



PETRONAS

Opportunities in Emerging LNG Markets in Asia: Shifting from Traditional Demand Centres?

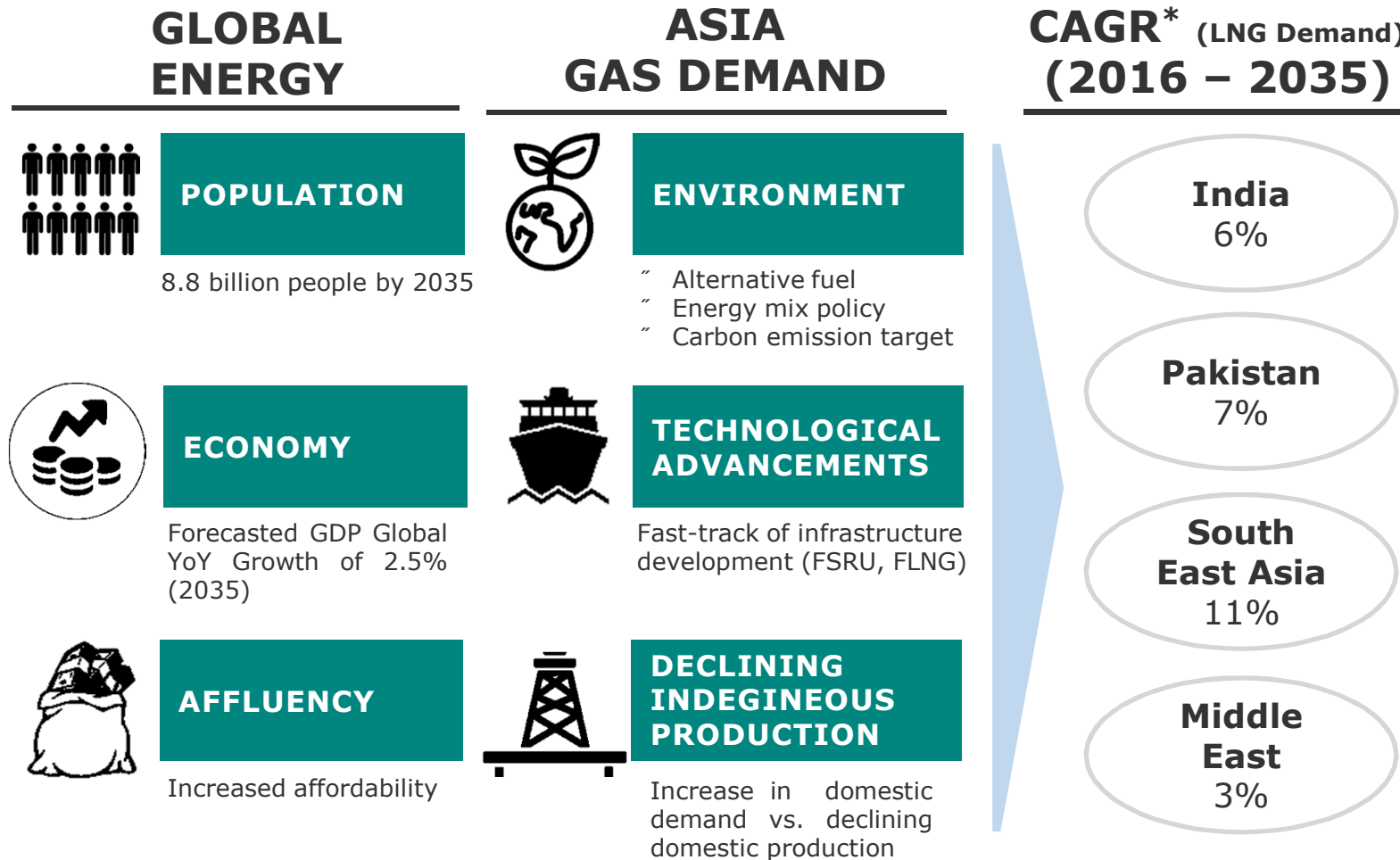
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Global demand for energy, predominated by Asia, drives the growth of LNG demand in emerging markets such as India, Pakistan, and South East Asia



アジアが牽引する世界的エネルギー需要は、インド・パキスタン・東南アジアなどアジア新興市場のLNG需要拡大を促進



*Cumulated Average Growth Rate

PETRONAS is poised to offer its value proposition throughout the LNG value chain in ensuring sustainability of the business

RELIABILITY



- “ Expansion of supply portfolio
- “ Improvement of facilities
- “ Significant gas reserves

FLEXIBILITY



- “ Control over integrated chain
- “ Distinctive solutions

COLLABORATION



- “ Beyond normal business relationship
- “ Across LNG Value Chain
- “ Unlock new opportunities

IMPERATIVE FOR LNG STAKEHOLDERS TO WORK TOGETHER

LNGビジネスは長期的視野で展開

LNG市場は、参加者全てが力を発揮できる発展的マーケット

売買主・エネルギー政策関係者が共に果たす責任が、安定供給に寄与

- ✓ **LNG is a long term business and not a “Zero-Sum” game**
- ✓ **Responsibility of Sellers, Buyers, and Policymakers to provide security, safety, and sustainability**





PETRONAS

Thank you

御清聴有難うございました。

