Natural Gas Fundamentals: Focus on Mexico & LNG

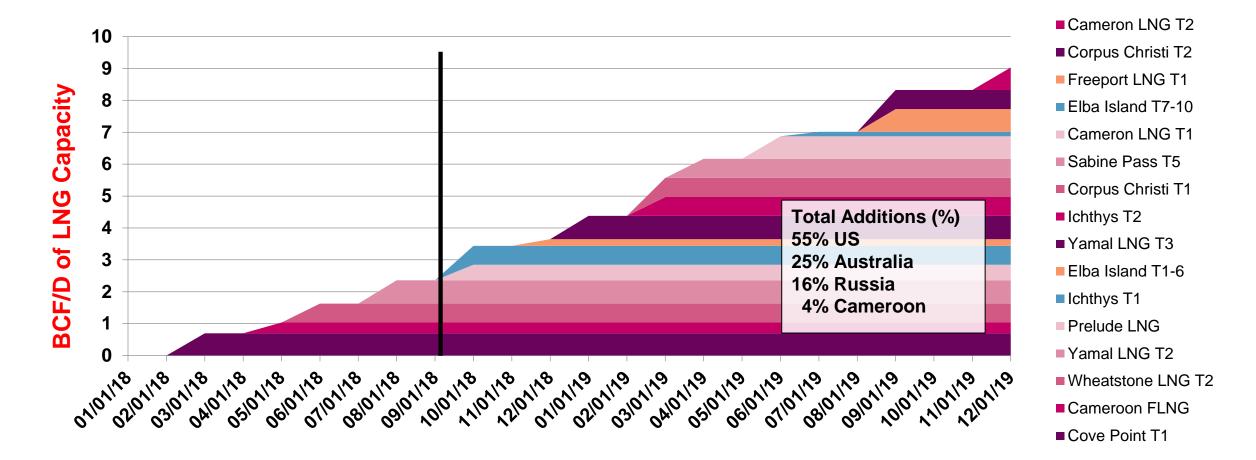
S&P Global Platts Energy Symposium

Ira Joseph, Global Head of Gas and Power Analytics

October 4, 2018



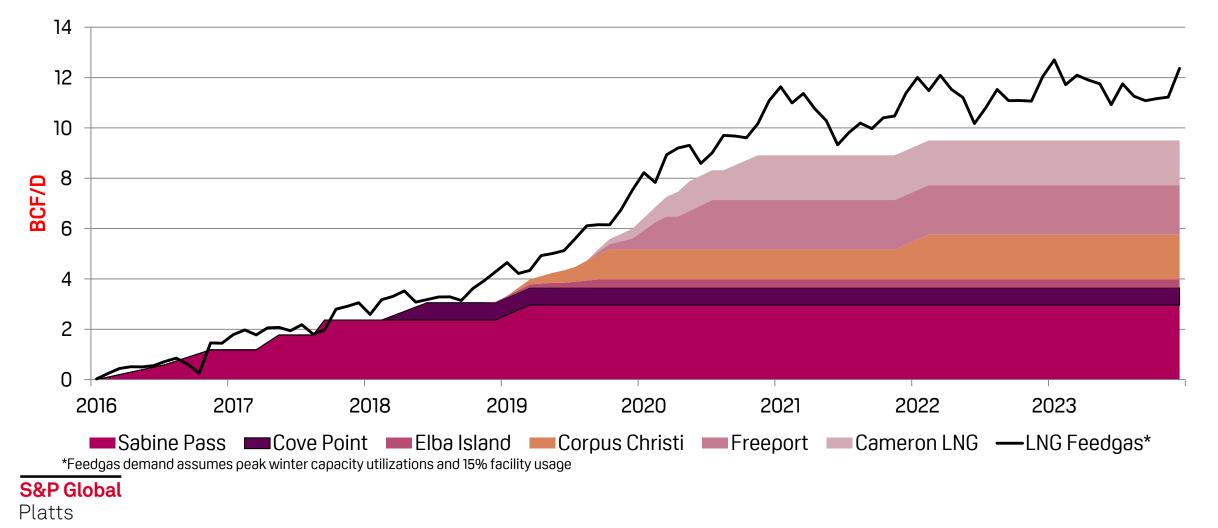
Another new 7 BCF/D of liquefaction capacity ramps up by the end of 2019





