

## Cautionary statements

#### Forward looking statements

The information in this presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical fact are forward-looking statements. The words "anticipate," "assume," "believe," "budget," "estimate," "expect," "forecast," "initial," "intend," "may," "plan," "potential," "project," "should," "will," "would," and similar expressions are intended to identify forward-looking statements. The forward-looking statements in this presentation relate to, among other things, future contracts, contract terms and margins, our business and prospects, future production, estimated ultimate recovery and delivery of LNG, future costs, prices, financial results, rates of return, liquidity and financing, regulatory and permitting developments, future demand and supply affecting LNG and general energy markets and the closing of, and the achievement of anticipated benefits from, our natural gas property acquisition.

Our forward-looking statements are based on assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions, expected future developments, and other factors that we believe are appropriate under the circumstances. These statements are subject to numerous known and unknown risks and uncertainties, which may cause actual results to be materially different from any future results or performance expressed or implied by the forward-looking statements. These risks and uncertainties include those described in the "Risk Factors" section of Exhibit 99.1 to our Current Report on Form 8-K/A filed with the Securities and Exchange Commission (the "SEC") on March 15, 2017 and other filings with the SEC, which are incorporated by reference in this presentation. Many of the forward-looking statements in this presentation relate to events or developments anticipated to occur numerous years in the future, which increases the likelihood that actual results will differ materially from those indicated in such forward-looking statements. In addition, the acquisition, exploration and development of natural gas properties involve numerous risks and uncertainties, including the risks that we will assume unanticipated liabilities associated with the assets to be acquired and that the performance of the assets will not meet our expectations due to operational, geologic, regulatory, midstream or other issues. It is possible that the acquisition will not be completed on the terms or at the time expected, or at all. Projected future cash flows as set forth herein may differ from cash flows determined in accordance with GAAP.

The forward-looking statements made in or in connection with this presentation speak only as of the date hereof. Although we may from time to time voluntarily update our prior forward-looking statements, we disclaim any commitment to do so except as required by securities laws.

#### Reserves and resources

Estimates of non-proved reserves and resources are based on more limited information, and are subject to significantly greater risk of not being produced, than are estimates of proved reserves.



# Building a low-cost global natural gas business

2016

2017



\$60 million



\$25 million TOTAL \$207 million

Merger



Acquisition

**February** 

Charif Souki and Martin Houston establish Tellurian April

Management, friends and family invest \$60 million August

Meg Gentle joins to lead the company as President & CEO December

GE invests \$25 million in Tellurian **January** 

TOTAL invests \$207 million in Tellurian **February** 

Merged with Magellan Petroleum, gaining access to public markets June

Bechtel, Chart Industries and GE complete the front-end engineering and design (FEED) study for Driftwood LNG September

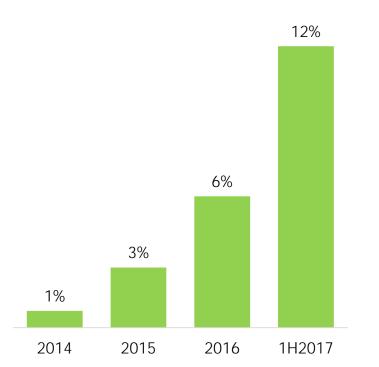
Announced acquisition of natural gas production and undeveloped acreage in the Haynesville



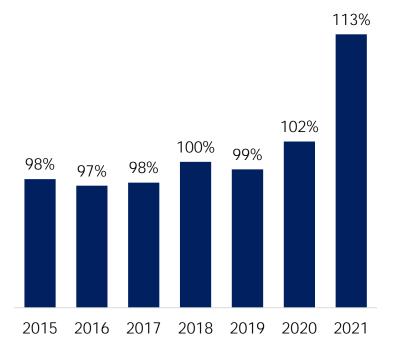
## New liquefaction capacity required

- Accelerated demand growth driven by low LNG prices
- 2017 effective capacity<sup>(1)</sup> utilization >98%

#### LNG demand growth



#### LNG capacity utilization

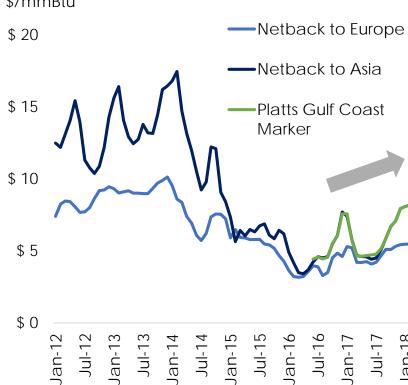


Sources: ICE via Marketview, Kpler, Wood Mackenzie, Platts and Tullet Prebon, Fearnleys, Tellurian Research.

