub Prompt
126%	68%	40%	53%	320%	20%



Volatility By Season Since November 1, 2016







Platts Methodology 101

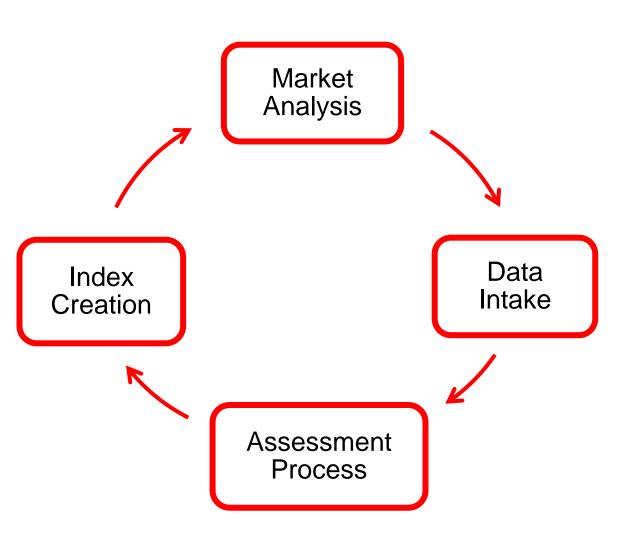
The Development of Platts Natural Gas Indices

- Guiding principle is independence from commercial and external market elements
- Between 4,500 and 6,500 trades feed into 110 daily and 90 monthly indices
- Indices are comprised of Platts price reporter trades and supplemented by non-price reporter ICE exchange trades
- Methodology as a living document, constantly updated as market evolves





The Development of Platts Natural Gas Indices



- Regional market commentaries are written daily, analyzing flows, maintenances, and price movements.
- Price reporter trades and ICE transactional data is received, with a backend process removing any "double counted" deals. Mappings are done for trades not in system.
- Assessment process is not an algorithm.
- Each Platts point is looked at manually, verifying price and locational data by contacting price reporters and referencing activity on ICE.
- After assessment process, Platts indices are generated.

Mapping Example

- Location reported as Tennessee Gas Pipeline, Greenbrier
- Meter number given is 420289
- Point Catalog for Tennessee Gas Pipeline Company lists the point as a Delivery off of the pipe in Robertson County, TN at segment 860 in Zone 1
- Platts Methodology states: **Tennessee, Zone 1 (daily market only)** Deliveries into Tennessee Gas Pipeline 100 Leg between Natchitoches, Louisiana and Portland, Tennessee.

The Verdict

Location in Zone 1

100 Leg

Delivered into Tennessee Pipeline



Placed into a Tennessee Zone 1 Delivered tracking point



Platts – ICE Agreement: More Robust Indices

- Announced in November 2016 with full implementation November 1, 2017
- Averted steady trend downward in reported volumes to PRAs
- Aim is to bolster Platts daily and monthly indices with additional trade data
- Platts indices more robust, and increases Platts coverage of daily and monthly market





Natural Gas Products: What data is used?