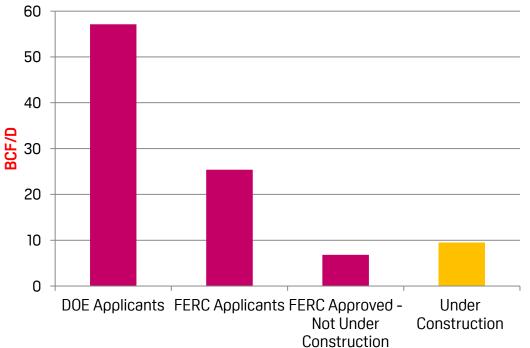
US LNG export capacity will reach 9.5 Bcf/d by early-2022, supporting roughly 11.7 Bcf/d of feedgas demand

US LNG EXPORT CAPACITY



Between 2023 and 2025, North America will need to add another ~1.9 Bcf/d of export capacity

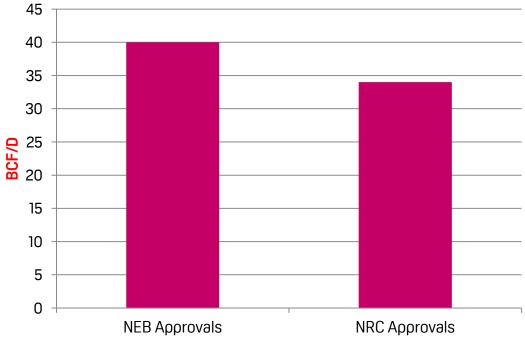
The US has 13 projects proposed to FERC and four which are approved – not under construction



PROPOSED US LNG EXPORT CAPACITY

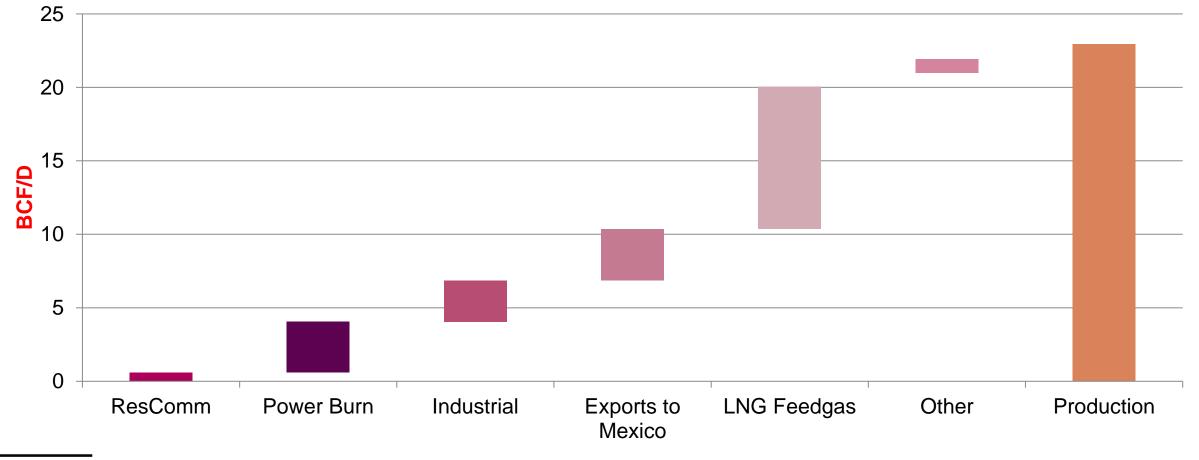
Canada is competing for the same global market share and poses direct competition for buyers