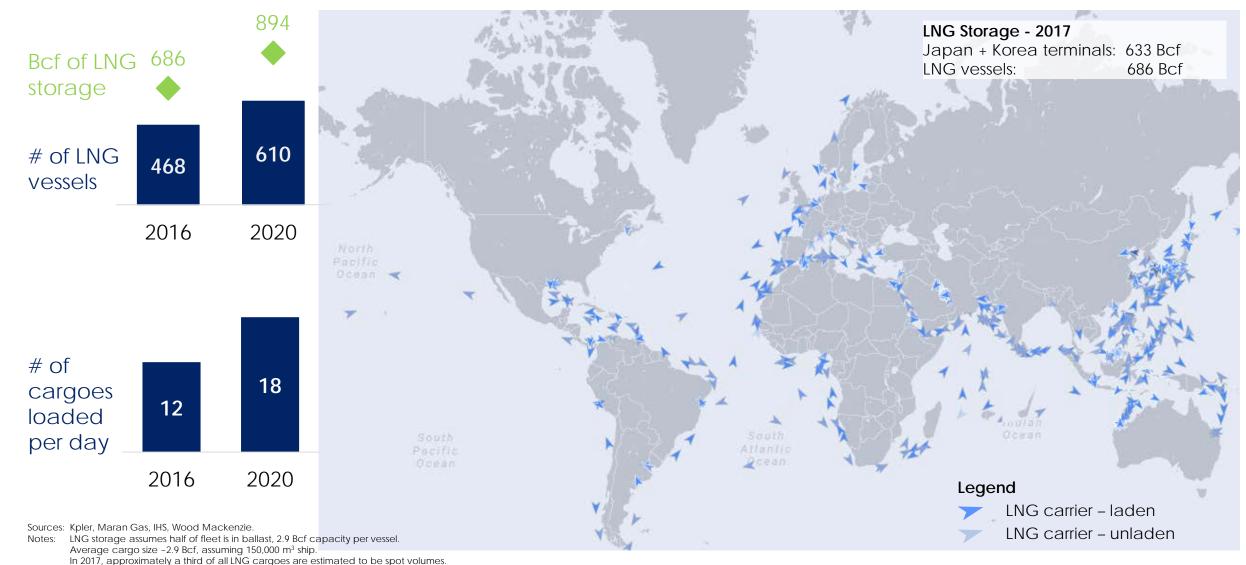
Notes: (1) Effective capacity is defined as total capacity less unplanned outages and gas constraints. Implied utilization rates assume demand growth of 12% per annum.

- Price convergence
- Emerging indices provide forward transparency

#### Netback prices to the Gulf Coast \$/mmBtu



# Daily supply readily available across the globe



Assumes 12% per annum demand growth.

# Building a low-cost global gas business



- Purchase low-cost gas at liquidity points or as reserves
- Diversify gas supply
- Develop pipeline solutions for constrained production basins
- Maximize access to supply liquidity
- Develop low-cost liquefaction
- Less than \$600 per tonne
- Develop suite of flexible LNG products
- Build out risk management and operational infrastructure
- LNG trade entry in 2017

- Acquiring 9,200 net acres with up to 138 drilling locations in Haynesville
- Delivered gas cost \$2.25/mmBtu