Uses Price Reporter and ICE transactional data

- Platts Final Daily
- Platts Preliminary Monthly
- Platts Final Monthly

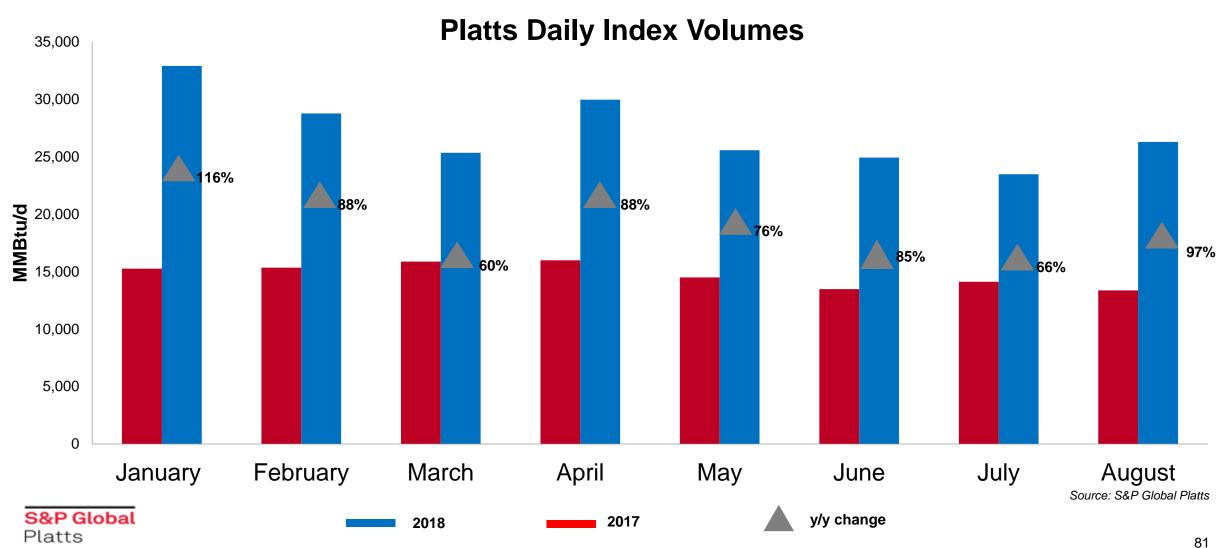
Only uses ICE transactional data

- Platts Preliminary Daily- ICE trades that fit into a Platts index
- ICE Final Daily
- ICE Preliminary Monthly
- ICE Final Monthly



The ICE Deal Ten Months In...

How has the inclusion of ICE data bolstered volume?



The Breakdown:

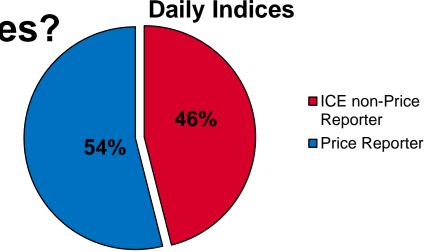
What comprises Platts daily and monthly indices?

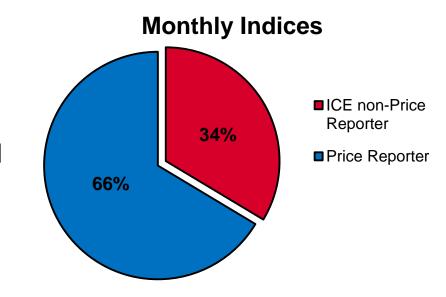
Daily Market:

- Next day, fixed price indices include all transactions done on ICE and bilateral price reporter deals
- No basis transactions exist in daily index

Monthly Market:

- Inclusive of all fixed price and basis transactions done on ICE and bilateral price reporter deals
- Bidweek is always last five business days of month







Platts Methodology Evolution: Recent and Upcoming Changes





How Does Platts Conduct Methodology Changes?

Shifts in location activity identified

Subscriber notes and market feedback sought out and received

Decision note

- Methodology changes are spurred by consistent shifts in pricing activity and are not preemptive
- Market feedback is key in determining a market reflective approach to index development
- No definitive timetable for all types of methodology changes
- Not all shifts in market require a revision or new locational listing as market evolves

Methodology Update From March 2018 Workshop

Houston Ship Channel and Katy

- Following an extended period of feedback from participants in US and Mexican market, Platts decided against various proposals surrounding illiquidity at Houston Ship Channel
- 2018 deal counts have averaged nearly 50% above year ago levels when stripping out winter volatility

Tennessee Zone 6, delivered

- Existing Zone 6 area is being divided into a North and South region for Winter 2018-2019
- Both standalone North and South contracts will roll into existing Platts Tennessee Zone 6, delivered

Tennessee Zone 1

Platts specific location listed since June 1, averaging 43 deals in the daily market

ICE to Platts Location Transition

- Iroquois, Zone 1
- Tennessee, Zone 5 200 Leg



Current Methodology Change Proposals

Florida city-gates

- Following a period of market consultation, Platts proposes to include basis trades in the preliminary and final daily indices for Florida city-gates.
- The only basis trades that would be included would be trades priced as a differential to Florida Gas, zone 3.
- The basis trades would be converted to fixed price trades by adding the price differential to the Florida Gas, zone 3 index price.