PROPOSED CANADA LNG EXPORT CAPACITY

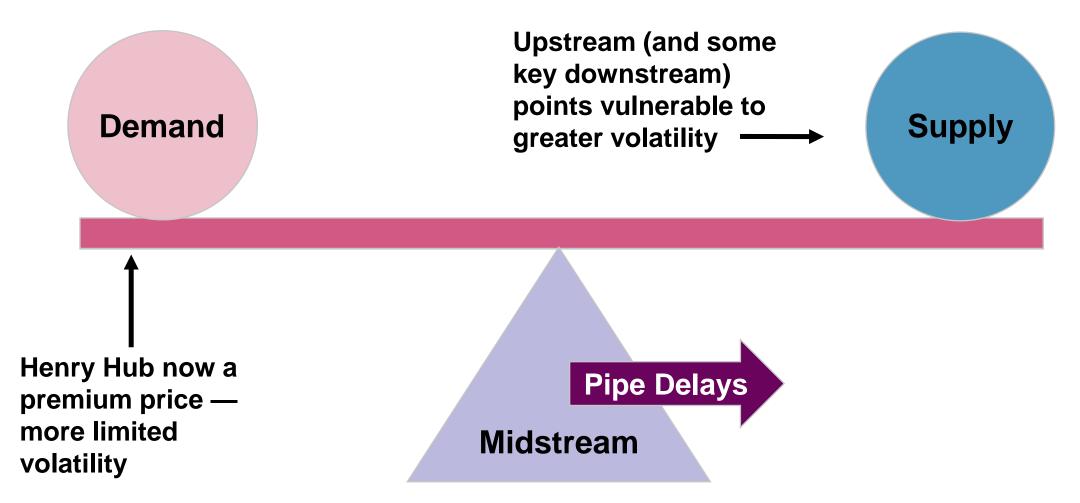


In the next five years, LNG feegas demand will support roughly 9.7 Bcf/d of US production growth

US NATURAL GAS MARKET 2023 VS 2017

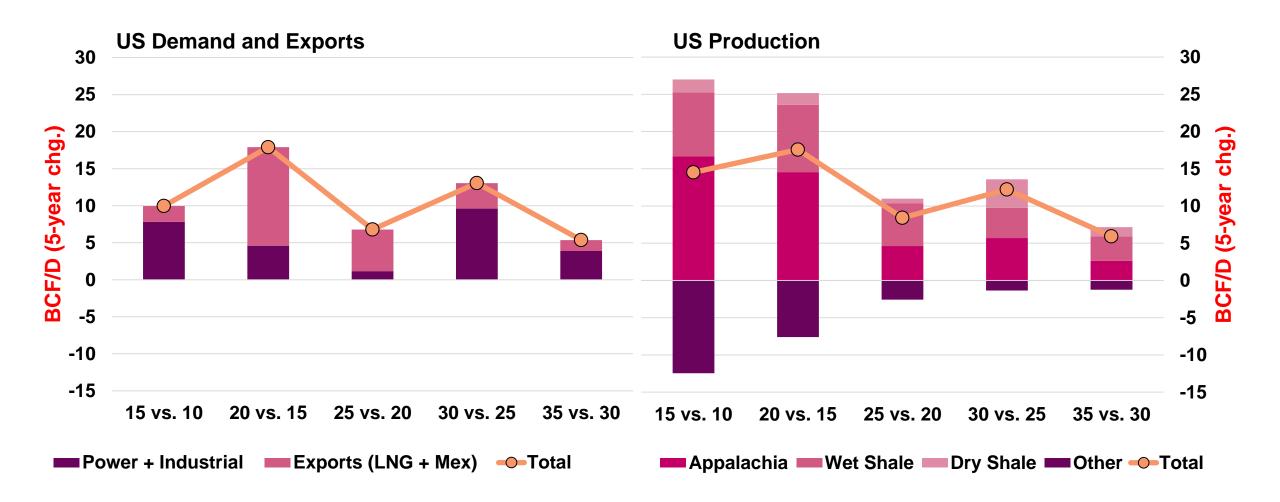


Midstream constraints shift traditional balancing point toward supply; pipeline constraints threaten basis points vs. Henry Hub