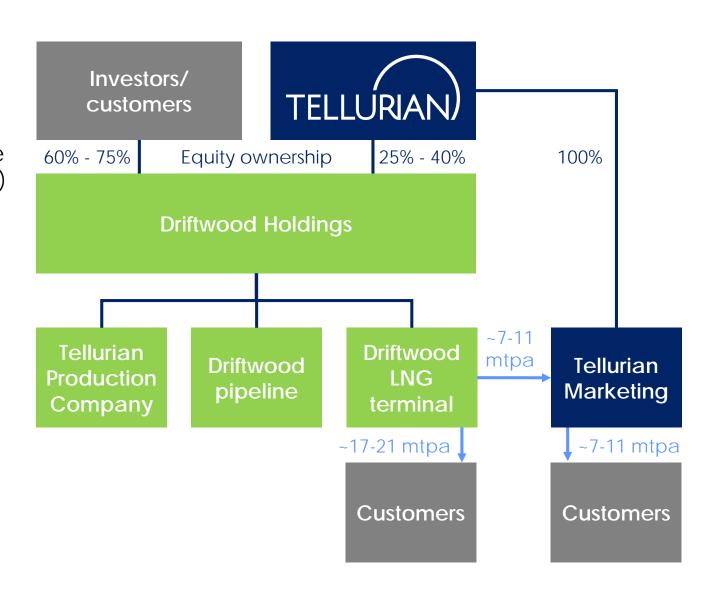
- FERC permit pending
- ~27.6 mtpa Driftwood LNG terminal
- FEED complete
- Fixed fee construction contract under negotiation
- FERC permit pending

- Experienced global marketing team
- Offices in Houston, Washington D.C., London, and Singapore
- Maran Gas Mystras LNG vessel under 6 month time charter

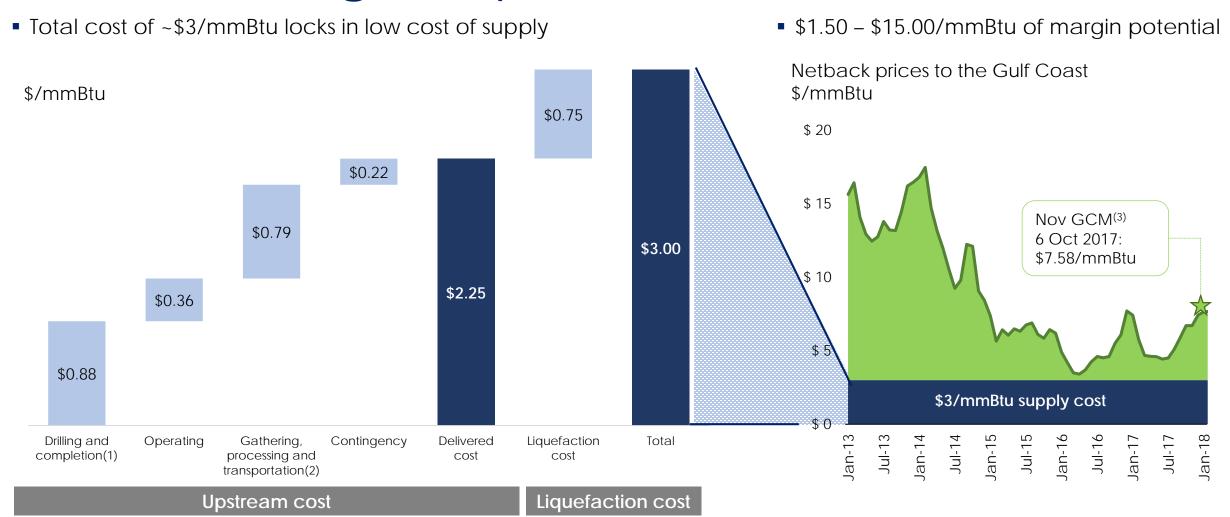


#### **Business model**

- Tellurian will offer equity interest in Driftwood Holdings
- Driftwood Holdings will consist of Tellurian Production Company, Driftwood pipeline and Driftwood LNG terminal (~27.6 mtpa)
- Equity will cost ~\$1,500 per tonne
- Investors will receive equity LNG at tailgate of Driftwood LNG terminal at cost
- Variable and operating costs expected to be ~\$3.00/mmBtu FOB (including maintenance)
- Tellurian will retain 7 to 11 mtpa
- Tellurian will manage and operate the project



### Potential margin capture from Driftwood



Sources: Wood Mackenzie, Platts, Tullet Prebon, Tellurian Research.