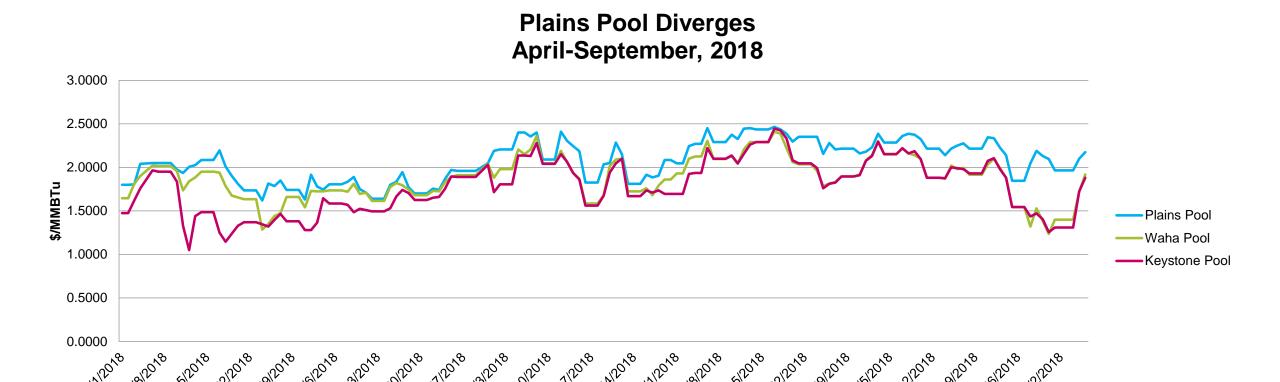
Northwest, S. of Green River

Beginning in March, observed that Ignacio Plant, which is included in the existing index, is trading at a steady discount to
other transactions done at other locations in the index, notably Northwest, Rocky Mountain Pool.

El Paso, Permian

Due to constraints in the region, Platts has observed price divergence in the pooling areas that make up the El Paso,
 Permian index. El Paso, Plains pool has traded at a notable premium to the El Paso, Waha and El Paso, Keystone pools.

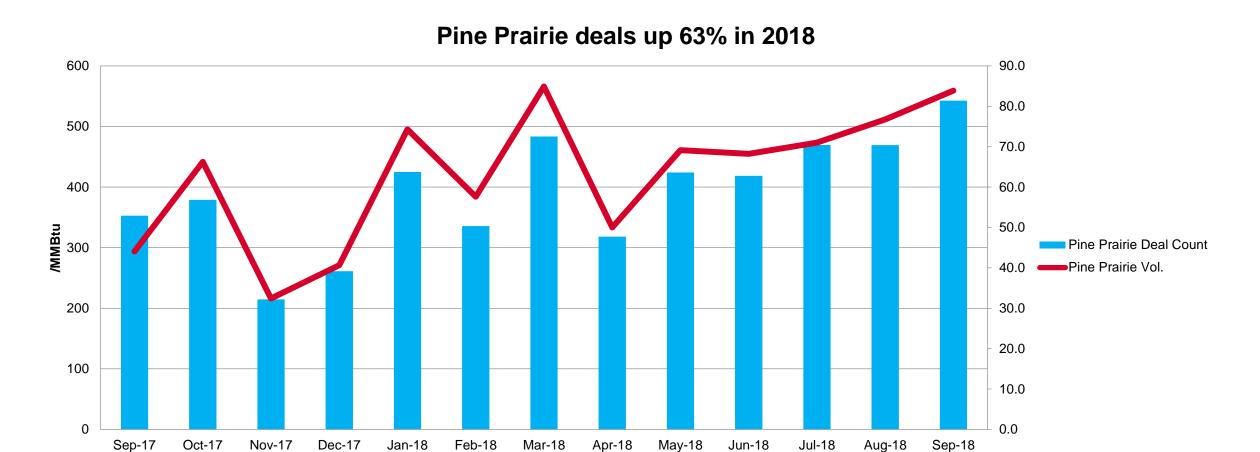
El Paso, Permian: Constrained or Fundamental Shift?



- As Permian gas production grows, so does the differential between pools
- With downstream export and infrastructure growth, will this persist?