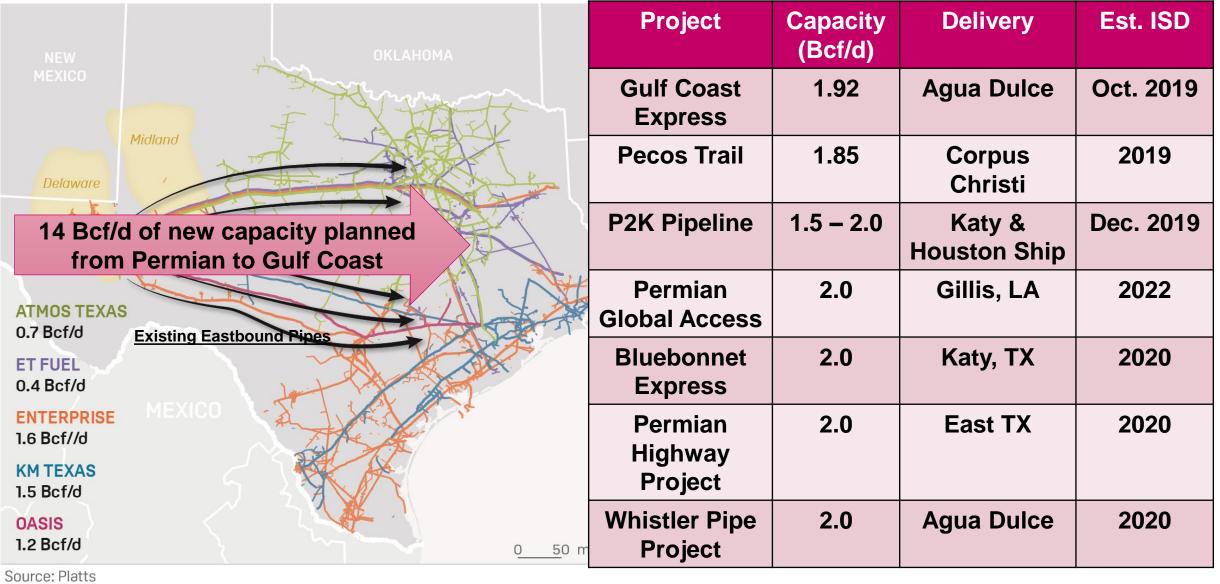




Potential for more LNG and gas-fired EG — post-2025 — favors price appreciation given evolution of gas supply mix