(1) Drilling and completion based on well cost of \$10.2 million, 15.5 Bcf EUR, and 75.00% net revenue interest ("NRI") (8/8ths)

(2) Gathering, processing and transportation includes transportation cost to Driftwood pipeline to market

(3) Platts Gulf Coast Marker.



### Illustrative financials

Scenario	Phase 1 <sup>(1)</sup>		Full development <sup>(1</sup>		nent <sup>(1)</sup>	
Capacity, mtpa	11.0		27.6			
Plant cost, \$ per tonne	685		546			
Upstream resource need(2), Tcf	~15			~40		
Investment, \$ billions	12.0			23.8		
Transaction price, \$ per tonne	1,500			1,500		
Capacity split	mtpa	<u>3</u>	<u>%</u>	mtpa	<u>a</u>	<u>%</u>
- Customer/investor	8.0		72%	15.9		57%
- Tellurian	3.0		28%	11.7		43%
LNG sale price, \$/mmBtu	6.00	10.00	15.00	6.00	10.00	15.00
Tellurian margin, \$/mmBtu	3.00	7.00	12.00	3.00	7.00	12.00
Tellurian annual cash flows, \$ millions	470	1,090	1,870	1,820	4,260	7,300
Tellurian annual cash flows per share(3), \$	2.20	5.15	8.85	8.65	20.15	34.60

Notes: (1) Phase 1 reflects 1 berth / 2 tanks and full development reflects 3 berths / 3 tanks.



<sup>(3)</sup> Per share amounts based on 211 million shares outstanding as of August 9, 2017 as reported in latest 10-Q.

### Driftwood vs. competitors – cost per tonne



Sources: Wood Mackenzie, The World Bank, Tellurian Research

Notes: (1) The World Bank bases the Logistics Performance Index (LPI) on surveys of operators to measure logistics "friendliness" in respective countries which is supplemented by quantitative data on the performance of components of the logistics chain.

# Integrated model prevalent internationally



## Tellurian Production Company objectives

- Experienced upstream team joined in May 2017
- Acquire and develop long life, low-cost natural gas resources
  - Low geological risk
  - Scalable position
  - Production of 1.5 Bcf/d starting in 2022
  - Total resources of ~15 Tcf
  - Operatorship
  - Low operating costs
  - Flexible development terms
- Focused on Haynesville and Eagle Ford basins



## Haynesville acquisition

- Tellurian signed a PSA with a private seller to purchase 9,200 net acres in the Haynesville shale for \$85.1 million
- Haynesville acreage provides low development risk, favorable economics and close proximity to significant demand growth
- Target is to deliver gas for \$2.25/mmBtu

- Located in De Soto and Red River parishes
- 100% HBP
- 92% operated
- 100% gas
- Current production 4 mmcf/d
- Operated producing wells 19
- Identified development locations ~138
- Total net resource ~1.3 Tcf



# Driftwood LNG terminal and pipeline

Driftwood LNG terminal	
Land	<ul><li>~1,000 acres near Lake Charles, LA</li></ul>
Capacity	■ ~27.6 mtpa <sup>(1)</sup>
Trains	<ul> <li>Up to 20 trains of ~1.38 mtpa each</li> <li>Chart heat exchangers</li> <li>GE LM6000 PF+ compressors</li> </ul>
Storage	<ul> <li>3 storage tanks</li> <li>235,000 m³ each</li> </ul>
Marine	<ul><li>3 marine berths</li></ul>
Capex	<ul> <li>~\$500 - 600 per tonne</li> <li>~\$13 - 16 billion<sup>(2)</sup></li> </ul>
Driftwood pipeline	
Size	<ul><li>~96 miles</li></ul>
Capacity	<ul><li>~4 Bcf/d avg. throughput</li><li>Access ~35 Bcf/d flowing gas</li></ul>
Capex	• ~\$1.6 – 2.0 billion <sup>(2)</sup>





**Artist rendition** 

Notes: (1) Estimate, subject to further engineering evaluation.

<sup>(2)</sup> Excludes owners' costs, financing costs and contingencies.

## LNG marketing

First LNG vessel chartered

Charter: Six-month time charter

Vessel owner: Maran Gas Maritime Inc.