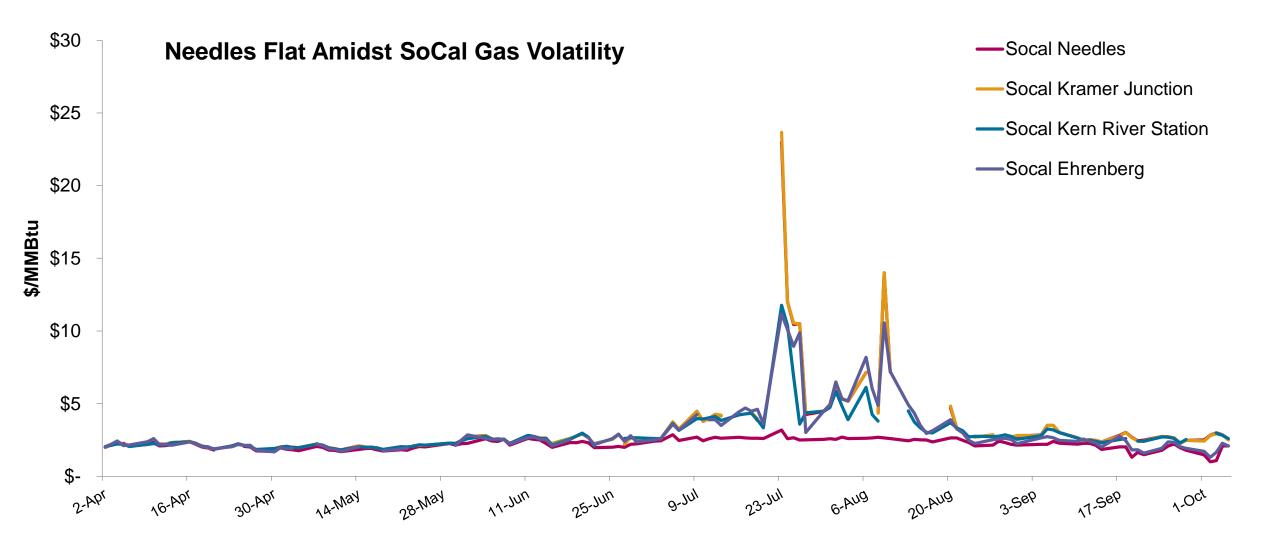


Pine Prairie Hub



• How to develop methodology around storage, driven by seasonality shifts?

Downstream of Permian: SoCal Border

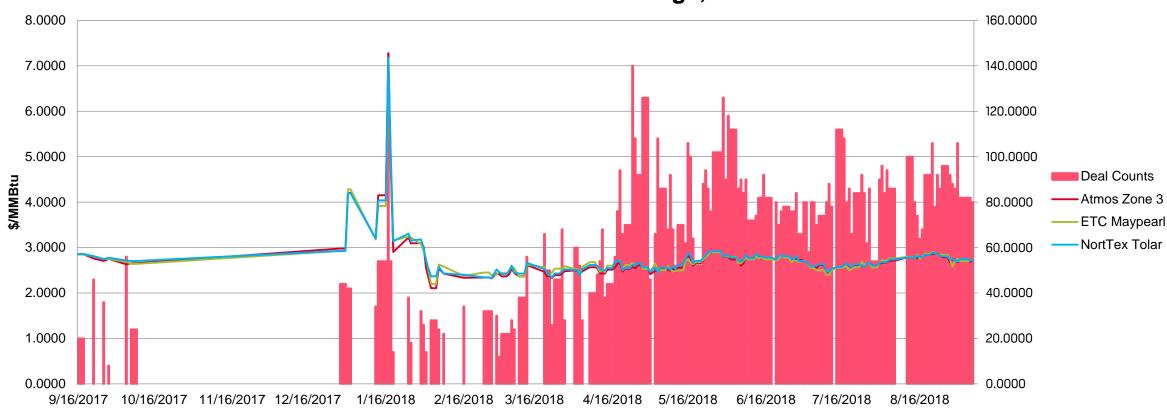


During peak volatility, Needles averaged \$8/MMBtu below Ehrenberg and Kramer Junction



North Texas Hub





Deal counts surge 80% from January to September



Thank You