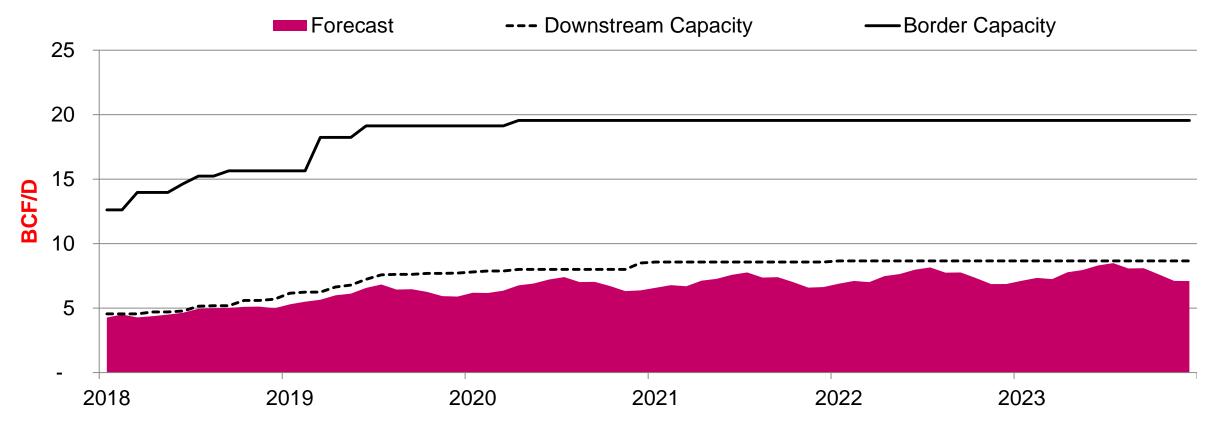


Lots of Permian pipes in cue, but none next summer



Downstream constraints will limit US exports to Mexico until mid-2019 and remain a chronic impediment to US gas price support

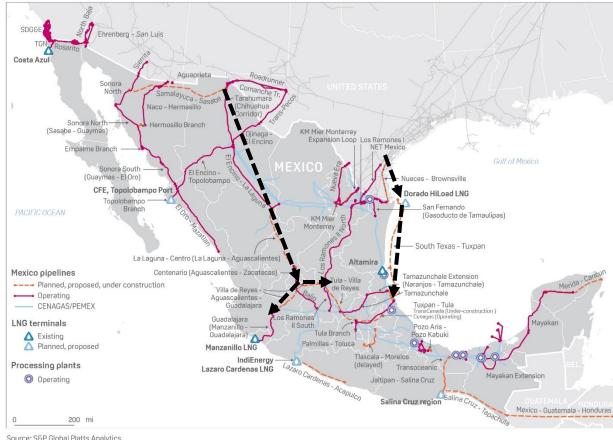
US EXPORTS TO MEXICO





Mexico added 2.7 Bcf/d of new pipeline in 2018, with another 6.9 **Bcf/d of pipe currently under construction**

MEXICAN NATURAL GAS PIPELINES



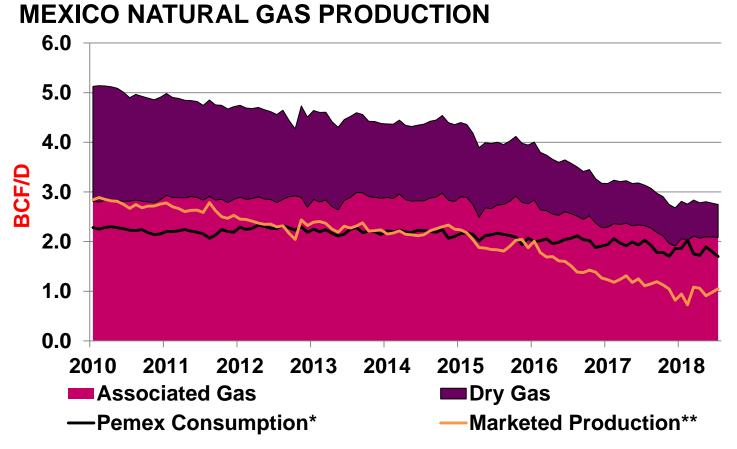
Incremental Pipeline Access				
Pipeline	Import Corridor	Capacity MMcf/d	Start Date	
El Encino - La Laguna	West Texas	1,500	Mar-18	
El Encino - Topolobampo	West Texas	670	Jun-18	
Nueva Era	South Texas	504	Jul-18	
La Laguna - Aguascalientes	West Texas	1,189	Nov-18	
Villa de Reyes - Aguas Guadalajara	West Texas	886	Nov-18	
Samalayuca - Sasabe	West Texas	472	Nov-18	
Sur de Texas - Tuxpan	South Texas	2,600	Mar-19	
Tula - Villa de Reyes	South Texas	886	Jul-19	
Tuxpan - Tula	South Texas	886	Dec-20	
Added in 2018		2,674		
Under Construction		6,919		

Border Crossing Expansions				
Pipeline	Import Corridor	Capacity MMcf/d	Start Date	
Kinder Morgan Border Expansion	South Texas	150	10/18/2017	
Tennessee Rio Bravo Crossing	South Texas	100	7/5/2018	
Tennessee Pemex Crossing	South Texas	283	7/5/2018	
Fermaca El Encino Interconnection	West Texas	150	5/1/2018	
Added in 2018		683		