Vessel: Maran Gas Mystras

Vessel size: 160,000 m<sup>3</sup>

Propulsion: Tri-fuel diesel electric (TFDE)

Expect to deliver LNG cargoes to global customers by year end 2017



### Conclusions

- LNG demand is growing at 12% per annum<sup>(1)</sup>
- Netback LNG prices to the U.S. Gulf Coast of > \$5.50/mmBtu have signaled that additional liquefaction capacity is needed
- The U.S. is best positioned to meet these supply needs with access to abundant low-cost gas and a track record of building low-cost liquefaction
- Tellurian's integrated model to deliver low cost LNG globally

Source: (1) Kple

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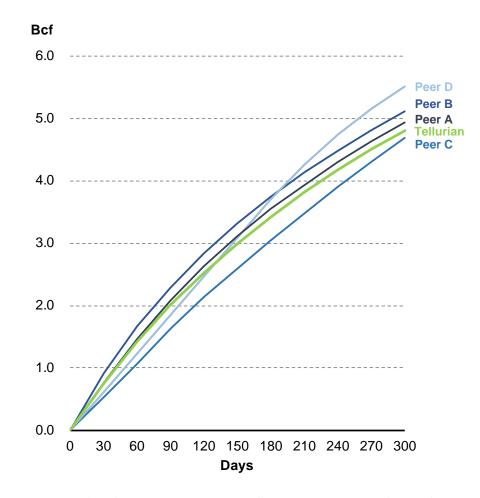


## Haynesville type curve comparison

#### Comparative type curve statistics

	Tellurian	Peer A	Peer B	Peer C	Peer D
Type curve detail					
Area	De Soto / Red River	North Louisiana	De Soto	NLA De Soto core	NLA core / blended development program
Completion (lbs. / ft.)	-	4,000	3,800	2,700	3,000
Single well stats					
Lateral length (ft.)	6,950'	7,500'	7,500'	4,500'	9,800'
Gross EUR (Bcf)	15.5	18.8	18.6	9.9	19.9
EUR per 1,000' ft. (Bcf)	2.20	2.50	2.48	2.20	2.03
Gross D&C (\$ millions)	\$10.20	\$10.20	\$8.50	\$7.70	\$10.30
F&D (\$/mcf) <sup>(1)</sup>	\$0.88	\$0.73	\$0.61	\$1.04	\$0.69
Type curve economics					
Before-tax IRR (%) <sup>(2)</sup>	43%	60%	90%+	54%	-

Cumulative production normalized to 7,500'(3)



Source: Company investor presentations.

Jotes: (1) Assumes 75.00% net revenue interest ("NRI") (8/8ths).

(3) 7,500' estimated ultimate recovery ("EUR") = original lateral length EUR + ((7,500'-original lateral length) \* 0.75 \* (original lateral length EUR / original lateral length)).



<sup>(2)</sup> Assumes gas prices of \$3.00/mcf based on NRI and returns published specific to each operator.

### Illustrative financials - additional detail

Scenario	Phase 1 <sup>(1)</sup>			Full devel	opment <sup>(1)</sup>	
Capacity, mtpa	11.0		·	27.6		
Plant cost, \$ per tonne	68	685		546		
Upstream resource need(2), Tcf	~15			~40		
Investment, \$ billions						
- Terminal	7.	7.6		15.1		
- Pipeline	1.	1.1		2.2		
- Owners' costs and other	1.	1.1		2.1		
- Upstream - acquisition	1.0			2.0		
- Upstream - drilling capex (net of sales)(3)	<u>1.2</u>			<u>2.5</u>		
Total	12.0			23.8		
Transaction price, \$ per tonne	1,500			1,500		
Capacity split	<u>mtpa</u>	<u>%</u>		<u>mtpa</u>	<u>%</u>	
- Customer/investor	8.0	72%		15.9	57%	
- Tellurian	3.0	28%		11.7	43%	

(3) \$3.4 billion drilling capex net of \$2.2 billion of gas sales.

<sup>(1)</sup> Phase 1 reflects 1 berth / 2 tanks and full development reflects 3 berths / 3 tanks.(2) Resource need for 30 year period.