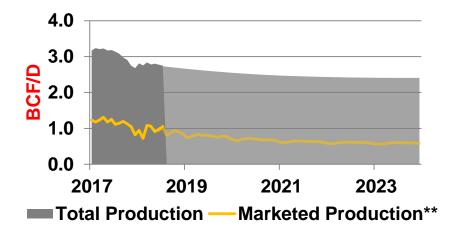
Source: S&P Global Platts Analytics

Wahalajara and Sur de Texas are roughly equal two-NET Mexico/Los Ramones Pipelines!

Marketed production averaging below 1 Bcf/d and expected to continue declining through early-2020's



MEXICO PRODUCTION FORECAST



- Production avg. 2.8 Bcf/d in 2018, down 0.4 Bcf/d (13%) YOY
- Marketed Production 0.96 Bcf/d in 2018, down 0.25 Bcf/d (21%) YOY

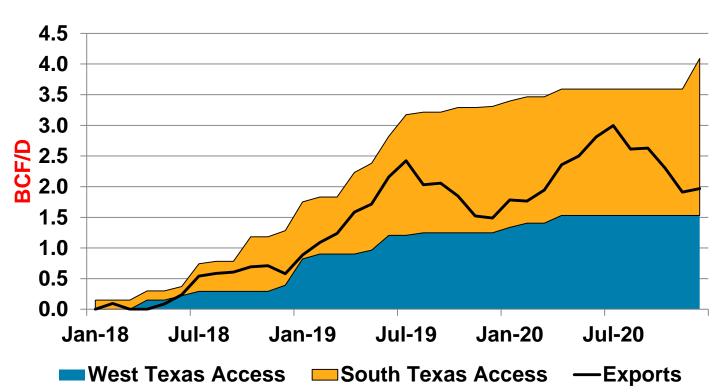
*Pemex Consumption includes refining, petrochemical, and enhanced oil recovery usage **Marketed Production = Total dry gas production minus Pemex Consumption

Import growth will be driven by power demand (fuel oil displacement), industrial demand, and LNG displacement

3.0 2.5 2.0 1.5 BCF/D 1.0 0.5 0.0 -0.5 -1.0 Jan-18 Apr-18 **Jul-18 Oct-18** Jan-19 **Jul-19 Oct-19** Apr-19 Power (FO Displacement) Industrial Production Displacement LNG Displacement

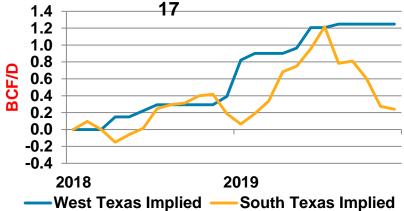
MEXICO FUNDAMENTALS VS DEC-17

Downstream expansions along West and South Texas import corridors will support rapid import growth starting in early-2019



TEXAS PIPELINE EXPORTS VS ACCESS

1.4

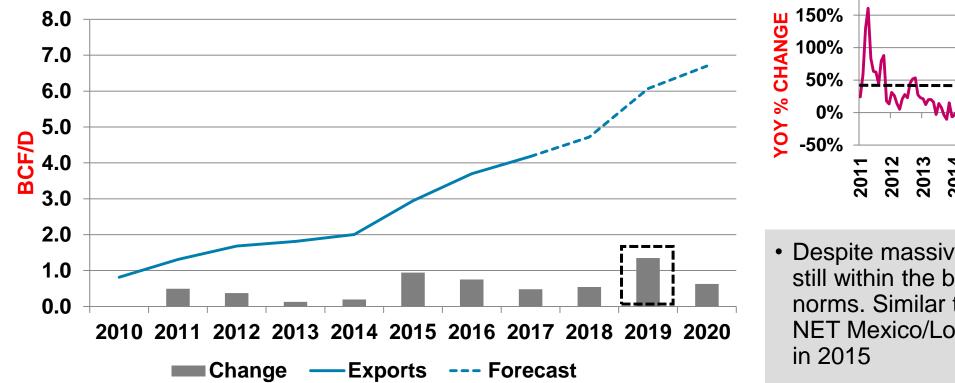


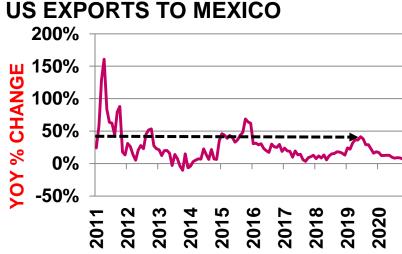
TEXAS IMPORTS GROWTH VS DEC-

- West Texas will support 1Q2019 export growth via Wahalajara
- South Texas exports pick up in 2Q2019 along Sur de Texas

US exports to Mexico could average over 6 Bcf/d in 2019, 1.4 Bcf/d (29%) Y/Y growth

US EXPORTS TO MEXICO



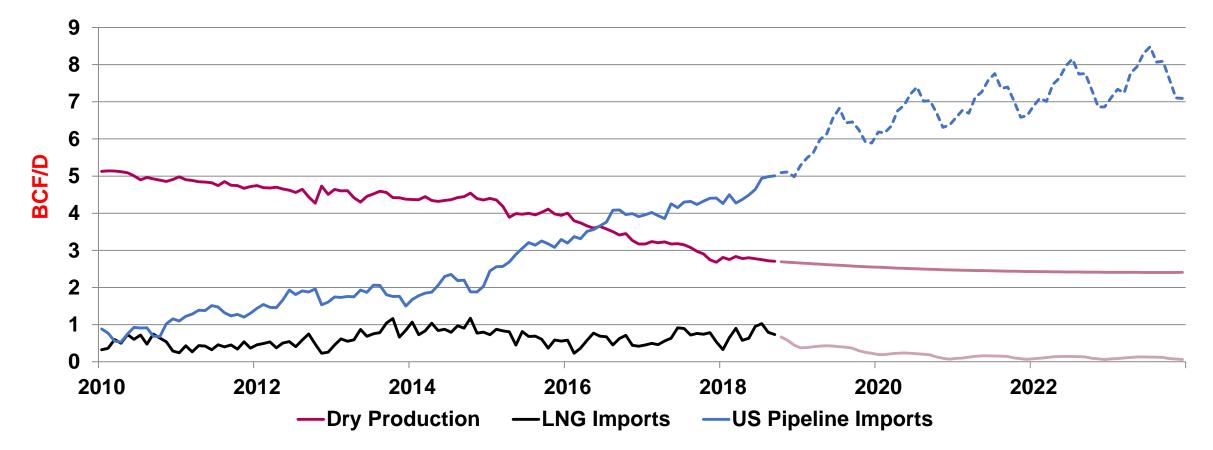


 Despite massive growth in exports, still within the bounds of historic norms. Similar to the startup to the NET Mexico/Los Ramones pipelines in 2015

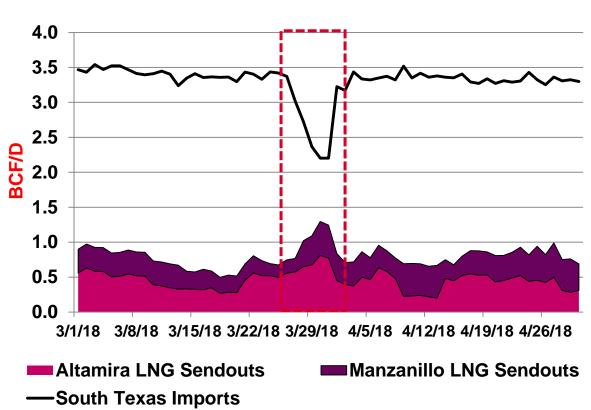
BUT... YOY (%) change is within historic norms compared to the startup of NET Mexico/Los Ramones

US exports to Mexico expected to reach nearly 7.7 Bcf/d by 2023, with strong seasonal swings driven by Mexico's power sector

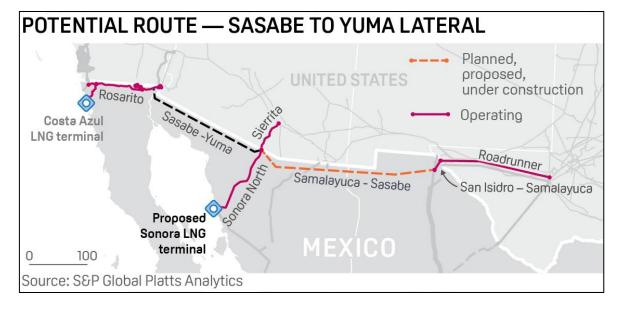
MEXICO NATURAL GAS SUPPLY



LNG imports will continue to balance supply disruptions. Exports on the way?



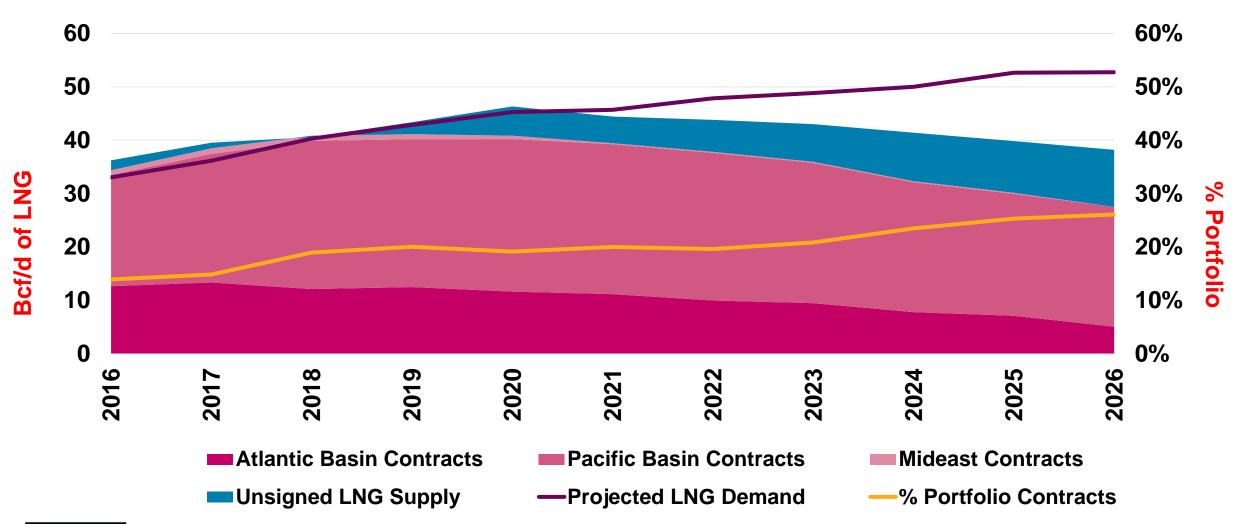
MEXICO PIPELINE AND LNG IMPORTS



- Mexico offers west coast export corridors for Permian basin natural gas
- LNG exports from Costa Azul / Sonora LNG could be a possibility in the "second wave"



Global LNG balances tighter due to lower assumed utilization rate but surplus story still intact through 2021



Key Takeaways

- US LNG exports and Mexican imports are the key to Henry Hub, Waha, and South Texas price support
- Rapid expansion in cross border capacity opens the possibility of significant increases in US pipeline exports; 1.4 BCF/D next year alone
- Midstream constraints in Mexico prevent pipeline flows from being higher or as significant as LNG
- Higher pipeline imports by Mexico will displace Mexican LNG imports over time and add more LNG supply to spot market

